



April 2023
Job Creators Network
Small Business Monthly Poll

Conducted By:
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Scott Rasmussen

Small Business IQ

MONTHLY POLL



Methodology

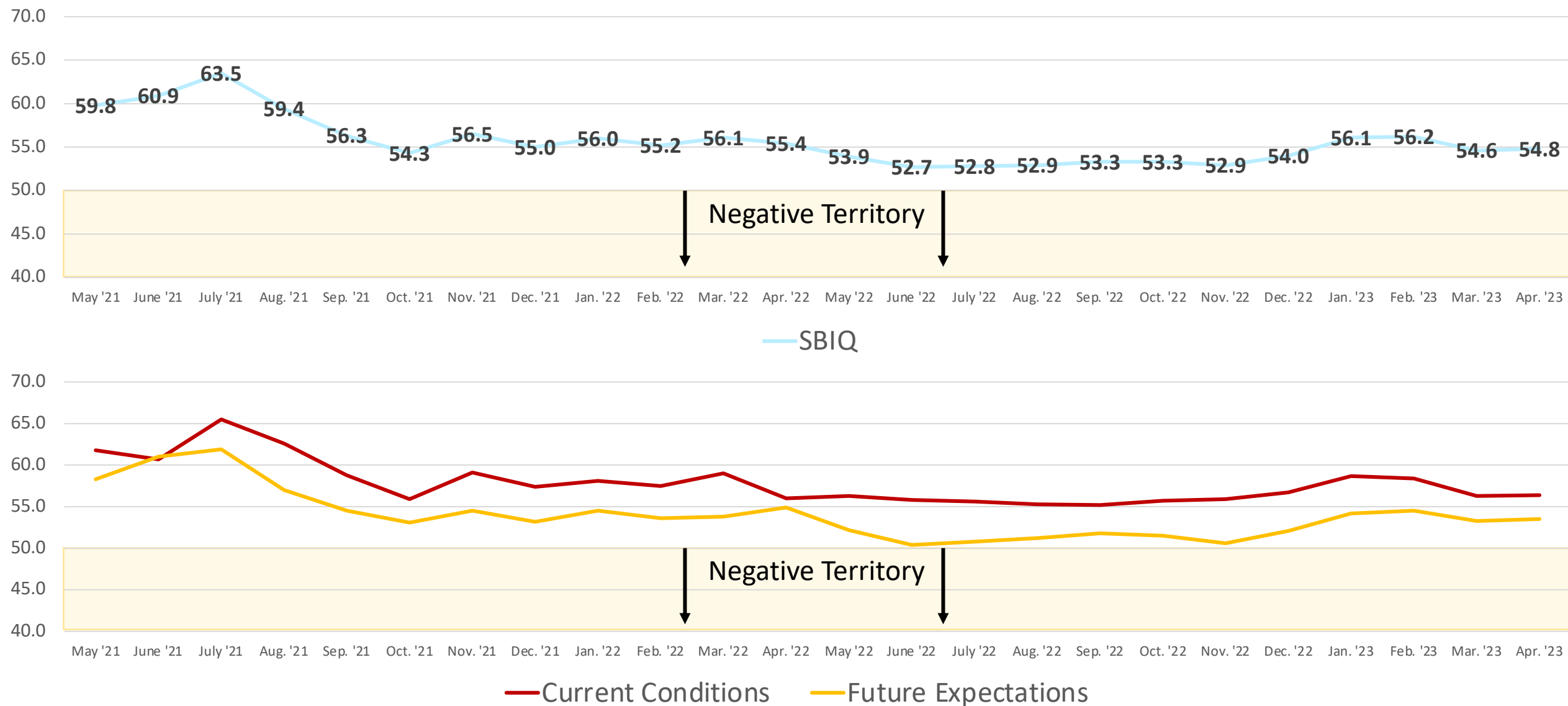
This national survey of 400 small business employers was conducted between April 5-30, 2023. This presentation includes JCN's SBIQ (Small Business Intelligence Quotient). The Small Business IQ Monthly Poll tracks its SBIQ, identifies key trends, and offers valuable insights into policies impacting small business employers.

All interviews were conducted online with randomly distributed invitations. The geographic and demographic profiles were structured to represent the population of small business employers in the United States. The sample of 400 small business employers has an accuracy of +/- 4.9% at a 95% confidence interval. The numbers in this presentation have been rounded and may not equal 100%.

The JCN SBIQ is calculated on a scale from 0 to 100, with 100 being best possible conditions and 0 being worst possible conditions. A score of 50 is neutral, anything above 50 is positive and anything below is negative. The JCN SBIQ is based on 7-questions:

Current Conditions: Employer's Business, U.S. Economy, and Climate for Small Businesses

Future Expectations: Employer's Business Next 3-Months, Employer's Hiring Next 3-Months, Direction of U.S. Economy, and Direction of Climate for Small Business

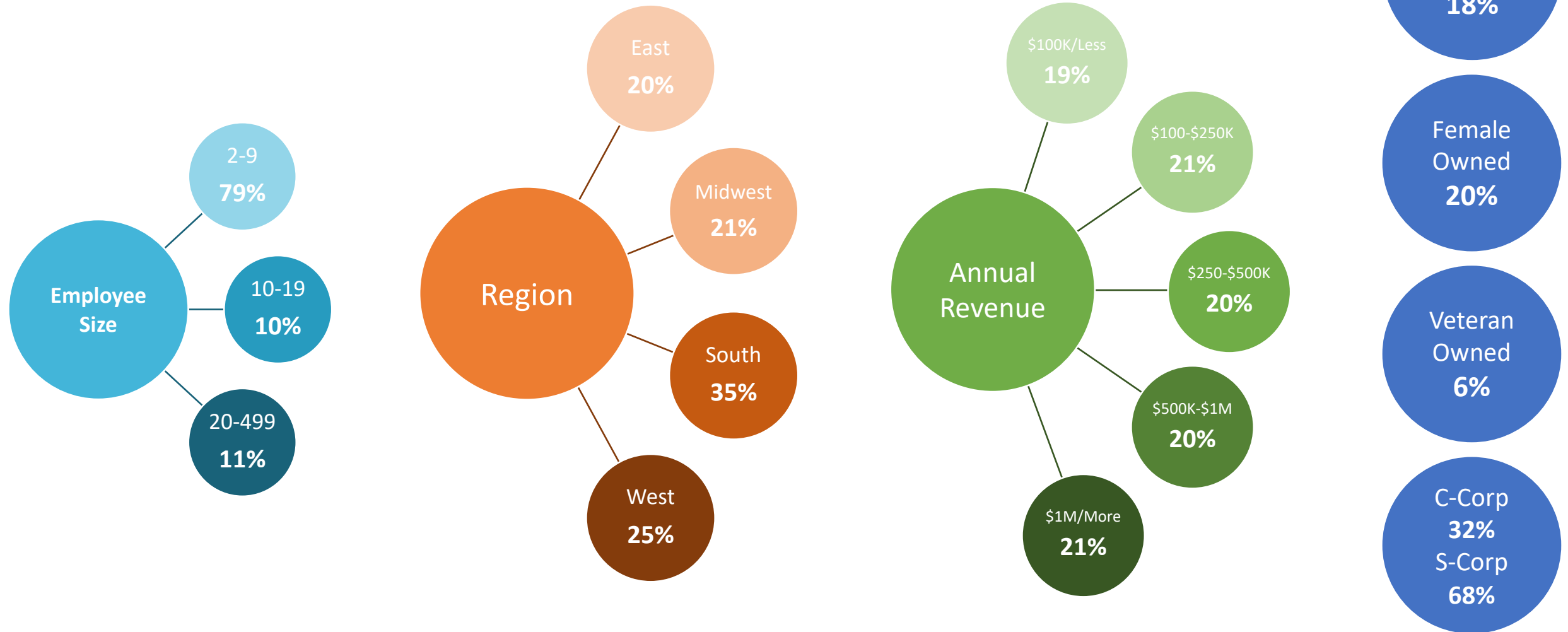


5 “So-What” Takeaways

1. Inflation concerns are at their highest point with 49 percent of small businesses calling it their number 1 or 2 concern. ***So what? The Biden administration and Congressional Democrats are being blamed for this out of control inflation.***
2. 63 percent of small businesses think the climate for small business is only fair or poor, and 73 percent of small businesses who have revenues of \$100k-\$250k. ***So what? The smallest of the small businesses think the deck is stacked against them.***
3. Only 26 percent of small businesses think the economy is good/excellent. 74 percent rate it as fair/poor. ***So what? The small business community thinks we’re close to a recession.***
4. 79 percent of respondents think that small businesses should be exempt from new, costly regulations. ***So what? It’s obvious that Senator Joni Ernst’s “The Prove it Act” will be popular with small businesses.***
5. 85 percent of small businesses think that we should drill for more domestic oil and gas. ***So what? Americans still see fuel and energy inflation as a threat and overwhelmingly want more domestic production.***

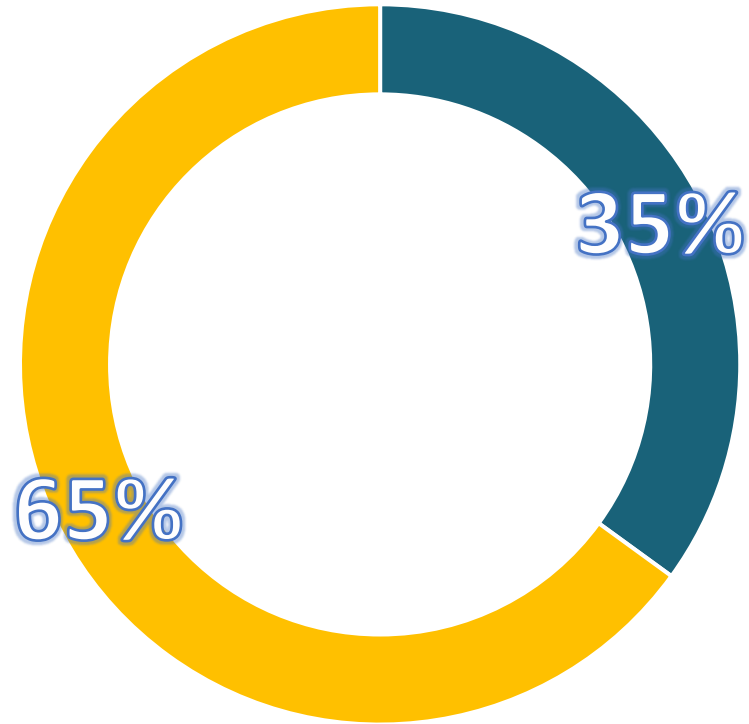
Small Business Employer Profile

Who are the 500 respondents?



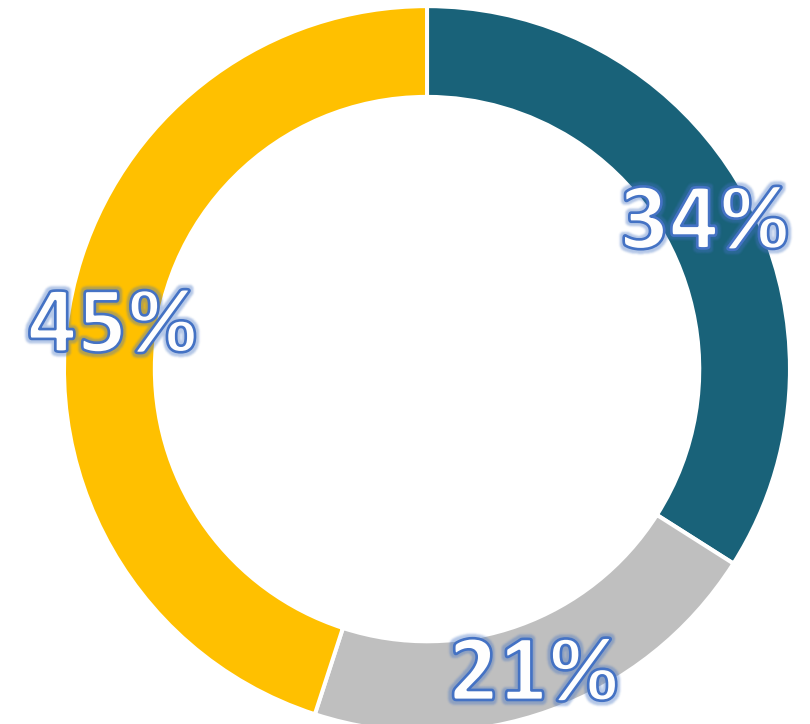
Small Business Employer Profile

Brick & Mortar Store



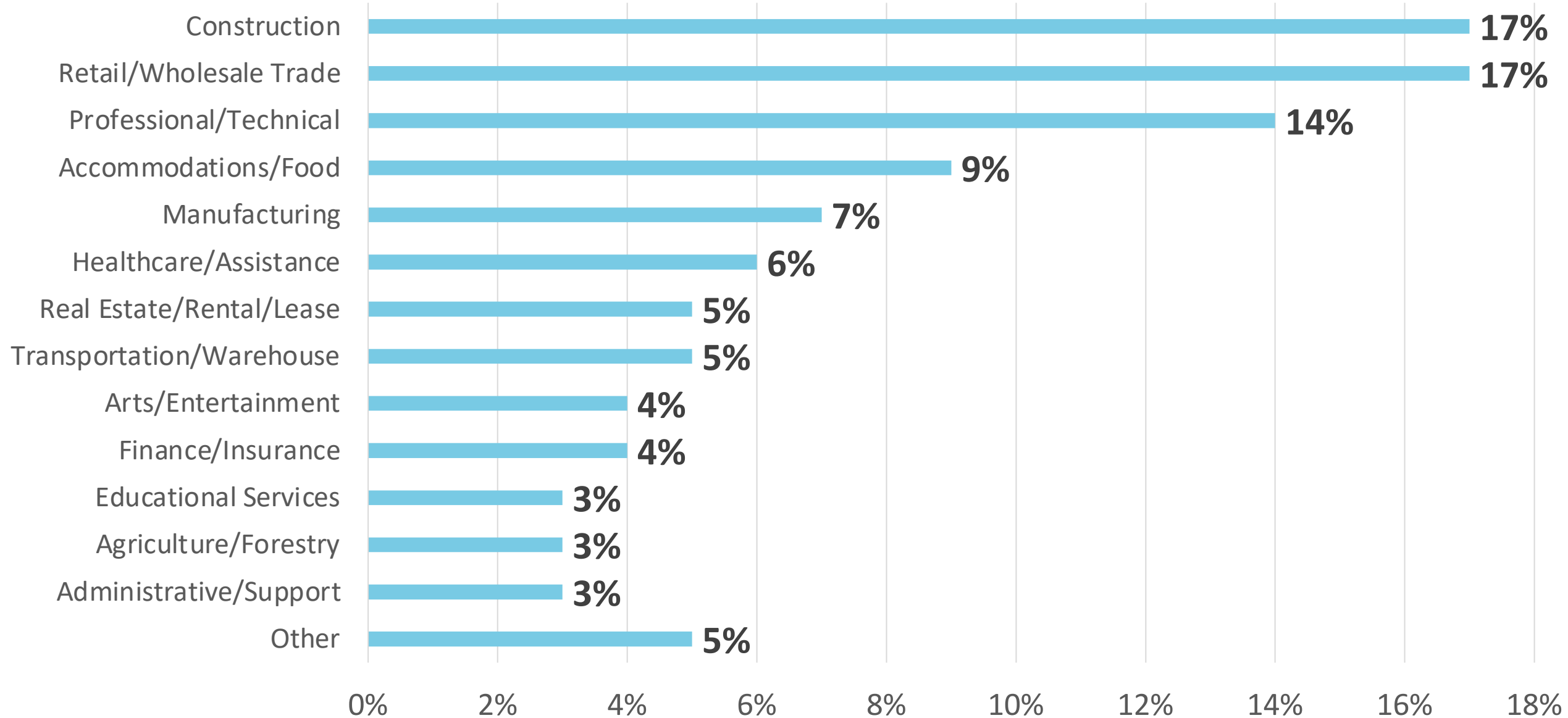
■ Yes ■ No

E-Commerce Business



■ More Than Half ■ Half ■ Less Than Half

Small Business Employer Industry



Current Financial Condition

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Excellent/Good	75%	77%	85%	81%	77%	70%	82%	79%	76%	77%	83%	78%	80%	80%	81%	76%	76%	79%	79%	78%	82%	78%	78%	73%	-5
Only Fair/Poor	25%	22%	15%	19%	23%	30%	18%	21%	24%	23%	17%	22%	20%	20%	19%	24%	24%	21%	21%	22%	18%	23%	22%	27%	+5
Net	+50	+55	+70	+62	+54	+40	+64	+58	+52	+54	+66	+56	+60	+60	+62	+52	+52	+58	+58	+56	+64	+55	+56	+46	-10

Excel/
Good Fair/
Poor Net

Total 73 27 46

East 68 32 36

Midwest 76 24 51

South 74 26 49

West 74 27 47

2-9 Employees 69 31 38

10-19 Employees 81 19 61

20-More Employees 94 6 89

\$100K/Less Revenue 70 30 40

\$100K-\$250K Revenue 65 35 30

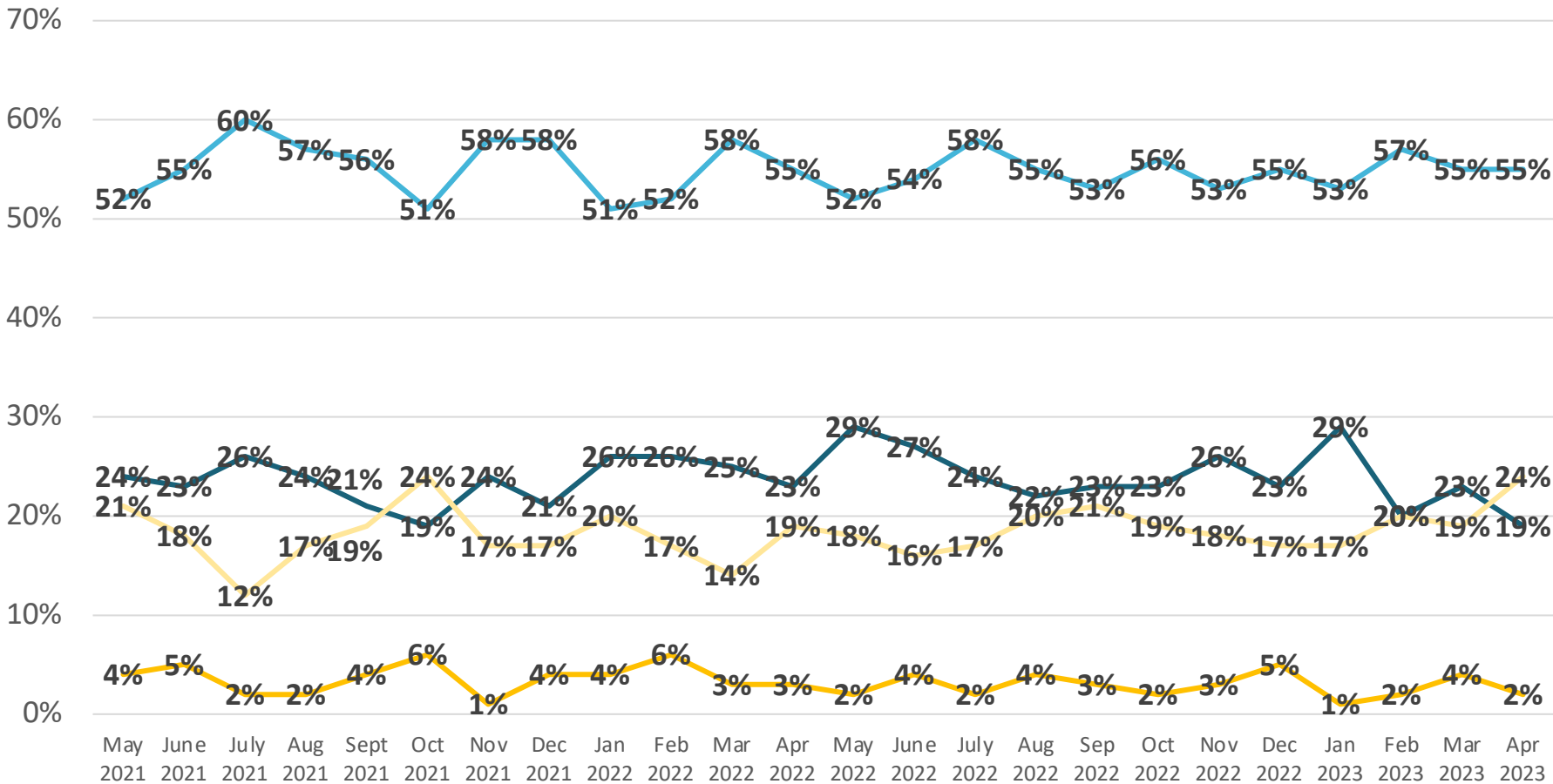
\$250K-\$500K Revenue 66 35 31

\$500K-\$1 Million Revenue 81 19 62

\$1 Million/More Revenue 83 17 67

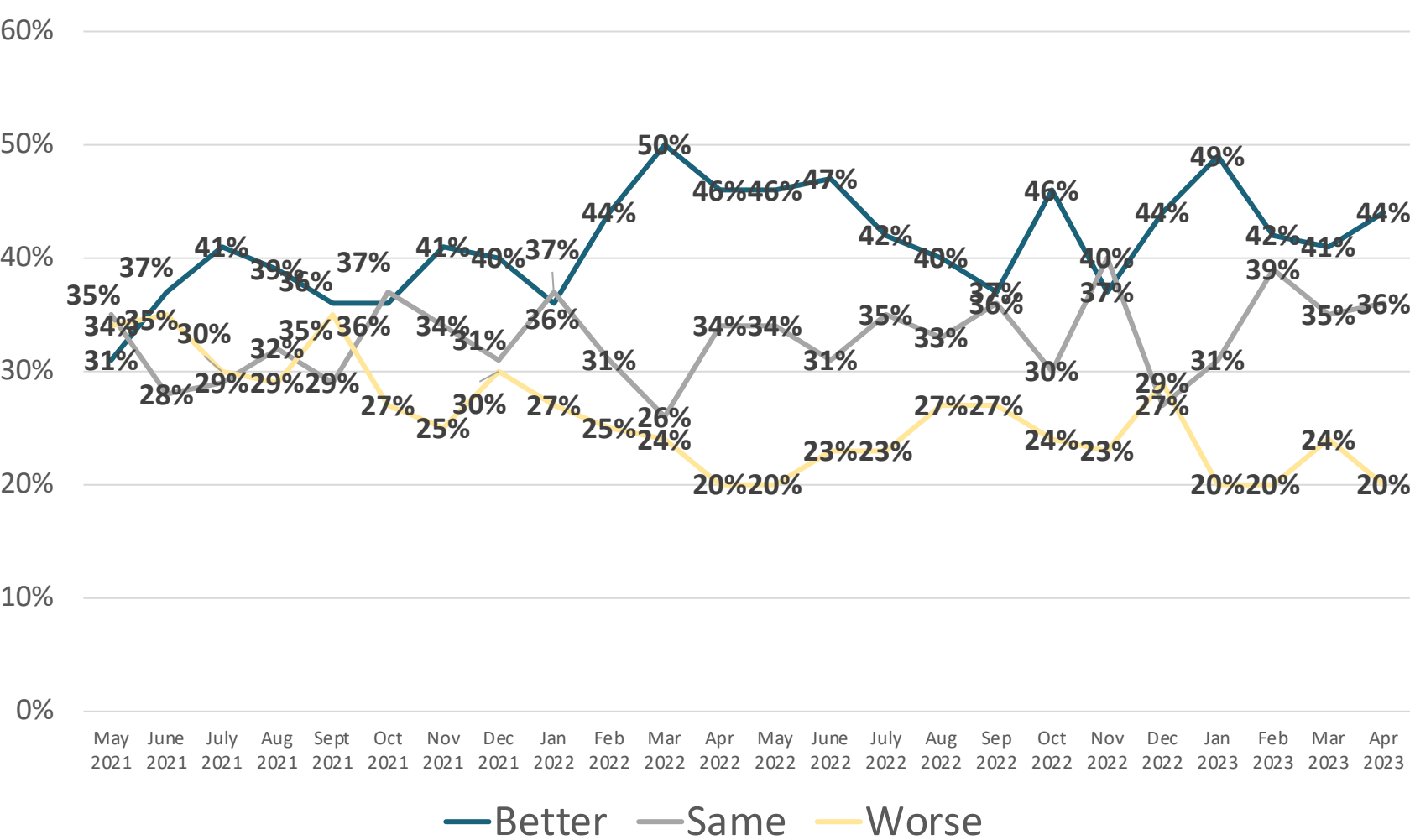
Female-Owned 87 13 75

Minority-Owned 82 18 65



Financial Condition Over Last Year

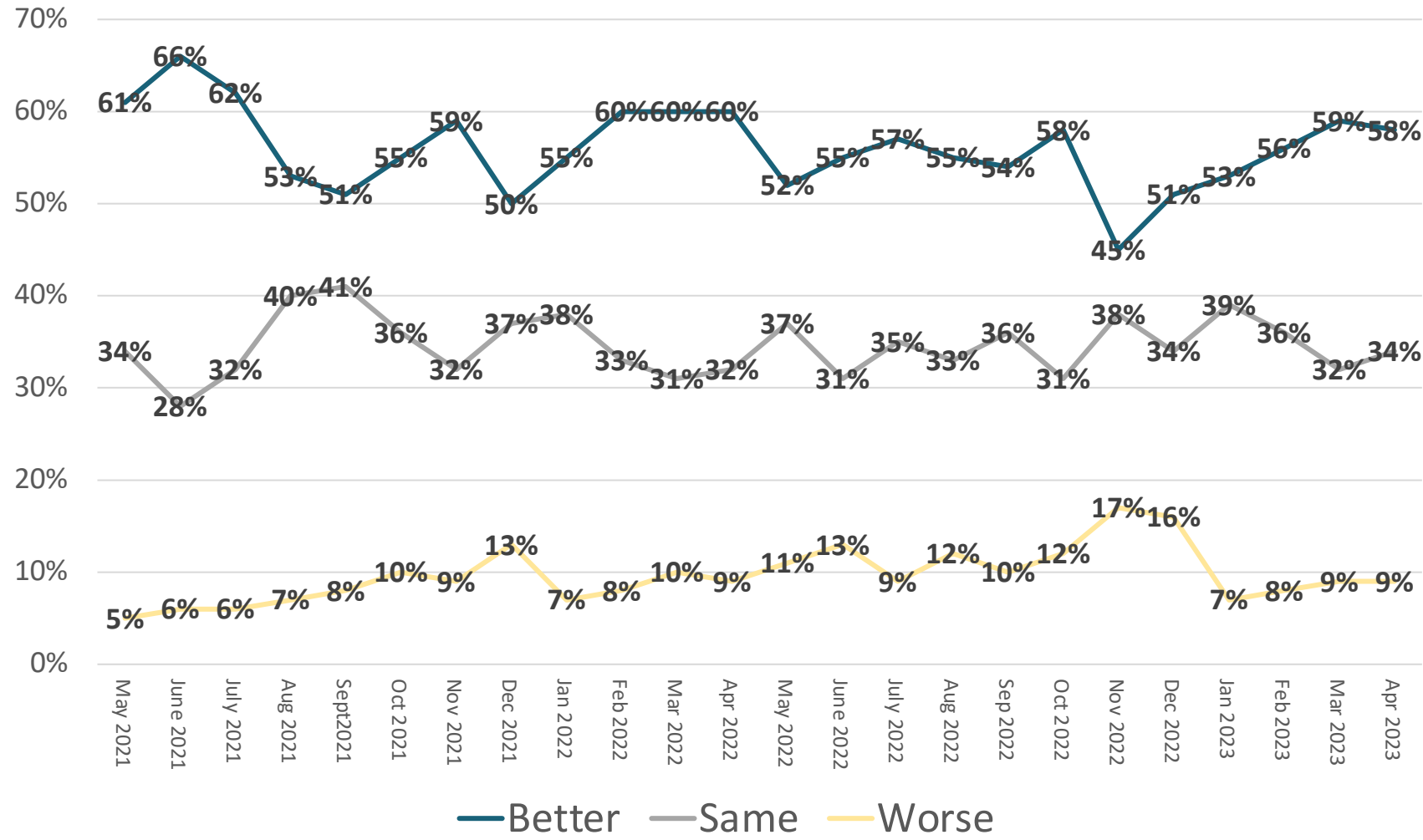
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Better	31%	37%	41%	39%	36%	36%	41%	40%	36%	44%	50%	46%	46%	47%	42%	40%	35%	46%	37%	44%	49%	42%	41%	44%	+3
Same	35%	28%	29%	32%	29%	37%	34%	31%	37%	31%	26%	34%	34%	31%	35%	33%	36%	30%	40%	27%	31%	39%	35%	36%	+1
Worse	34%	35%	30%	29%	35%	27%	25%	30%	27%	25%	24%	20%	20%	23%	23%	27%	27%	24%	23%	29%	20%	20%	24%	20%	-4
Net	-3	-2	+11	+10	+1	+9	+16	+10	+9	+19	+26	+26	+26	+24	+19	+13	+8	+22	+14	+15	+29	+22	+17	+24	+7



	Better	Same	Worse	Net
Total	44	36	20	24
East	62	18	20	42
Midwest	35	37	28	8
South	43	39	19	24
West	40	44	17	23
2-9 Employees	42	35	23	19
10-19 Employees	43	46	11	31
20-More Employees	64	28	8	56
\$100K/Less Revenue	50	29	21	29
\$100K-\$250K Revenue	44	32	24	20
\$250K-\$500K Revenue	28	58	14	14
\$500K-\$1 Million Revenue	45	32	23	22
\$1 Million/More Revenue	53	28	18	35
Female-Owned	63	23	14	49
Minority-Owned	53	35	12	41

Financial Condition Next 3-Months

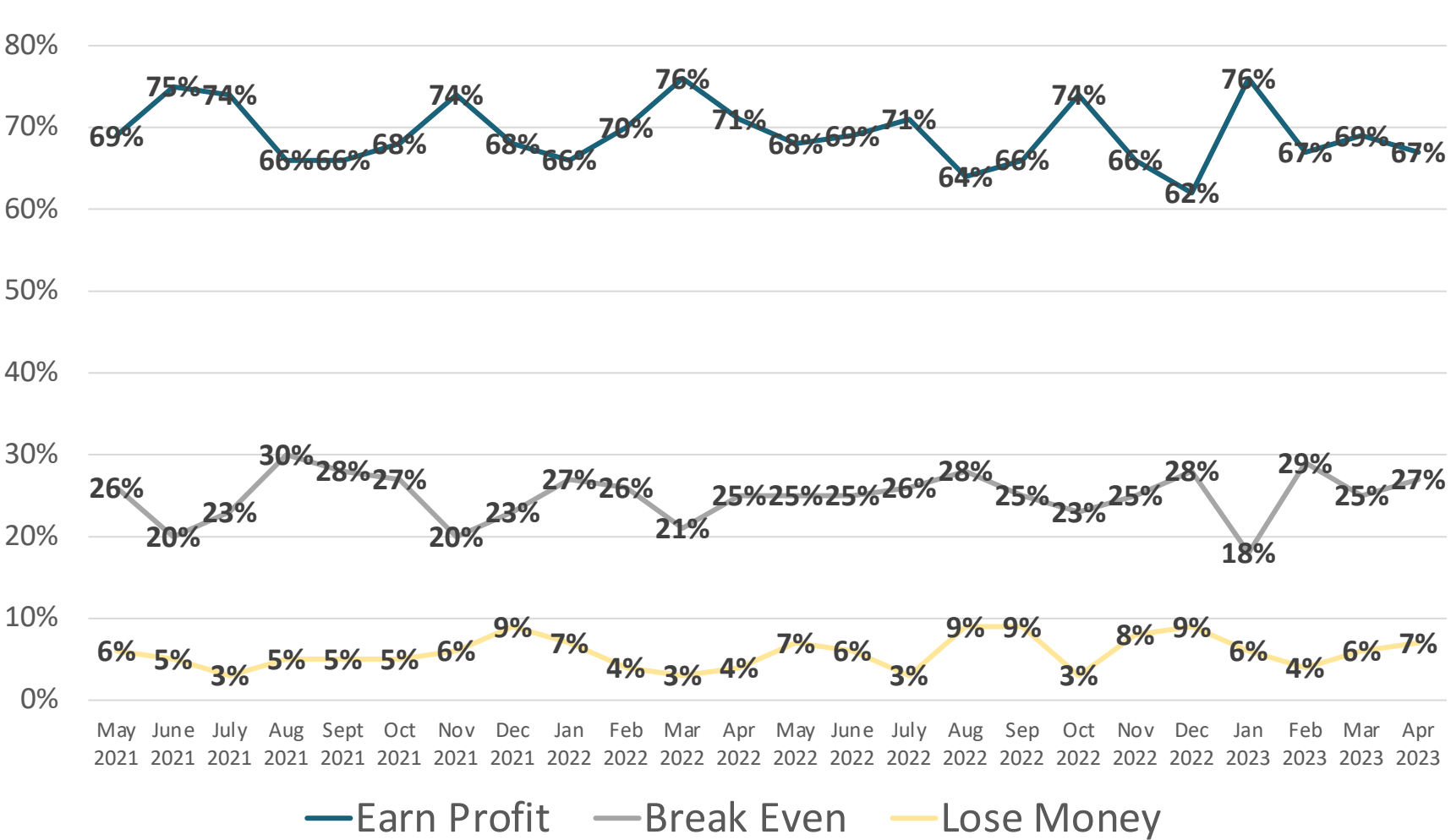
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Better	61%	66%	62%	53%	51%	55%	59%	50%	55%	60%	60%	60%	52%	55%	57%	55%	54%	58%	45%	51%	53%	56%	59%	58%	-1
Same	34%	28%	32%	40%	41%	36%	32%	37%	38%	33%	31%	32%	37%	31%	35%	33%	36%	31%	38%	34%	39%	36%	32%	34%	+2
Worse	5%	6%	6%	7%	8%	10%	9%	13%	7%	8%	10%	9%	11%	13%	9%	12%	10%	12%	17%	16%	7%	8%	9%	9%	0
Net	+56	+60	+56	+46	+43	+45	+50	+37	+48	+52	+50	+51	+41	+42	+48	+43	+44	+46	+28	+35	+46	+48	+50	+49	-1



	Better	Same	Worse	Net
Total	58	34	9	49
East	50	40	11	39
Midwest	58	35	8	50
South	60	29	11	50
West	61	35	5	56
2-9 Employees	57	34	9	48
10-19 Employees	57	42	1	56
20-More Employees	66	23	12	54
\$100K/Less Revenue	70	25	5	65
\$100K-\$250K Revenue	63	32	5	58
\$250K-\$500K Revenue	53	37	10	43
\$500K-\$1 Million Revenue	57	35	8	49
\$1 Million/More Revenue	47	39	14	33
Female-Owned	74	21	5	69
Minority-Owned	70	25	6	64

Profitability Next 12-Months

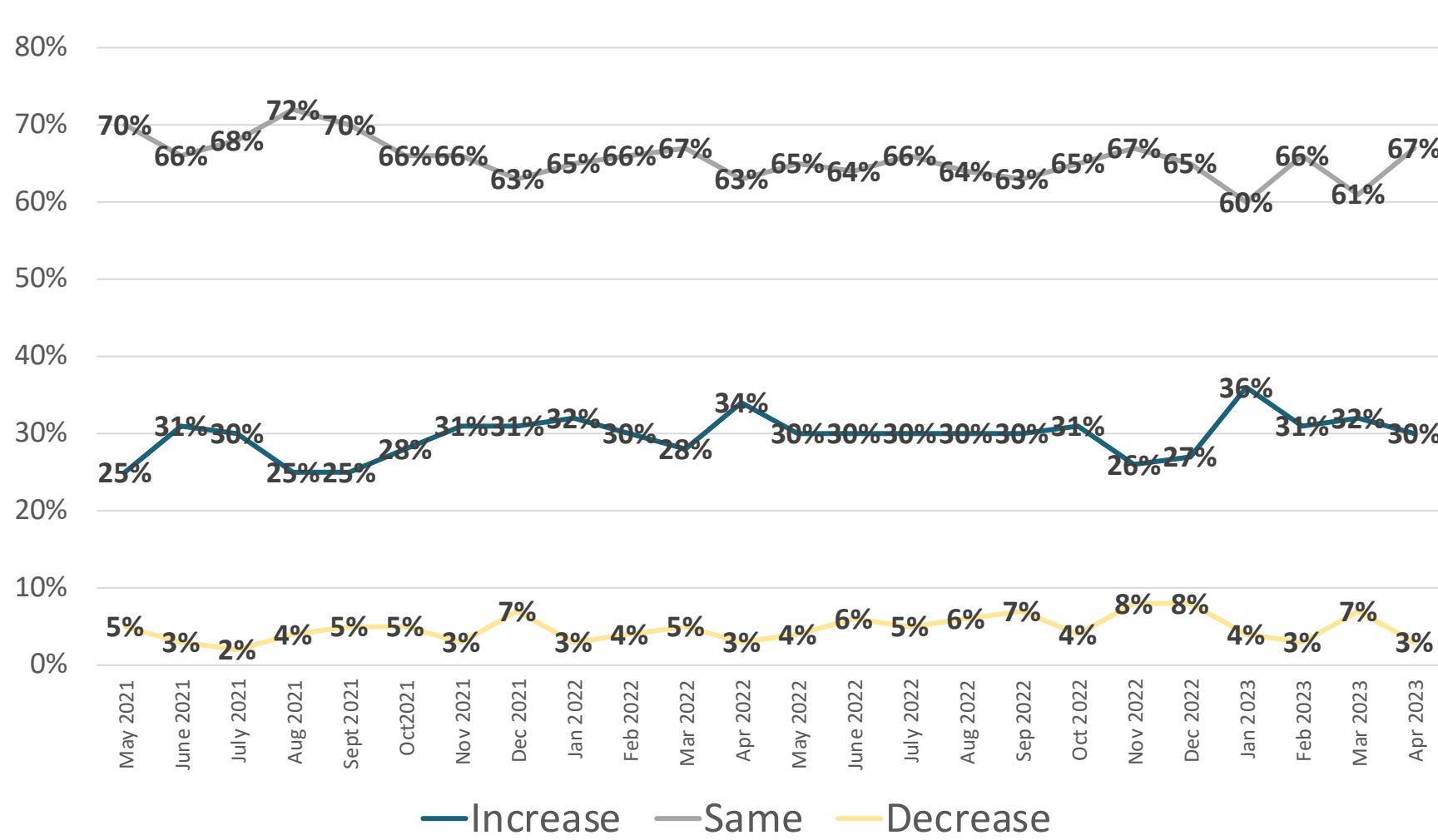
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Earn Profit	69%	75%	74%	66%	66%	68%	74%	68%	66%	70%	76%	71%	68%	69%	71%	64%	66%	74%	66%	62%	76%	67%	69%	67%	-2
Break Even	26%	20%	23%	30%	28%	27%	20%	23%	27%	26%	21%	25%	35%	25%	26%	28%	25%	23%	25%	28%	18%	29%	25%	27%	+2
Lose Money	6%	5%	3%	5%	5%	5%	6%	9%	7%	4%	3%	4%	7%	6%	3%	9%	9%	3%	8%	9%	6%	4%	6%	7%	+1
Net	+63	+70	+71	+61	+61	+63	+68	+59	+59	+66	+73	+67	+61	+63	+69	+55	+57	+71	+58	+53	+70	+63	+63	+60	-3



	Profit	Same	Lose	Net
Total	67	27	7	60
East	67	24	9	58
Midwest	62	34	4	58
South	71	22	7	64
West	64	28	7	57
2-9 Employees	68	26	6	62
10-19 Employees	59	31	9	50
20-More Employees	64	26	10	53
\$100K/Less Revenue	56	38	6	49
\$100K-\$250K Revenue	59	37	4	55
\$250K-\$500K Revenue	69	26	5	64
\$500K-\$1 Million Revenue	86	7	6	80
\$1 Million/More Revenue	64	24	12	51
Female-Owned	56	34	11	45
Minority-Owned	47	39	14	33

Employment Next 3-Months

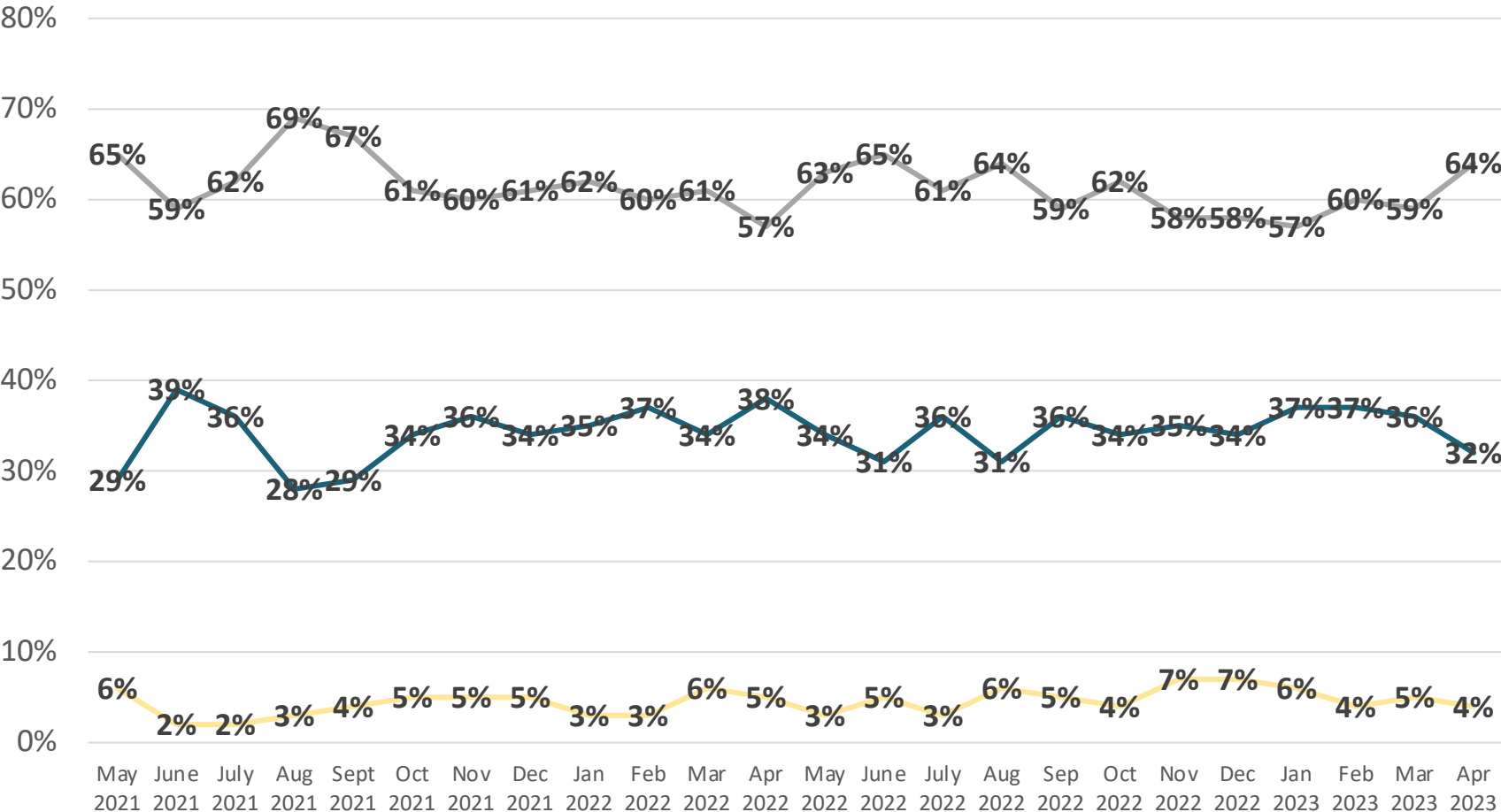
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Increase	25%	31%	30%	25%	25%	28%	31%	31%	32%	30%	28%	34%	30%	30%	30%	30%	30%	31%	26%	27%	36%	31%	32%	30%	-2
Same	70%	66%	68%	72%	70%	66%	66%	63%	65%	66%	67%	63%	65%	64%	66%	64%	63%	65%	67%	65%	60%	66%	61%	67%	+6
Decrease	5%	3%	2%	4%	5%	5%	3%	7%	3%	4%	5%	3%	4%	6%	5%	6%	7%	4%	8%	8%	4%	3%	7%	3%	-4
Net	+20	+28	+28	+21	+20	+23	+28	+24	+29	+26	+23	+21	+26	+24	+25	+24	+23	+27	+18	+19	+32	+28	+25	+27	+2



	Incr.	Same	Decr.	Net
Total	30	67	3	27
East	27	67	7	20
Midwest	33	66	1	32
South	28	67	5	23
West	31	68	1	30
2-9 Employees	25	72	3	22
10-19 Employees	46	53	2	44
20-More Employees	48	47	5	43
\$100K/Less Revenue	30	68	2	28
\$100K-\$250K Revenue	21	76	3	17
\$250K-\$500K Revenue	31	66	4	27
\$500K-\$1 Million Revenue	29	66	5	25
\$1 Million/More Revenue	37	60	3	33
Female-Owned	45	52	3	42
Minority-Owned	32	63	5	27

Employee Wages/Hours Next 3-Months

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Increase	29%	39%	36%	28%	29%	34%	36%	34%	35%	37%	34%	38%	34%	31%	36%	31%	36%	34%	35%	34%	37%	37%	36%	32%	-4
Same	65%	59%	62%	69%	67%	61%	60%	61%	62%	60%	61%	57%	63%	65%	61%	64%	59%	62%	58%	58%	57%	60%	59%	64%	+5
Decrease	6%	2%	2%	3%	4%	5%	5%	5%	3%	3%	6%	5%	3%	5%	3%	6%	5%	4%	7%	7%	6%	4%	5%	4%	-1
Net	+23	+37	+34	+25	+25	+29	+31	+29	+32	+34	+28	+33	+31	+26	+33	+25	+31	+30	+28	+27	+31	+33	+31	+28	-3

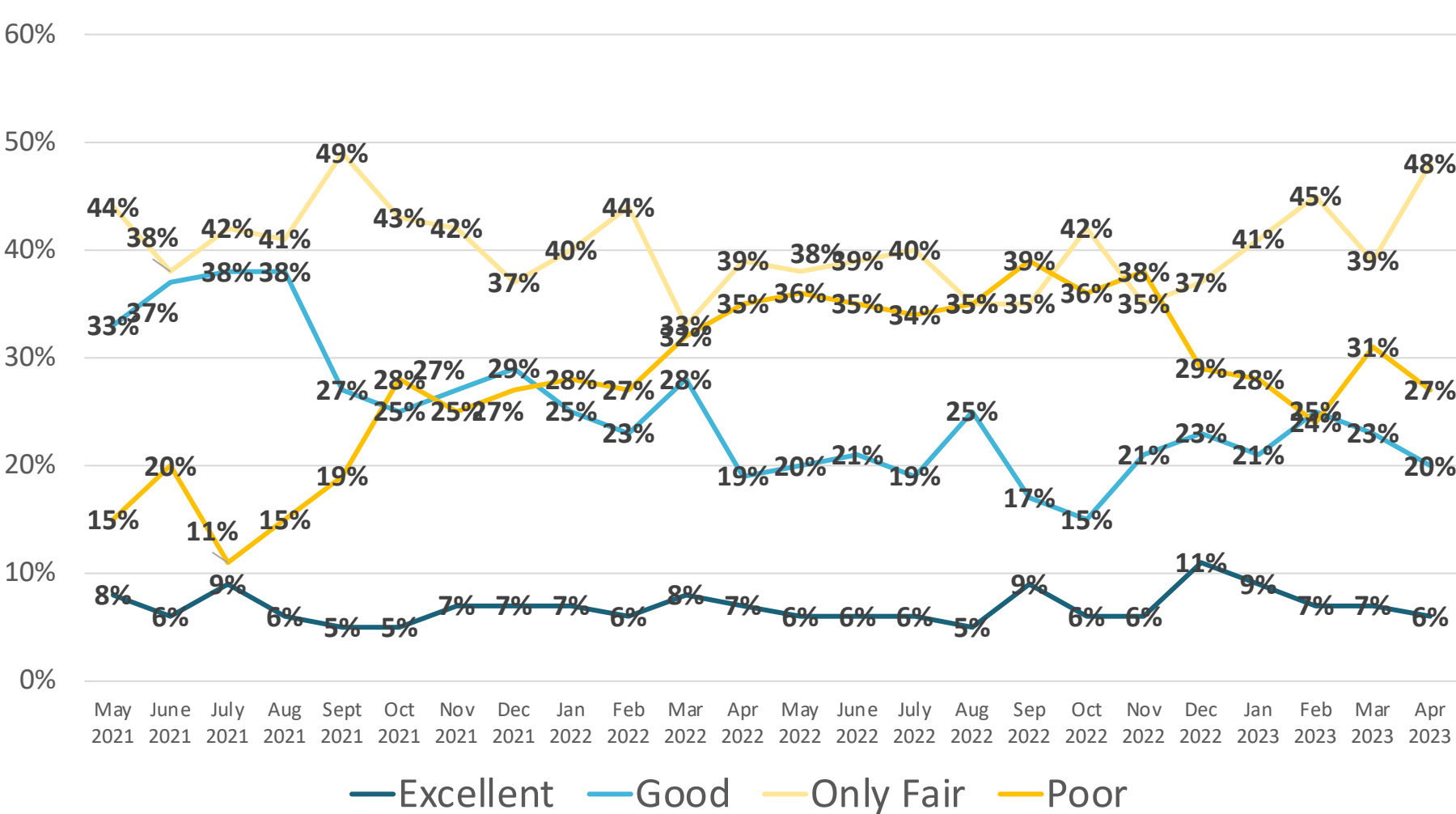


—Increase —Same —Decrease

	Incr.	Same	Decr.	Net
Total	32	64	4	28
East	43	50	7	36
Midwest	29	71	0	29
South	26	68	6	21
West	34	65	2	32
2-9 Employees	31	65	5	26
10-19 Employees	34	64	1	33
20-More Employees	41	59	0	41
\$100K/Less Revenue	36	61	3	33
\$100K-\$250K Revenue	31	66	3	28
\$250K-\$500K Revenue	36	59	5	30
\$500K-\$1 Million Revenue	28	66	6	22
\$1 Million/More Revenue	31	68	2	29
Female-Owned	38	60	2	36
Minority-Owned	41	57	2	38

Condition of U.S. Economy

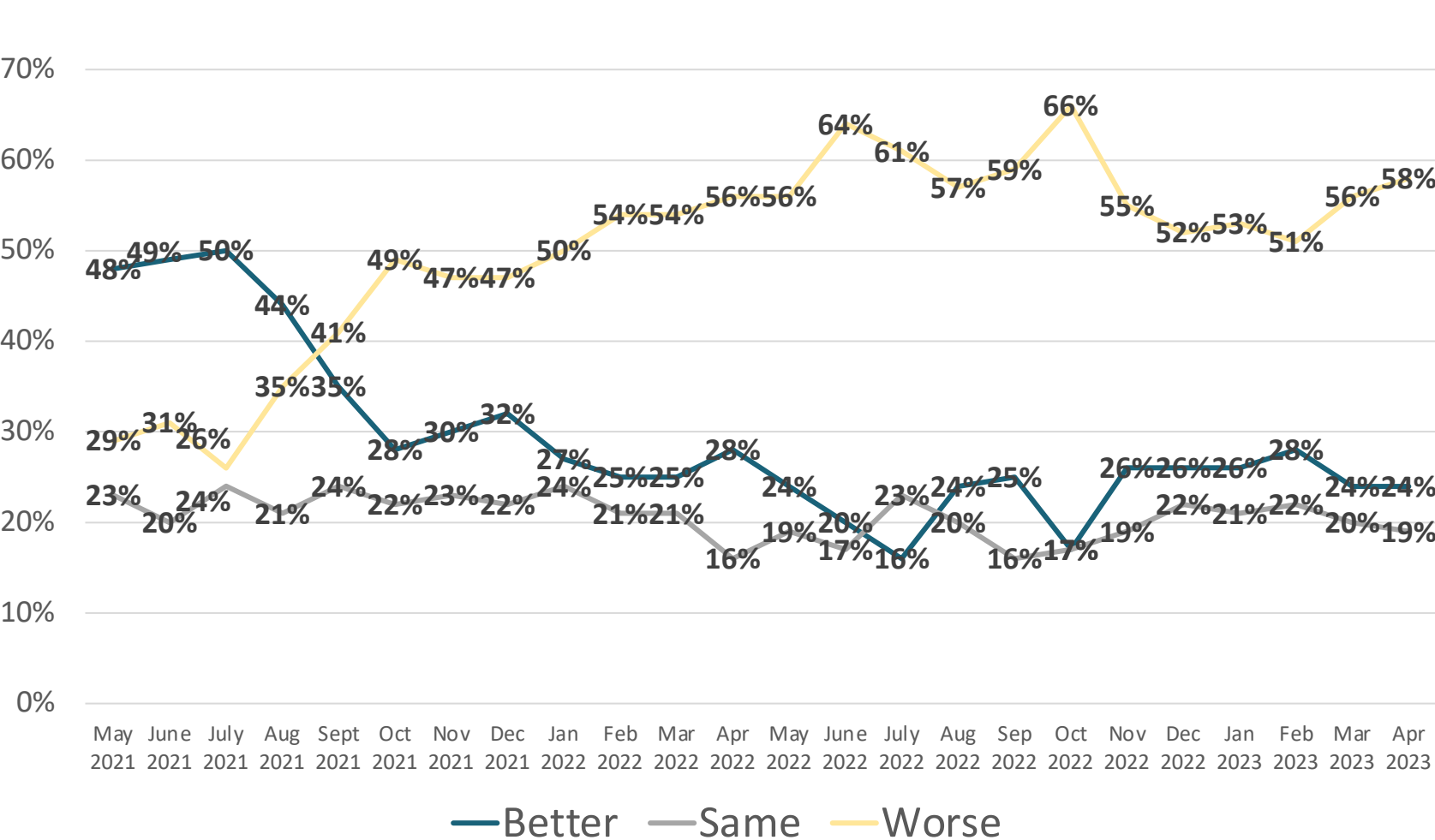
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Excellent/Good	41%	43%	48%	44%	32%	30%	33%	35%	31%	29%	36%	27%	26%	27%	26%	30%	26%	22%	28%	33%	30%	32%	30%	26%	-4
Only Fair/Poor	59%	57%	53%	56%	68%	70%	67%	65%	69%	71%	65%	73%	74%	73%	74%	71%	74%	79%	72%	67%	70%	68%	70%	75%	+5
Net	-18	-14	-5	-12	-36	-40	-34	-30	-38	-42	-29	-47	-48	-46	-48	-41	-48	-57	-44	-34	-40	-36	-40	-49	-9



	Excel/ Good	Fair/ Poor	Net
Total	26	75	-49
East	17	83	-65
Midwest	16	85	-69
South	30	71	-41
West	34	66	-31
2-9 Employees	21	79	-58
10-19 Employees	41	59	-18
20-More Employees	43	58	-15
\$100K/Less Revenue	32	68	-36
\$100K-\$250K Revenue	24	76	-52
\$250K-\$500K Revenue	25	75	-49
\$500K-\$1 Million Revenue	18	82	-63
\$1 Million/More Revenue	28	72	-45
Female-Owned	37	63	-26
Minority-Owned	43	57	-13

Direction of U.S. Economy

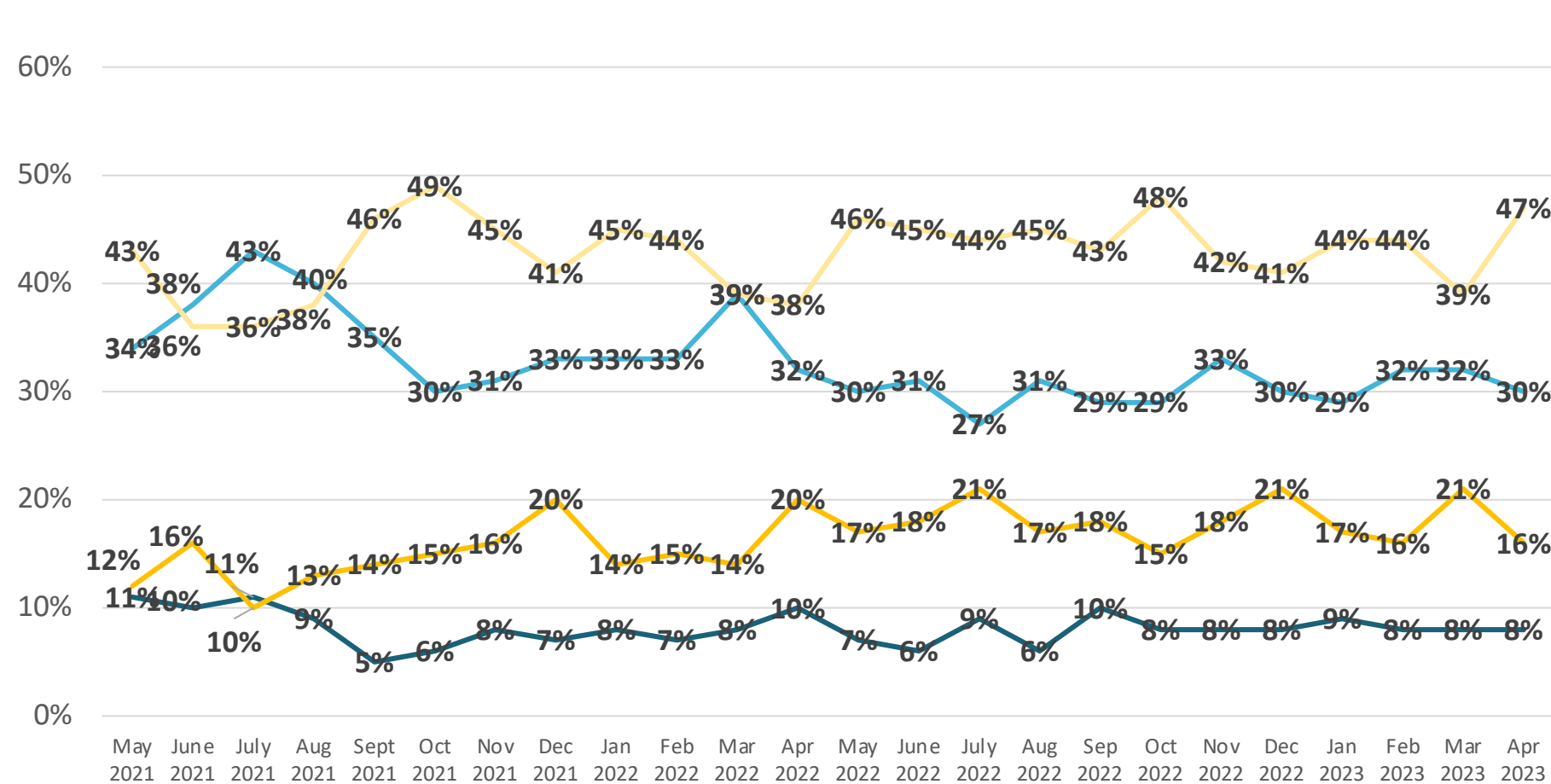
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Better	48%	49%	50%	44%	35%	28%	30%	32%	27%	25%	25%	28%	24%	20%	16%	24%	25%	17%	26%	26%	26%	28%	24%	24%	0
Same	23%	20%	24%	21%	24%	22%	23%	22%	24%	21%	21%	16%	19%	17%	21%	20%	16%	17%	19%	22%	21%	22%	20%	19%	-1
Worse	29%	31%	26%	35%	41%	49%	47%	47%	50%	54%	54%	56%	56%	64%	61%	57%	59%	66%	55%	52%	53%	51%	56%	58%	+2
Net	+19	+18	+24	+9	-6	-21	-17	-15	-23	-29	-29	-28	-32	-44	-45	-33	-34	-49	-29	-26	-27	-23	-32	-34	-2



	Better	Same	Worse	Net
Total	24	19	58	-34
East	21	14	65	-44
Midwest	15	22	63	-48
South	26	22	53	-27
West	29	17	54	-25
2-9 Employees	20	19	61	-42
10-19 Employees	31	25	44	-14
20-More Employees	45	13	43	2
\$100K/Less Revenue	37	17	46	-9
\$100K-\$250K Revenue	13	19	69	-56
\$250K-\$500K Revenue	22	23	54	-32
\$500K-\$1 Million Revenue	23	15	62	-39
\$1 Million/More Revenue	23	21	56	-33
Female-Owned	31	25	44	-13
Minority-Owned	43	21	36	7

Climate for Small Businesses

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Excellent/Good	45%	49%	54%	49%	40%	36%	39%	40%	41%	41%	47%	42%	37%	37%	35%	37%	39%	37%	41%	38%	39%	40%	40%	37%	-3
Only Fair/Poor	55%	51%	46%	51%	60%	64%	61%	60%	59%	59%	53%	58%	63%	63%	65%	63%	61%	63%	59%	62%	62%	60%	60%	63%	+3
Net	-10	-2	+8	-2	-20	-28	-22	-20	-18	-18	-6	-16	-26	-26	-30	-26	-22	-26	-18	-24	-23	-20	-20	-26	-6

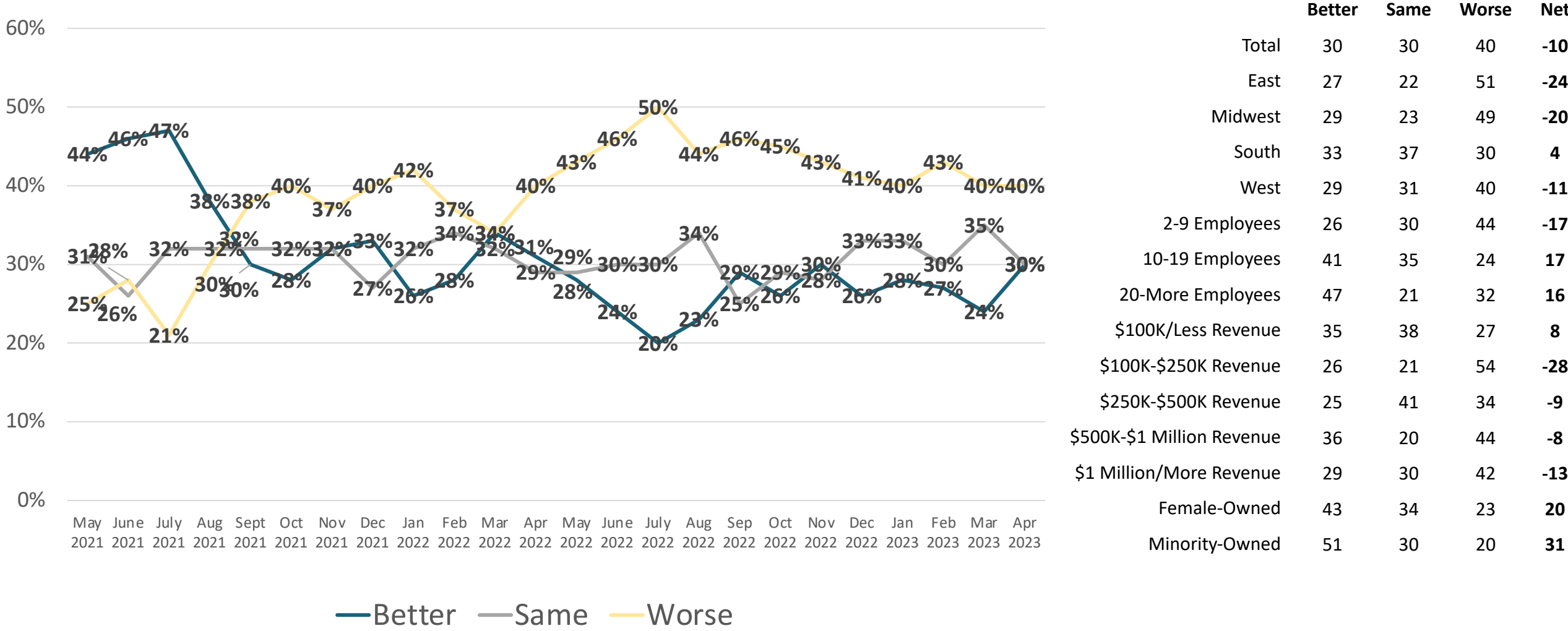


—Excellent —Good —Only Fair —Poor

	Excel/ Good	Fair/ Poor	Net
Total	37	63	-26
East	36	64	-28
Midwest	30	70	-39
South	41	60	-19
West	39	61	-22
2-9 Employees	31	69	-38
10-19 Employees	57	43	15
20-More Employees	62	38	24
\$100K/Less Revenue	46	54	-7
\$100K-\$250K Revenue	27	73	-45
\$250K-\$500K Revenue	37	63	-27
\$500K-\$1 Million Revenue	31	69	-38
\$1 Million/More Revenue	44	56	-11
Female-Owned	51	49	2
Minority-Owned	45	56	-11

Direction of Climate for Small Businesses

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Better	44%	46%	47%	38%	30%	28%	32%	33%	26%	28%	34%	31%	28%	24%	20%	23%	29%	26%	30%	26%	28%	27%	24%	30%	+6
Same	31%	26%	32%	32%	32%	32%	32%	27%	32%	34%	32%	29%	29%	30%	30%	34%	25%	29%	28%	33%	33%	30%	35%	30%	-5
Worse	25%	28%	21%	30%	38%	40%	37%	40%	42%	37%	34%	40%	43%	46%	50%	44%	46%	45%	43%	41%	40%	43%	40%	40%	0
Net	+19	+18	+26	+8	-8	-12	-5	-7	-16	-9	0	-9	-15	-22	-30	-21	-17	-19	-13	-15	-12	-16	-16	-10	+6



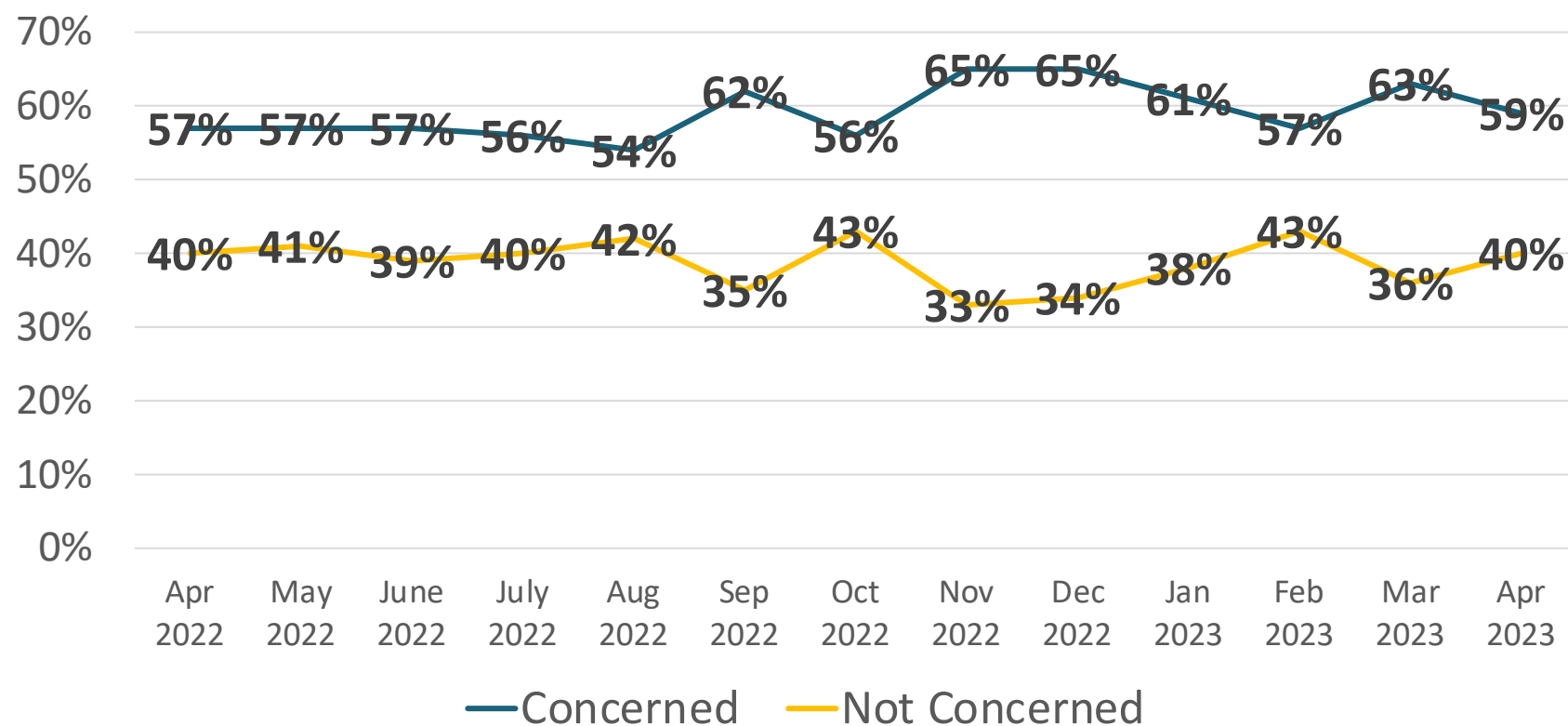
	Better	Same	Worse	Net
Total	30	30	40	-10
East	27	22	51	-24
Midwest	29	23	49	-20
South	33	37	30	4
West	29	31	40	-11
2-9 Employees	26	30	44	-17
10-19 Employees	41	35	24	17
20-More Employees	47	21	32	16
\$100K/Less Revenue	35	38	27	8
\$100K-\$250K Revenue	26	21	54	-28
\$250K-\$500K Revenue	25	41	34	-9
\$500K-\$1 Million Revenue	36	20	44	-8
\$1 Million/More Revenue	29	30	42	-13
Female-Owned	43	34	23	20
Minority-Owned	51	30	20	31

Biggest Business Concerns (1st & 2nd Choice Combo)

	May '21	June '21	July '21	Aug '21	Sept '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22	May '22	June '22	July '22	Aug '22	Sep '22	Oct '22	Nov '22	Dec '22	Jan '23	Feb '23	Mar '23	Apr '23
Higher Prices/Inflation	**	32%	36%	35%	33%	40%	40%	37%	40%	40%	43%	42%	41%	46%	48%	43%	48%	40%	49%	49%	41%	47%	45%	49%
Economy/Client Spending	36%	25%	23%	24%	25%	24%	26%	26%	21%	19%	20%	23%	26%	22%	28%	27%	26%	29%	31%	31%	27%	27%	29%	31%
General Operating Costs	28%	24%	25%	20%	23%	21%	20%	19%	21%	24%	21%	28%	14%	18%	23%	26%	20%	23%	26%	26%	19%	23%	30%	20%
Taxes	26%	21%	16%	17%	18%	18%	15%	13%	14%	15%	13%	15%	11%	12%	16%	12%	12%	12%	15%	14%	21%	13%	17%	15%
Available Workers	12%	12%	11%	15%	14%	13%	15%	18%	11%	14%	12%	15%	14%	13%	8%	12%	12%	13%	12%	13%	10%	15%	16%	14%
Supply-Chain Disruptions	14%	15%	16%	14%	13%	17%	19%	17%	20%	20%	14%	16%	15%	16%	12%	18%	21%	14%	14%	11%	13%	14%	9%	12%
Gas Prices	**	**	**	**	6%	11%	9%	9%	9%	10%	25%	19%	23%	27%	26%	19%	19%	13%	15%	13%	11%	9%	11%	11%
Political Climate	13%	15%	14%	14%	16%	12%	12%	8%	10%	9%	12%	8%	9%	9%	11%	8%	7%	12%	4%	8%	11%	6%	8%	10%
Interest Rates	6%	6%	6%	3%	2%	5%	4%	6%	6%	2%	4%	5%	6%	6%	6%	6%	6%	10%	8%	10%	10%	10%	13%	9%
Expansion Costs	7%	7%	5%	5%	7%	5%	5%	6%	4%	4%	4%	4%	6%	6%	3%	6%	6%	5%	7%	2%	7%	8%	4%	8%
Government Regulations	17%	12%	11%	13%	13%	11%	10%	10%	14%	10%	10%	8%	10%	4%	8%	5%	7%	9%	4%	7%	11%	8%	6%	6%
Healthcare Costs	12%	11%	12%	10%	4%	5%	6%	5%	5%	7%	7%	4%	8%	7%	3%	5%	7%	6%	6%	6%	7%	7%	6%	4%
Loan Accessibility	6%	3%	2%	3%	2%	2%	2%	3%	3%	4%	4%	4%	6%	4%	4%	3%	3%	3%	4%	2%	3%	3%	3%	4%
Compensation/Insurance	**	3%	7%	7%	4%	3%	4%	2%	2%	6%	3%	4%	6%	4%	3%	2%	2%	4%	4%	5%	3%	4%	3%	3%
Covid Restrictions/Sales	25%	15%	16%	21%	20%	14%	13%	20%	21%	16%	9%	7%	5%	6%	4%	10%	5%	5%	3%	5%	5%	6%	2%	3%

How Concerned That Economic Conditions Could Force You to Close Your Business

	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Net
Concerned	57%	57%	57%	56%	54%	62%	56%	65%	65%	61%	57%	63%	59%	-4
Not Concerned	40%	41%	39%	40%	42%	35%	43%	33%	34%	38%	43%	36%	40%	+4
Net	+17	+16	+18	+16	+12	+27	+13	+32	+31	+23	+14	+27	+19	-8



	Concern	Not Concern	Net
Total	59	40	19
East	69	31	38
Midwest	55	45	10
South	56	43	13
West	61	39	22
2-9 Employees	61	38	23
10-19 Employees	44	56	-13
20-More Employees	61	38	23
\$100K/Less Revenue	60	39	21
\$100K-\$250K Revenue	64	36	28
\$250K-\$500K Revenue	64	36	28
\$500K-\$1 Million Revenue	56	43	13
\$1 Million/More Revenue	54	46	8
Female-Owned	60	40	19
Minority-Owned	60	41	19

Concerned Bank Failures & Instability Will Impact Their Small Business

	April Total	East	Mid- West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Concerned	59%	67%	56%	56%	58%	59%	61%	56%
Very	16%	19%	17%	14%	15%	16%	11%	16%
Somewhat	43%	48%	38%	43%	43%	42%	50%	41%
Not Concerned	40%	33%	40%	43%	40%	40%	34%	43%
Unsure	2%	0%	5%	1%	1%	2%	5%	0%

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C- Corp	S- Corp
Concerned	69%	62%	54%	43%	66%	66%	59%	58%	59%
Very	19%	10%	16%	13%	21%	17%	25%	17%	15%
Somewhat	50%	52%	37%	30%	45%	48%	35%	41%	44%
Not Concerned	29%	38%	45%	52%	34%	34%	39%	40%	39%
Unsure	2%	0%	2%	5%	0%	1%	2%	2%	2%

Biden Administration’s \$4.7 Trillion Tax Increase Will Help or Hurt Small Businesses

	April Total	East	Mid- West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Help	21%	27%	16%	22%	21%	19%	22%	39%
Hurt	67%	68%	74%	60%	70%	72%	58%	38%
No Difference	6%	1%	5%	10%	6%	6%	11%	8%
Unsure	6%	3%	6%	8%	3%	4%	9%	15%

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C- Corp	S- Corp
Help	25%	32%	9%	17%	23%	43%	46%	33%	16%
Hurt	60%	60%	85%	70%	60%	51%	46%	56%	72%
No Difference	10%	7%	5%	3%	6%	2%	4%	7%	6%
Unsure	5%	1%	0%	10%	11%	5%	3%	4%	6%

Biden Administration’s \$4.7 Trillion Tax Increase Will Include \$1.8 Trillion Tax Hikes on Small Businesses

	April Total	East	Mid- West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Support	24%	26%	16%	26%	28%	22%	34%	34%
Oppose	70%	68%	79%	68%	69%	73%	65%	58%
Unsure	6%	6%	5%	7%	4%	6%	2%	8%

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C- Corp	S- Corp
Support	29%	34%	15%	21%	22%	42%	44%	35%	19%
Oppose	62%	66%	81%	68%	74%	56%	51%	59%	75%
Unsure	9%	0%	4%	11%	5%	2%	5%	6%	5%

Biden Administration Forgiven \$400 Billion In Student Loan Debt.

Should Taxpayers Be Responsible For Paying Off Loan Debt?

	Oct Total	Nov Total	Dec Total	Jan Total	Feb Total	Mar Total	Apr Total	East	Mid- West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Yes	19%	14%	18%	20%	19%	19%	20%	12%	13%	27%	21%	18%	20%	29%
No	72%	74%	67%	70%	65%	64%	62%	75%	65%	54%	60%	62%	74%	56%
Unsure	9%	12%	15%	10%	16%	17%	18%	13%	22%	19%	18%	20%	6%	15%

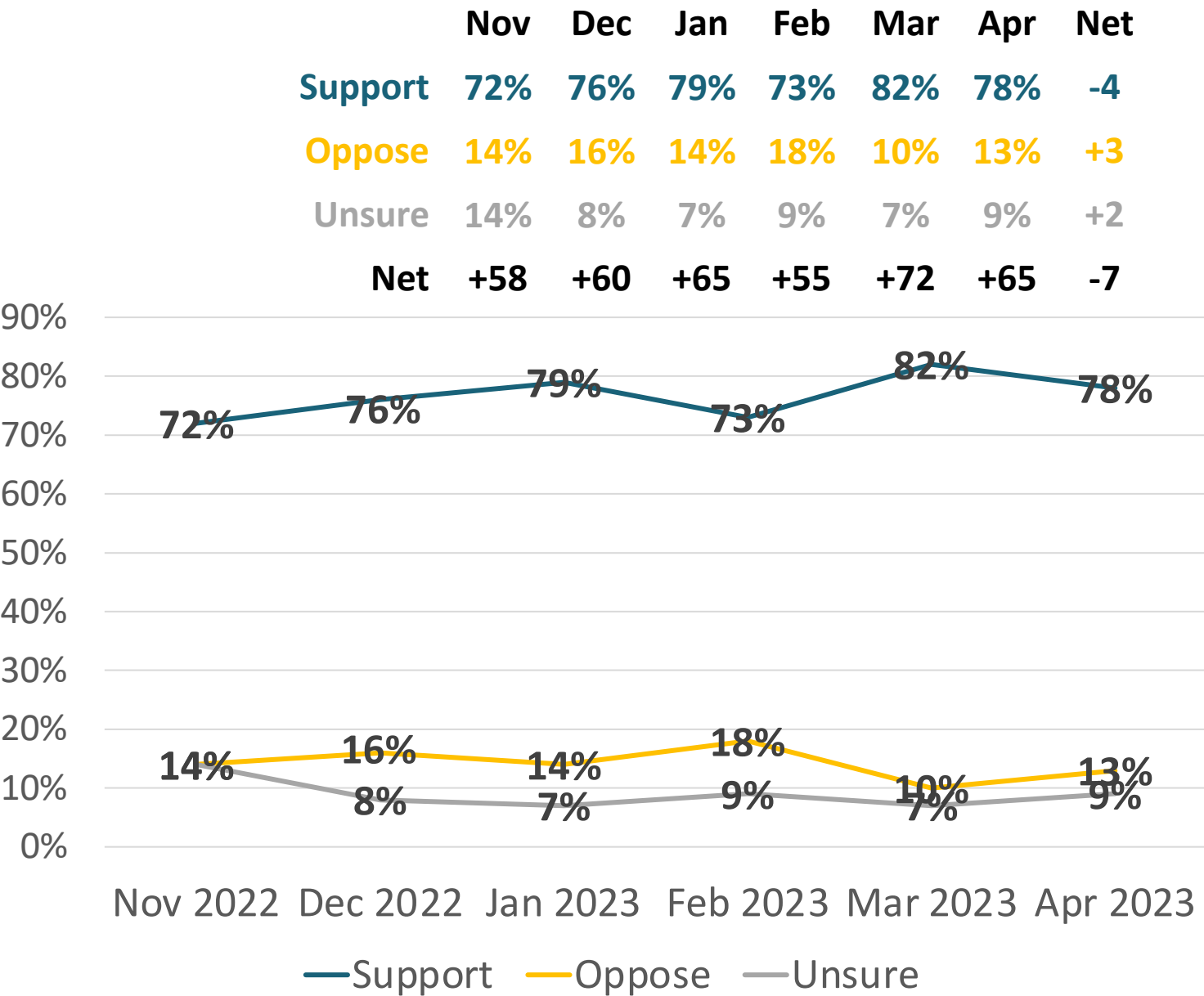
	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C- Corp	S- Corp
Yes	30%	29%	5%	22%	12%	40%	41%	34%	13%
No	56%	64%	56%	59%	74%	45%	46%	53%	67%
Unsure	14%	7%	39%	18%	14%	16%	13%	13%	21%

Amount of Time Your Business Deals with Local, State & Federal Regulations

	March Total	April Total	East	Mid- West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Time Consuming	61%	56%	56%	61%	56%	51%	54%	62%	65%
Not Consuming	36%	43%	43%	38%	42%	48%	46%	36%	29%
Unsure	3%	2%	1%	2%	2%	0%	1%	2%	6%

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C- Corp	S- Corp
Time Consuming	60%	57%	46%	42%	73%	61%	62%	60%	54%
Not Consuming	38%	43%	52%	56%	26%	35%	35%	38%	45%
Unsure	2%	0%	3%	2%	1%	5%	3%	3%	1%

Making 2017 Tax Cuts and Jobs Act Permanent

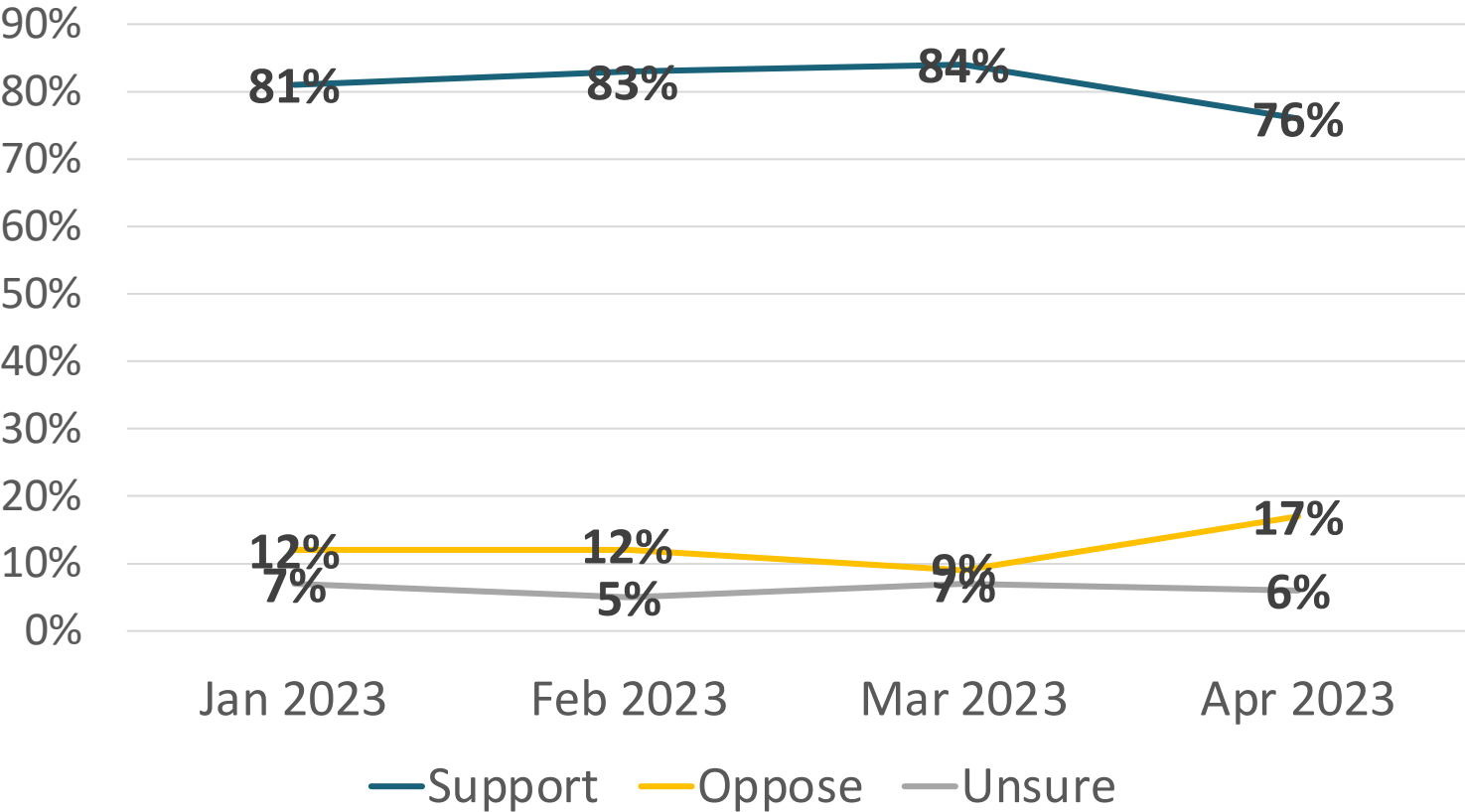


	Supp	Opp	Unsure	Net
Total	78	13	9	65
East	82	10	7	72
Midwest	79	11	10	68
South	76	15	10	61
West	76	16	8	61
2-9 Employees	79	13	8	67
10-19 Employees	70	14	16	56
20-More Employees	76	18	7	58
\$100K/Less Revenue	66	24	10	42
\$100K-\$250K Revenue	90	9	1	81
\$250K-\$500K Revenue	80	8	12	72
\$500K-\$1 Million Revenue	76	12	11	64
\$1 Million/More Revenue	77	13	10	63
Female-Owned	63	21	16	42
Minority-Owned	71	21	8	50

Lifting government regulations to increase the number of healthcare choices and requiring greater transparency to foster more competition in healthcare to lower costs for patients.

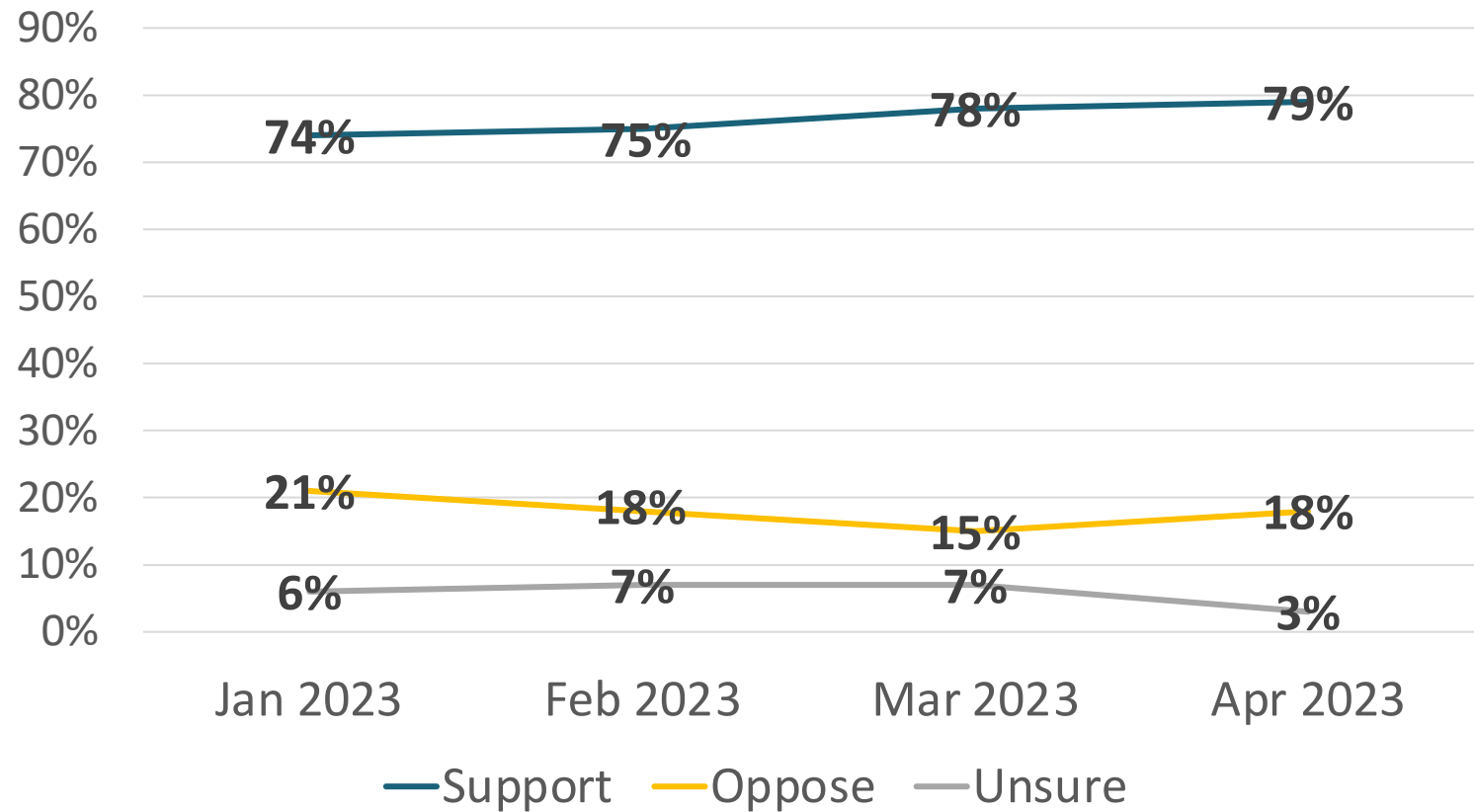
	Jan	Feb	Mar	Apr	Net
Support	81%	83%	84%	76%	-8
Oppose	12%	12%	9%	17%	+8
Unsure	7%	5%	7%	6%	-1
Net	+69	+71	+75	+59	-16

	Supp	Opp	Unsure	Net
Total	76	17	6	59
East	77	20	3	57
Midwest	85	11	4	74
South	79	18	3	61
West	65	20	15	45
2-9 Employees	77	17	6	61
10-19 Employees	60	29	11	31
20-More Employees	83	12	5	72
\$100K/Less Revenue	68	23	9	45
\$100K-\$250K Revenue	90	9	1	81
\$250K-\$500K Revenue	77	23	0	55
\$500K-\$1 Million Revenue	68	14	18	54
\$1 Million/More Revenue	77	18	5	59
Female-Owned	70	25	5	45
Minority-Owned	66	26	8	40



Exempting small businesses from any new government regulations that would burden entrepreneurs with increased compliance costs.

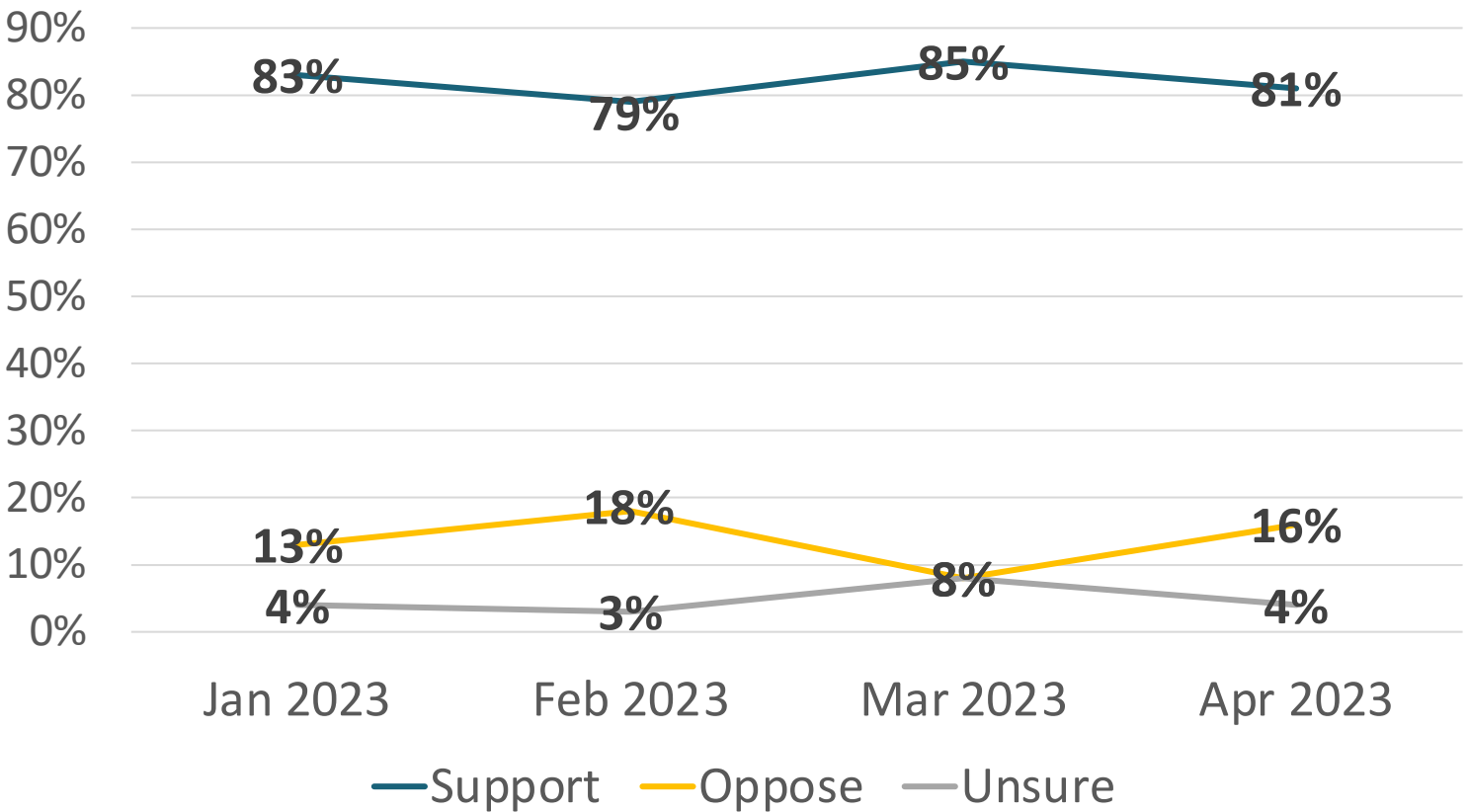
	Jan	Feb	Mar	Apr	Net
Support	74%	75%	78%	79%	+1
Oppose	21%	18%	15%	18%	+3
Unsure	6%	7%	7%	3%	-4
Net	+53	+57	+63	+61	-2



	Supp	Opp	Unsure	Net
Total	79	18	3	61
East	80	16	4	64
Midwest	80	14	6	66
South	80	18	2	62
West	75	23	3	52
2-9 Employees	80	17	3	62
10-19 Employees	74	24	3	50
20-More Employees	77	19	4	58
\$100K/Less Revenue	72	23	6	49
\$100K-\$250K Revenue	84	14	3	70
\$250K-\$500K Revenue	79	21	0	58
\$500K-\$1 Million Revenue	80	16	4	64
\$1 Million/More Revenue	79	18	3	61
Female-Owned	74	24	2	50
Minority-Owned	80	19	2	61

Balancing the federal budget to rein-in spending and reduce inflation.

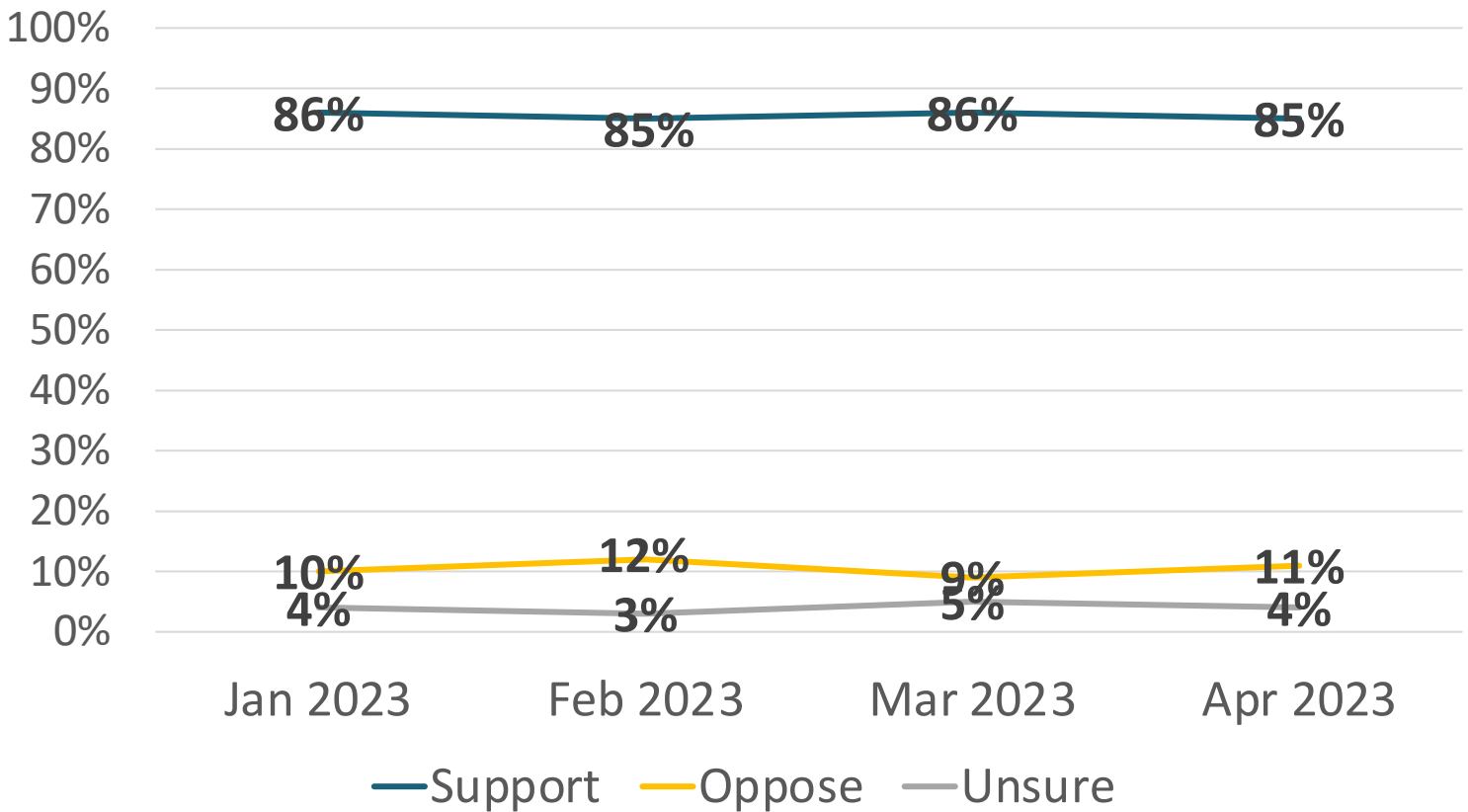
	Jan	Feb	Mar	Apr	Net
Support	83%	79%	85%	81%	-4
Oppose	13%	18%	8%	16%	+8
Unsure	4%	3%	8%	4%	-4
Net	+70	+61	+77	+65	-12



	Supp	Opp	Unsure	Net
Total	81	16	4	65
East	87	9	3	78
Midwest	79	14	8	65
South	76	21	3	55
West	83	14	3	68
2-9 Employees	83	14	4	69
10-19 Employees	69	25	6	44
20-More Employees	76	19	5	57
\$100K/Less Revenue	70	19	11	51
\$100K-\$250K Revenue	88	12	0	76
\$250K-\$500K Revenue	73	25	1	48
\$500K-\$1 Million Revenue	84	13	3	72
\$1 Million/More Revenue	86	9	5	77
Female-Owned	67	28	5	40
Minority-Owned	69	26	5	43

Making it easier for small businesses to raise capital, like get a loan or a line of credit.

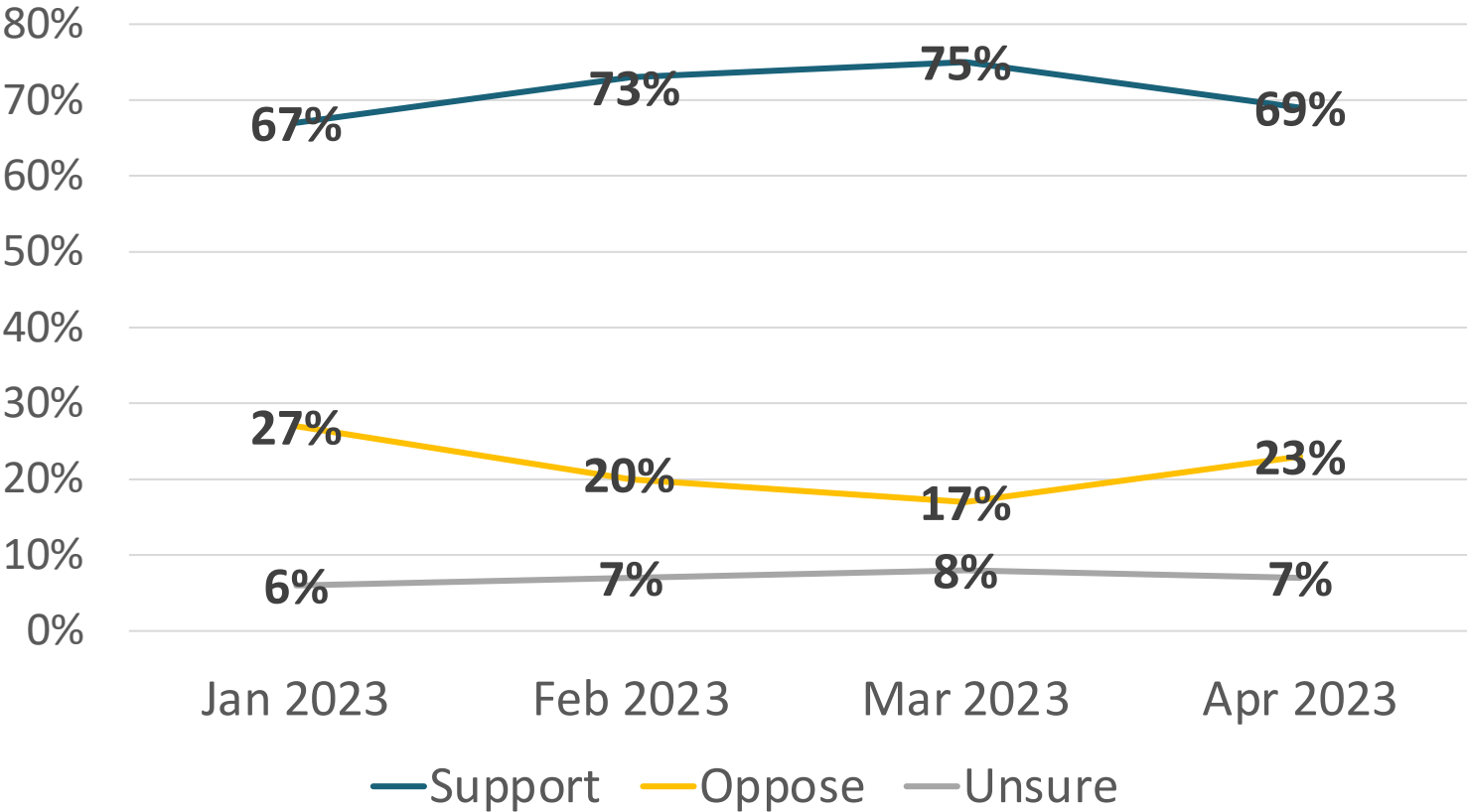
	Jan	Feb	Mar	Apr	Net
Support	86%	85%	86%	85%	-1
Oppose	10%	12%	9%	11%	+2
Unsure	4%	3%	5%	4%	-1
Net	+76	+73	+77	+74	-3



	Supp	Opp	Unsure	Net
Total	85	11	4	74
East	91	8	1	84
Midwest	83	10	7	72
South	86	12	2	73
West	82	10	8	72
2-9 Employees	87	10	3	77
10-19 Employees	73	14	13	59
20-More Employees	83	13	4	70
\$100K/Less Revenue	84	11	5	73
\$100K-\$250K Revenue	82	15	3	66
\$250K-\$500K Revenue	88	10	2	78
\$500K-\$1 Million Revenue	92	6	1	86
\$1 Million/More Revenue	80	9	10	71
Female-Owned	83	13	5	70
Minority-Owned	83	11	6	73

Linking work requirements to government assistance programs--like welfare and food stamps--so able-bodied adults work for their benefits.

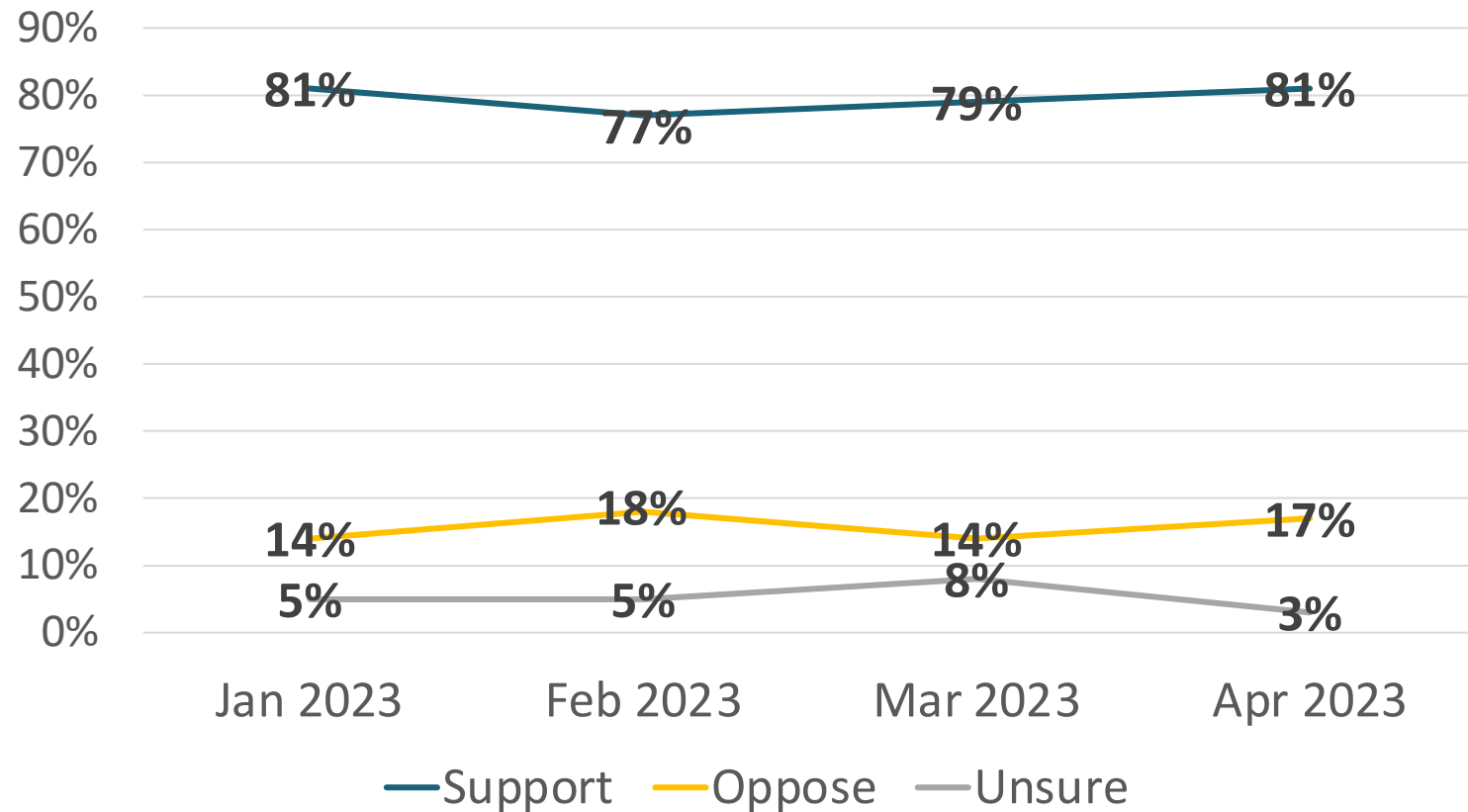
	Jan	Feb	Mar	Apr	Net
Support	67%	73%	75%	69%	-6
Oppose	27%	20%	17%	23%	+6
Unsure	6%	7%	8%	7%	-1
Net	+40	+53	+58	+46	-12



	Supp	Opp	Unsure	Net
Total	69	23	7	46
East	81	14	5	67
Midwest	76	17	7	59
South	68	27	5	41
West	57	30	13	27
2-9 Employees	69	23	8	46
10-19 Employees	63	29	8	35
20-More Employees	76	18	6	59
\$100K/Less Revenue	58	32	10	27
\$100K-\$250K Revenue	73	25	2	48
\$250K-\$500K Revenue	82	15	3	67
\$500K-\$1 Million Revenue	55	29	16	25
\$1 Million/More Revenue	78	15	7	63
Female-Owned	63	34	3	29
Minority-Owned	65	31	4	34

Cutting regulations and pursuing other policies that would help American businesses better compete against foreign companies.

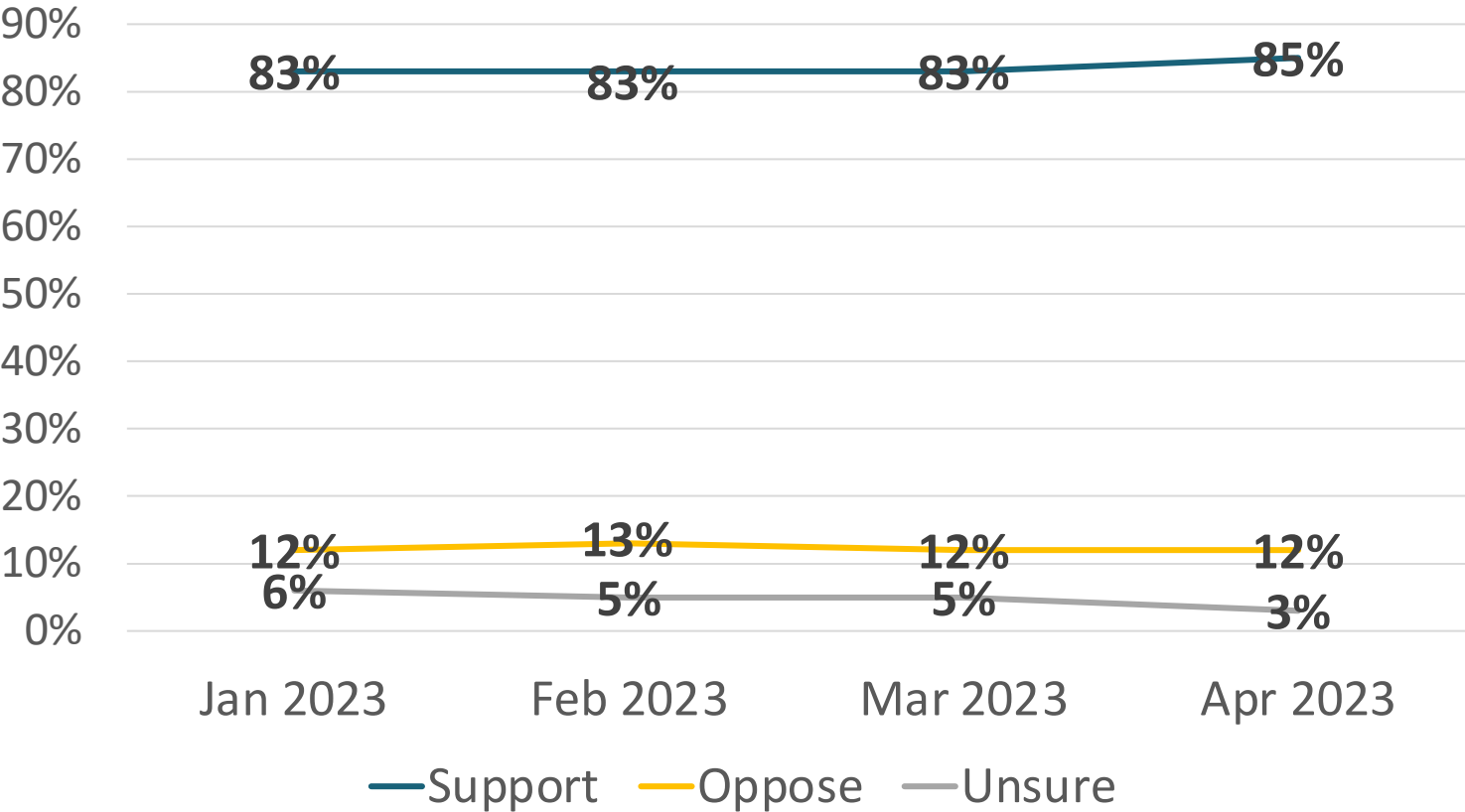
	Jan	Feb	Mar	Apr	Net
Support	81%	77%	79%	81%	+2
Oppose	14%	18%	14%	17%	+3
Unsure	5%	5%	8%	3%	-5
Net	+67	+59	+65	+64	-1



	Supp	Opp	Unsure	Net
Total	81	17	3	64
East	86	13	1	73
Midwest	87	10	4	77
South	78	19	3	58
West	76	22	2	54
2-9 Employees	83	15	2	68
10-19 Employees	60	36	4	24
20-More Employees	82	14	5	68
\$100K/Less Revenue	73	21	6	52
\$100K-\$250K Revenue	87	12	1	74
\$250K-\$500K Revenue	82	18	0	64
\$500K-\$1 Million Revenue	86	11	3	75
\$1 Million/More Revenue	76	21	3	55
Female-Owned	64	34	2	30
Minority-Owned	72	27	1	45

Increasing domestic energy production to increase supply and lower prices.

	Jan	Feb	Mar	Apr	Net
Support	83%	83%	83%	85%	+2
Oppose	12%	13%	12%	12%	0
Unsure	6%	5%	5%	3%	-2
Net	+71	+70	+71	+73	+2



	Supp	Opp	Unsure	Net
Total	85	12	3	73
East	94	4	2	90
Midwest	93	4	3	89
South	79	18	4	61
West	79	17	4	62
2-9 Employees	87	11	2	77
10-19 Employees	67	23	11	44
20-More Employees	82	12	7	70
\$100K/Less Revenue	78	16	6	61
\$100K-\$250K Revenue	88	13	0	75
\$250K-\$500K Revenue	84	15	0	69
\$500K-\$1 Million Revenue	89	9	2	80
\$1 Million/More Revenue	85	8	7	77
Female-Owned	74	18	7	56
Minority-Owned	74	21	5	53