



MONTHLY POLL

March 2023
Job Creators Network
Small Business Monthly Poll

Conducted By:
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Small
Business
IQ
MONTHLY POLL



Methodology

This national survey of 400 small business employers was conducted between March 7-30, 2023. This presentation includes JCN's SBIQ (Small Business Intelligence Quotient). The Small Business IQ Monthly Poll tracks its SBIQ, identifies key trends, and offers valuable insights into policies impacting small business employers.

All interviews were conducted online with randomly distributed invitations. The geographic and demographic profiles were structured to represent the population of small business employers in the United States. The sample of 400 small business employers has an accuracy of +/- 4.9% at a 95% confidence interval. The numbers in this presentation have been rounded and may not equal 100%.

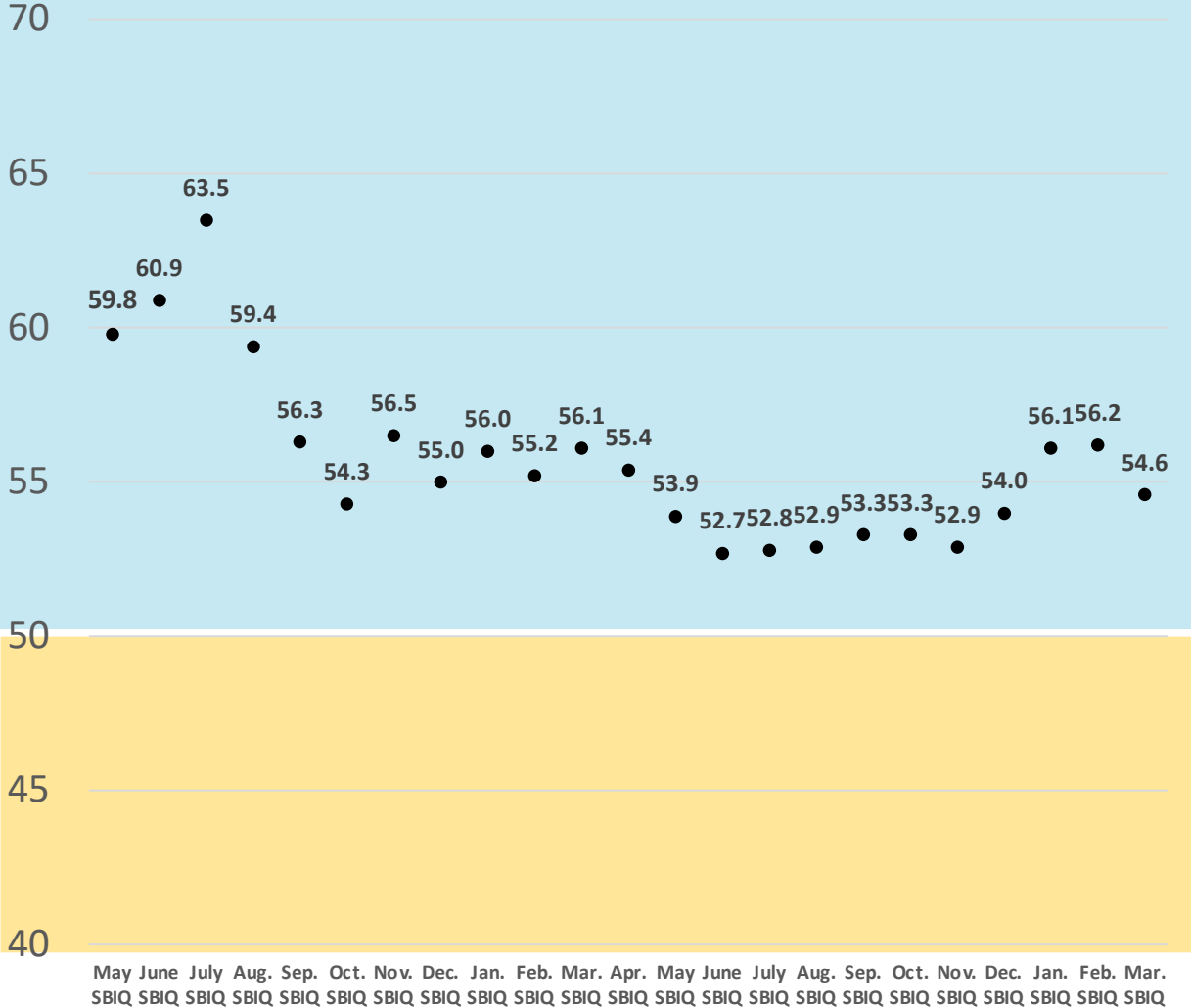
SBIQ Small Business Intelligence Quotient

March SBIQ: 54.6

This survey provides a snapshot of JCN’s SBIQ, which will be tracked monthly to identify trends at-large and among key small business employer segments. The JCN SBIQ is based on 7-questions:

- Employer’s Current Business Conditions
 - Condition of U.S. Economy Today
 - Current Climate for Small Businesses
 - Direction of Employer’s Business Over Next 3-Months
 - Employer’s Plans for Hiring Over Next 3-Months
 - Direction of U.S. Economy
 - Direction of Climate for Small Businesses
- Current Conditions** (includes first 3 items)
- Future Expectations** (includes last 4 items)

The JCN SBIQ is calculated on a scale from 0 to 100, with 100 being best possible conditions and 0 being worst possible conditions. A score of 50 is neutral, anything above 50 is positive and anything below is negative. To calculate the scores, point values are applied to each response and multiplied by the share of respondents giving that answer.



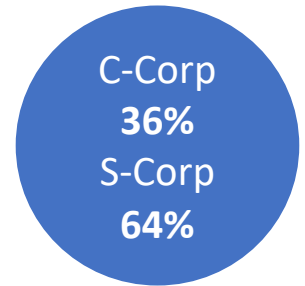
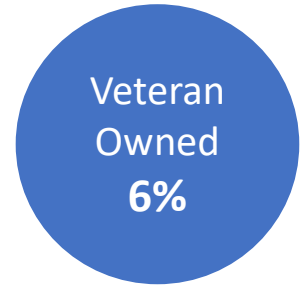
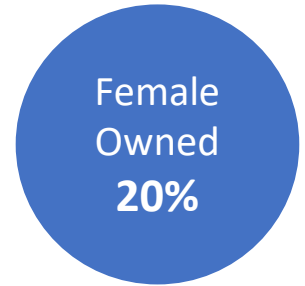
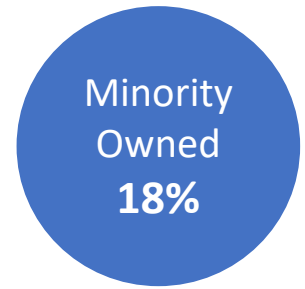
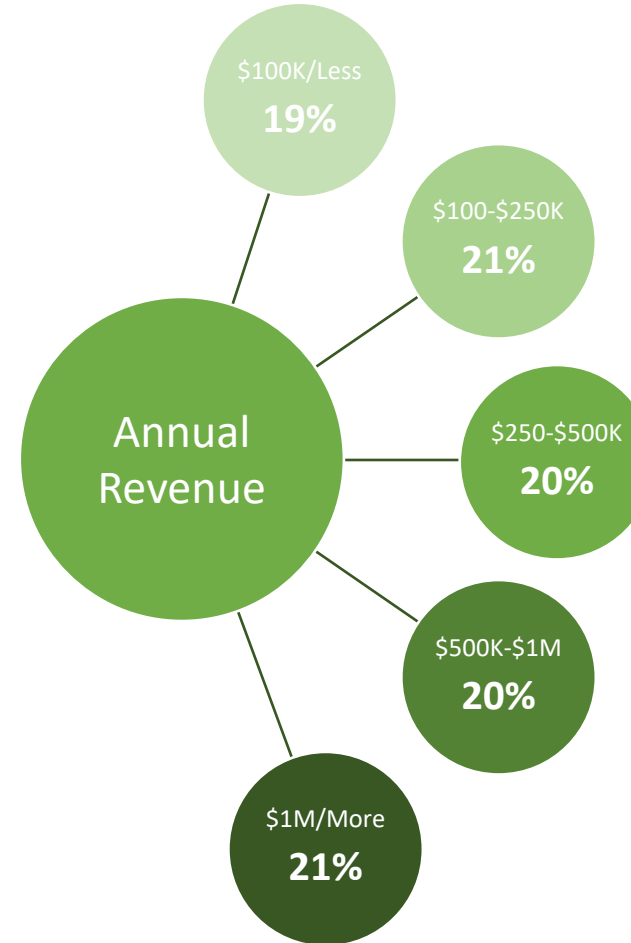
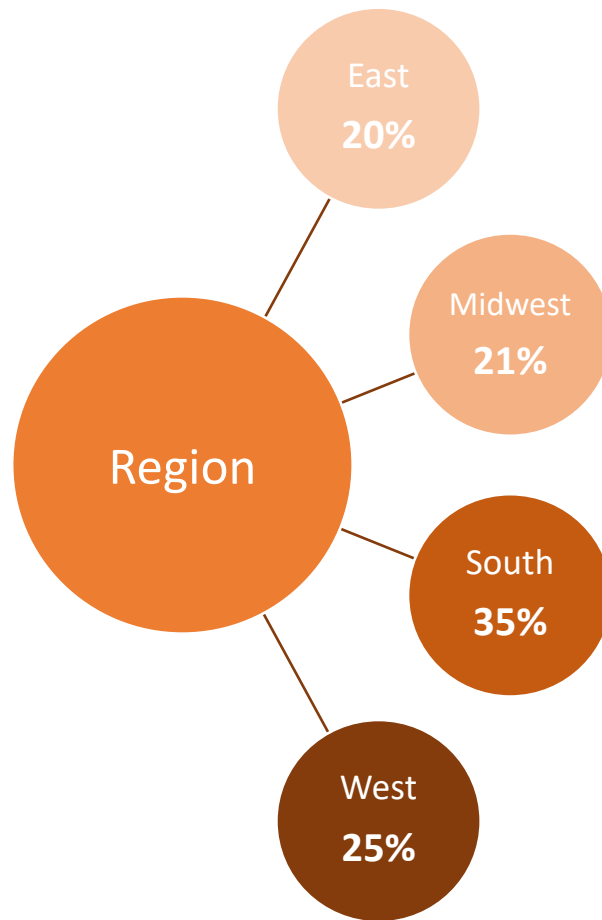
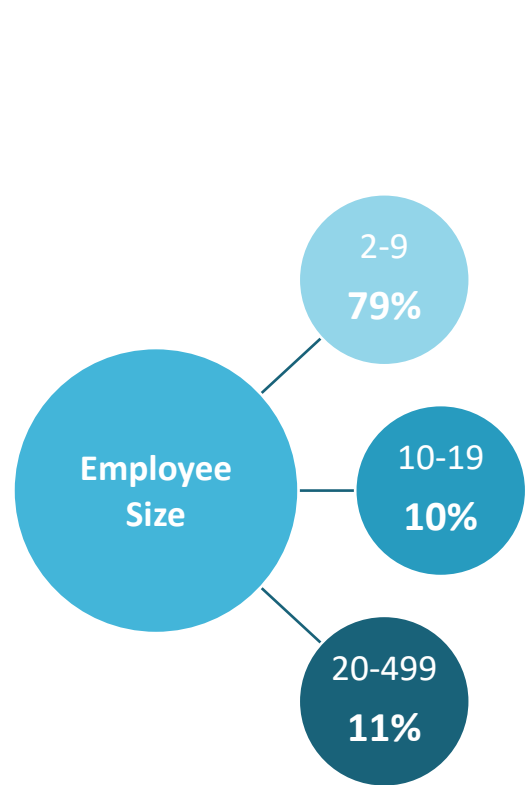
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
SBIQ	52.9	53.3	53.3	52.9	54.0	56.1	56.2	54.6	-1.6
Current Conditions	55.3	55.2	55.7	55.9	56.7	58.7	58.4	56.3	-2.1
Future Expectations	51.2	51.8	51.5	50.6	52.1	54.2	54.5	53.3	-1.2

5 “So-What” Takeaways

1. Overall optimism is down. The SBIQ is off by 1.6 points from last month and people are feeling worse about current AND future conditions. ***So what? Small businesses are concerned about inflation, interest rates, and the economy as a whole.***
2. 45 percent of small businesses called inflation their number 1 or number 2 biggest concern. Client spending and the economy was also high on the list with 29 percent calling it a top concern. ***So what? The administration continues to tell lies about how great the economy is, but real businesses see big problems.***
3. 82 percent of small businesses favor making the Tax Cuts and Jobs Act permanent. ***So what? The Administration has claimed that big businesses and the rich only benefited from the tax cuts, but high support from small businesses shows more universal support.***
4. 61 percent of small businesses say that compliance with local, state and federal regulations is time consuming, and 78 percent favor exempting small businesses from any new government regulations that would burden entrepreneurs with increased compliance costs. ***So what? Small businesses are drowning in red tape and are looking for relief.***
5. The 8 components of the American Small Business Prosperity Plan continue to get huge bipartisan support with each tenant getting an average support of 82 percent of small businesses. ***So what? Legislators who support the plan will get support from small businesses.***

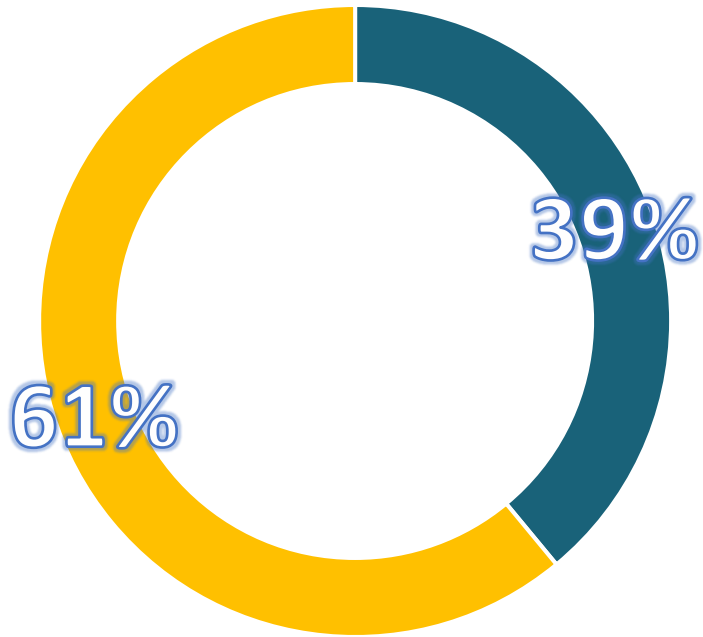
Small Business Employer Profile

Who are the 500 respondents?



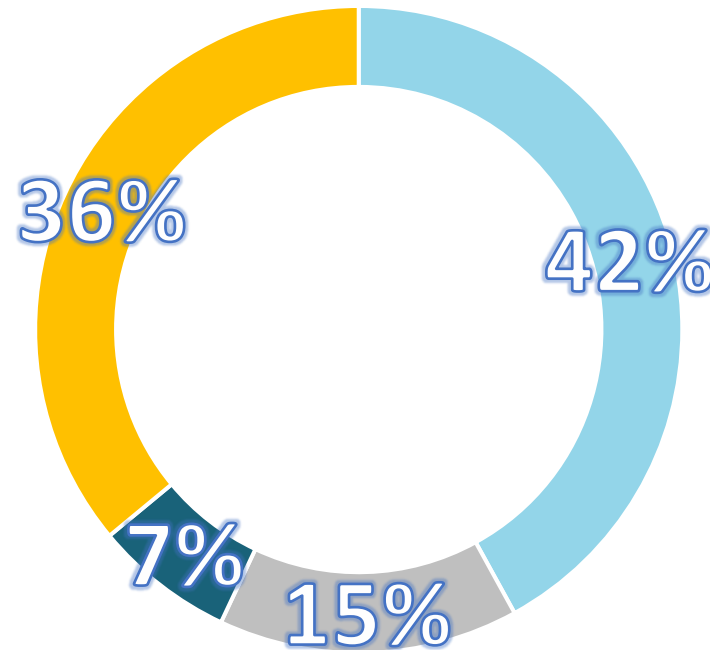
Small Business Employer Profile

Brick & Mortar Store



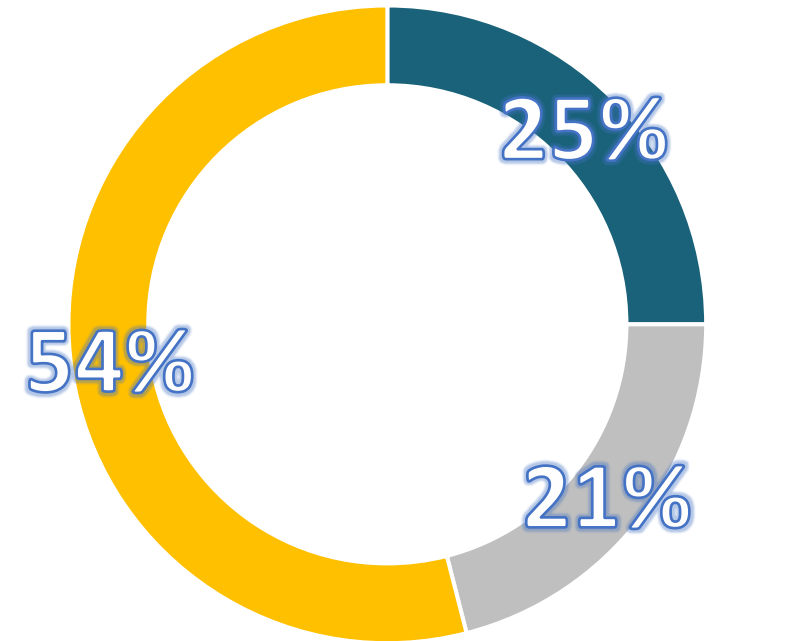
■ Yes ■ No

Professional Service Provider



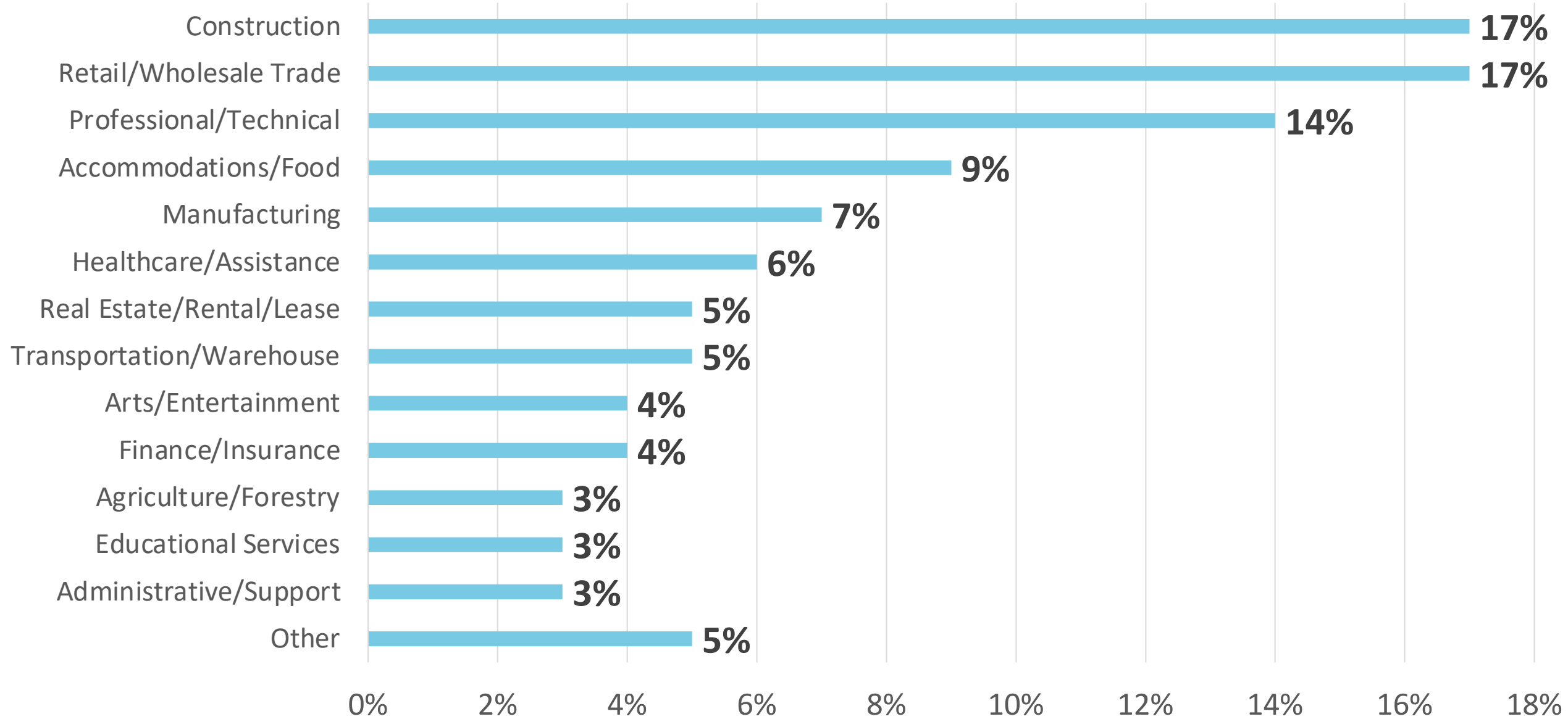
■ More In-Person ■ Half
■ More Online ■ Not Professional Service

E-Commerce Business



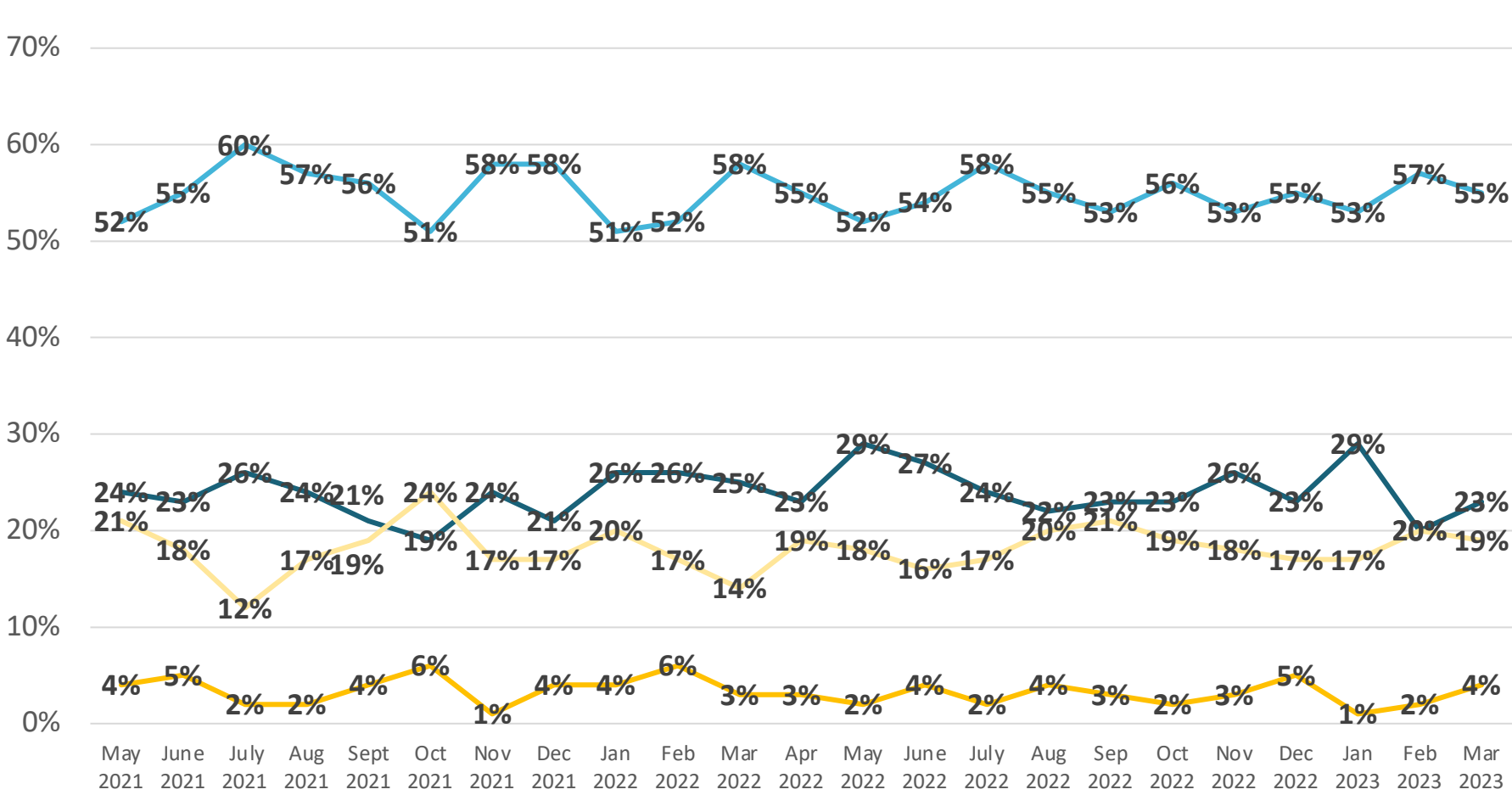
■ More Than Half ■ Half ■ Less Than Half

Small Business Employer Industry



Current Financial Condition

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Excellent/Good	75%	77%	85%	81%	77%	70%	82%	79%	76%	77%	83%	78%	80%	80%	81%	76%	76%	79%	79%	78%	82%	78%	78%	0
Only Fair/Poor	25%	22%	15%	19%	23%	30%	18%	21%	24%	23%	17%	22%	20%	20%	19%	24%	24%	21%	21%	22%	18%	23%	22%	-1
Net	+50	+55	+70	+62	+54	+40	+64	+58	+52	+54	+66	+56	+60	+60	+62	+52	+52	+58	+58	+56	+64	+55	+56	+1

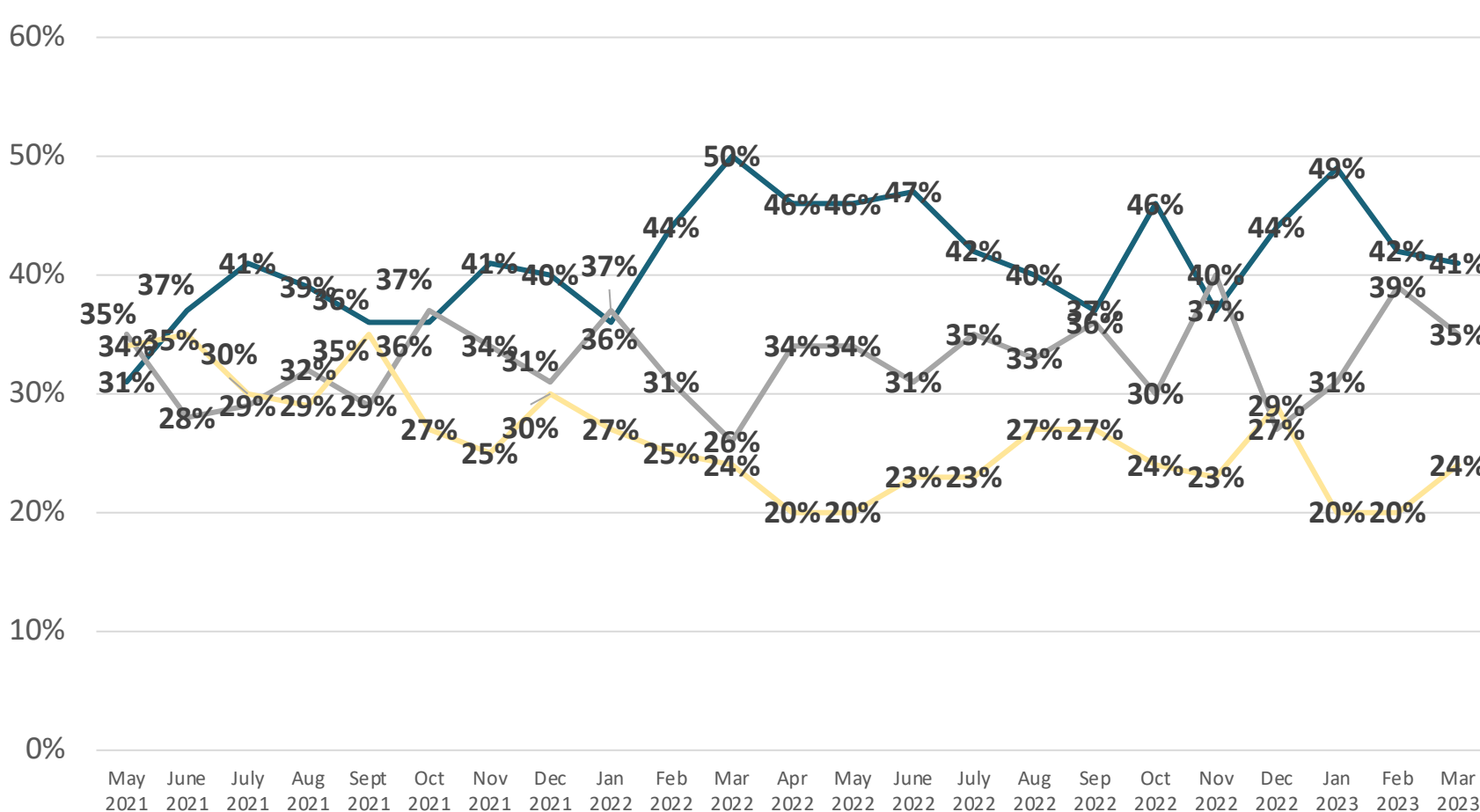


	Excel/Good	Fair/Poor	Net
Total	78	22	56
East	72	28	45
Midwest	80	20	61
South	82	18	64
West	75	25	49
2-9 Employees	75	25	51
10-19 Employees	91	9	82
20-More Employees	85	15	70
\$100K/Less Revenue	69	31	39
\$100K-\$250K Revenue	80	20	60
\$250K-\$500K Revenue	66	34	33
\$500K-\$1 Million Revenue	81	19	63
\$1 Million/More Revenue	91	9	82
Female-Owned	73	27	45
Minority-Owned	72	28	43

—Excellent —Good —Only Fair —Poor

Financial Condition Over Last Year

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net	
Better	31%	37%	41%	39%	36%	36%	41%	40%	36%	44%	50%	46%	46%	47%	42%	40%	35%	46%	37%	44%	49%	42%	41%	-1	
Same	35%	28%	29%	32%	29%	37%	34%	31%	37%	31%	26%	34%	34%	31%	35%	33%	36%	30%	40%	27%	31%	39%	35%	-4	
Worse	34%	35%	30%	29%	35%	27%	25%	30%	27%	25%	24%	20%	20%	23%	23%	27%	27%	24%	23%	29%	20%	20%	24%	+4	
Net	-3	-2	+11	+10	+1	+9	+16	+10	+9	+19	+26	+26	+26	+26	+24	+19	+13	+8	+22	+14	+15	+29	+22	+17	-5

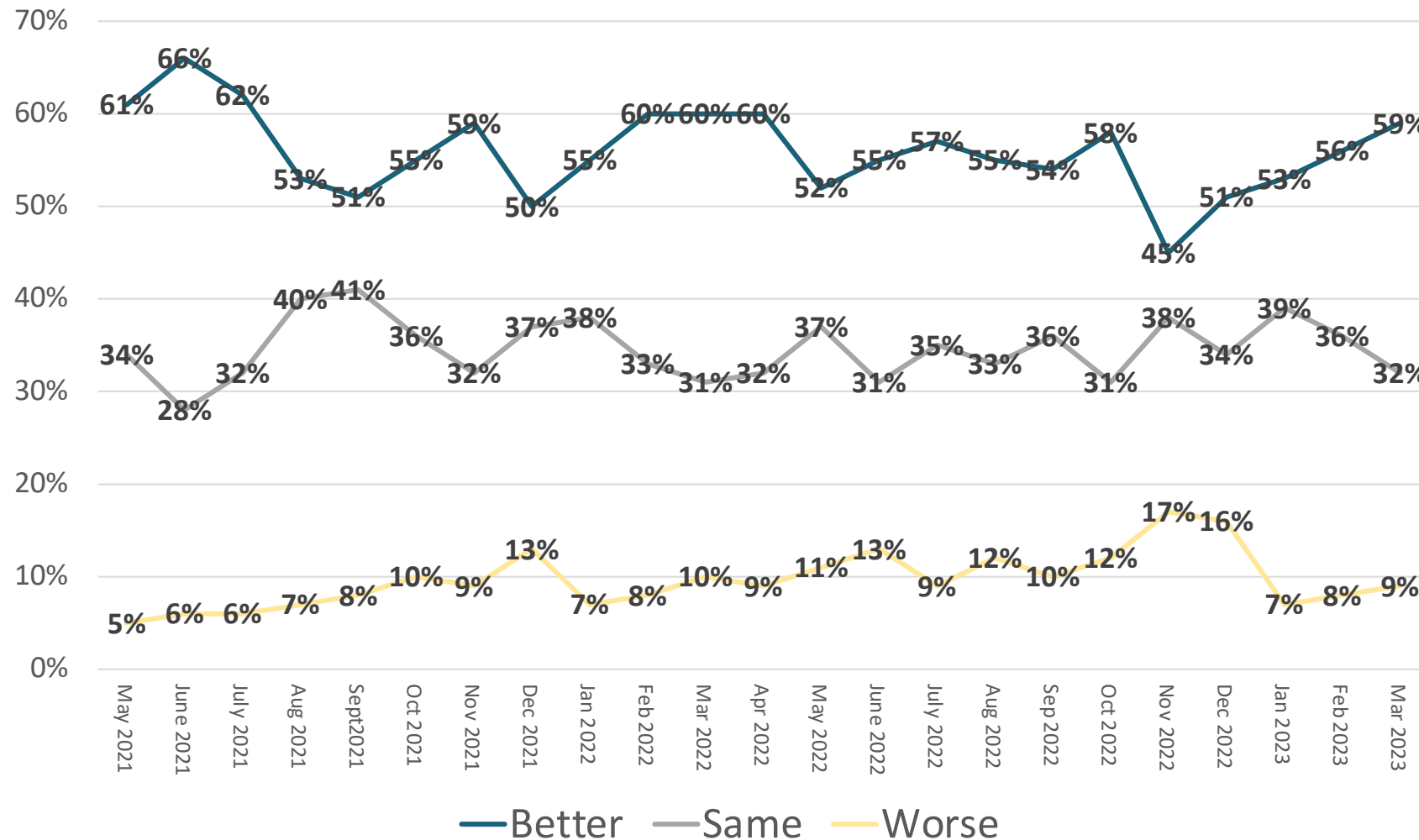


	Better	Same	Worse	Net
Total	41	35	24	17
East	35	48	17	18
Midwest	44	28	29	15
South	41	38	21	20
West	44	27	30	14
2-9 Employees	34	39	27	7
10-19 Employees	67	21	12	55
20-More Employees	68	19	13	56
\$100K/Less Revenue	42	30	28	14
\$100K-\$250K Revenue	30	44	26	4
\$250K-\$500K Revenue	31	44	26	5
\$500K-\$1 Million Revenue	50	26	24	26
\$1 Million/More Revenue	53	30	18	35
Female-Owned	45	32	23	22
Minority-Owned	44	29	27	18

— Better — Same — Worse

Financial Condition Next 3-Months

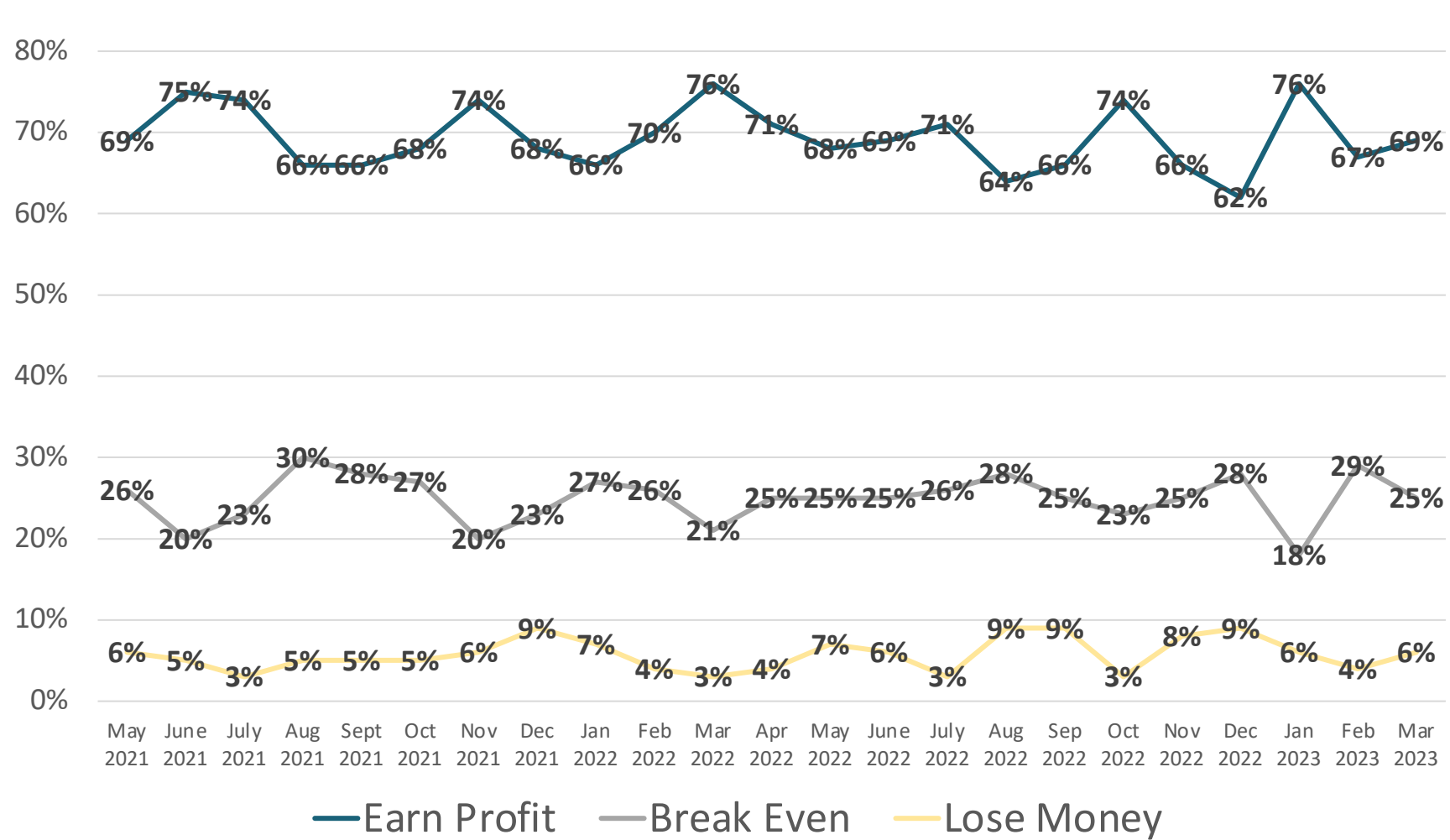
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Better	61%	66%	62%	53%	51%	55%	59%	50%	55%	60%	60%	60%	52%	55%	57%	55%	54%	58%	45%	51%	53%	56%	59%	+3
Same	34%	28%	32%	40%	41%	36%	32%	37%	38%	33%	31%	32%	37%	31%	35%	33%	36%	31%	38%	34%	39%	36%	32%	-4
Worse	5%	6%	6%	7%	8%	10%	9%	13%	7%	8%	10%	9%	11%	13%	9%	12%	10%	12%	17%	16%	7%	8%	9%	+1
Net	+56	+60	+56	+46	+43	+45	+50	+37	+48	+52	+50	+51	+41	+42	+48	+43	+44	+46	+28	+35	+46	+48	+50	+2



	Better	Same	Worse	Net
Total	59	32	9	50
East	60	30	9	51
Midwest	57	34	10	47
South	63	28	9	53
West	54	38	8	46
2-9 Employees	57	33	10	47
10-19 Employees	67	28	6	61
20-More Employees	63	32	5	58
\$100K/Less Revenue	61	31	8	53
\$100K-\$250K Revenue	59	31	11	48
\$250K-\$500K Revenue	58	31	10	48
\$500K-\$1 Million Revenue	56	36	8	47
\$1 Million/More Revenue	60	32	8	52
Female-Owned	77	16	7	70
Minority-Owned	67	18	15	53

Profitability Next 12-Months

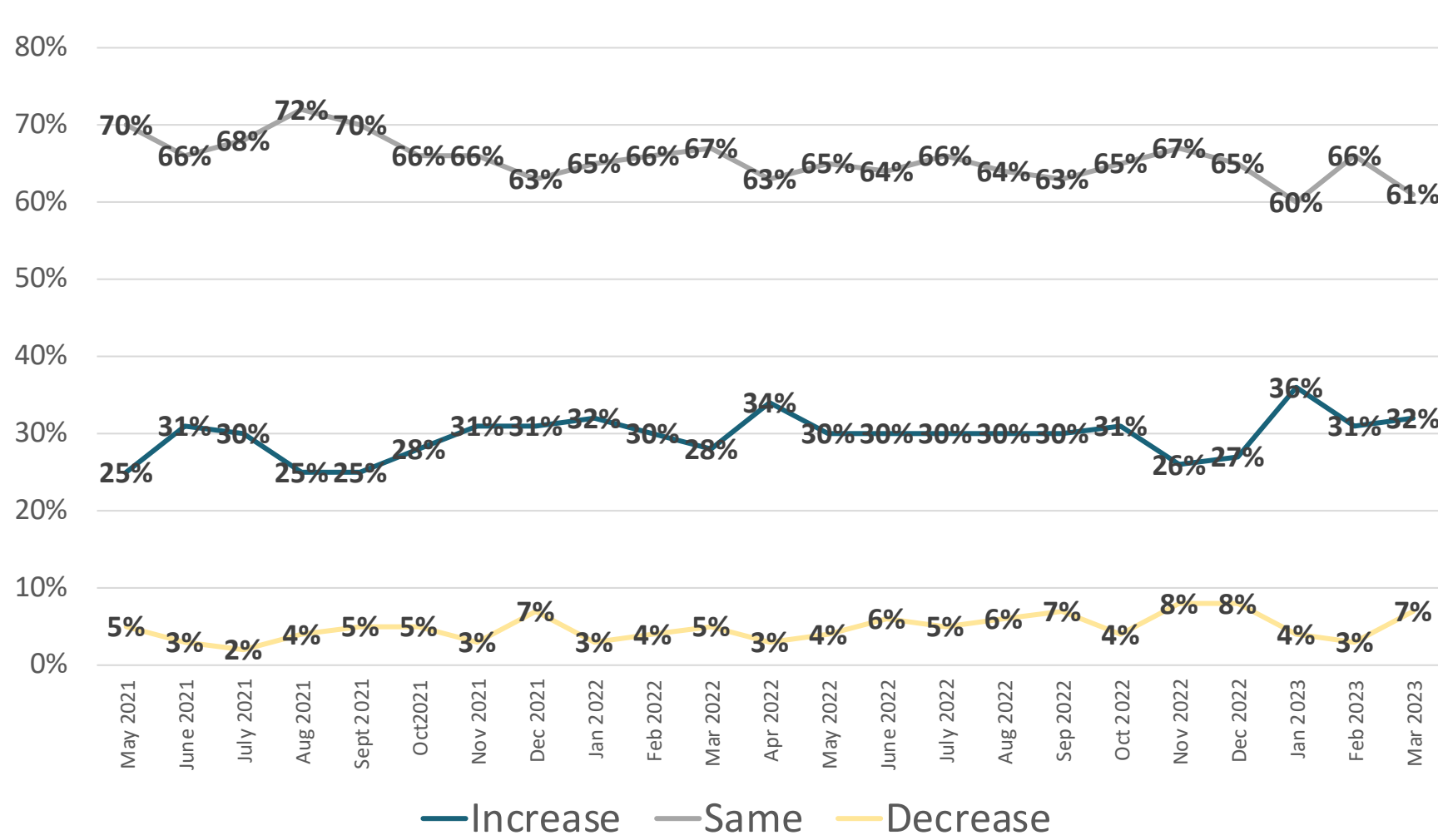
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Earn Profit	69%	75%	74%	66%	66%	68%	74%	68%	66%	70%	76%	71%	68%	69%	71%	64%	66%	74%	66%	62%	76%	67%	69%	+2
Break Even	26%	20%	23%	30%	28%	27%	20%	23%	27%	26%	21%	25%	35%	25%	26%	28%	25%	23%	25%	28%	18%	29%	25%	-4
Lose Money	6%	5%	3%	5%	5%	5%	6%	9%	7%	4%	3%	4%	7%	6%	3%	9%	9%	3%	8%	9%	6%	4%	6%	+2
Net	+63	+70	+71	+61	+61	+63	+68	+59	+59	+66	+73	+67	+61	+63	+69	+55	+57	+71	+58	+53	+70	+63	+63	0



	Profit	Same	Lose	Net
Total	69	25	6	63
East	67	23	10	58
Midwest	67	25	8	60
South	72	24	3	69
West	68	27	5	63
2-9 Employees	67	26	7	60
10-19 Employees	80	19	1	79
20-More Employees	77	23	0	76
\$100K/Less Revenue	65	29	7	58
\$100K-\$250K Revenue	69	26	6	63
\$250K-\$500K Revenue	59	31	10	49
\$500K-\$1 Million Revenue	71	24	5	67
\$1 Million/More Revenue	82	16	2	79
Female-Owned	69	26	6	63
Minority-Owned	73	16	12	61

Employment Next 3-Months

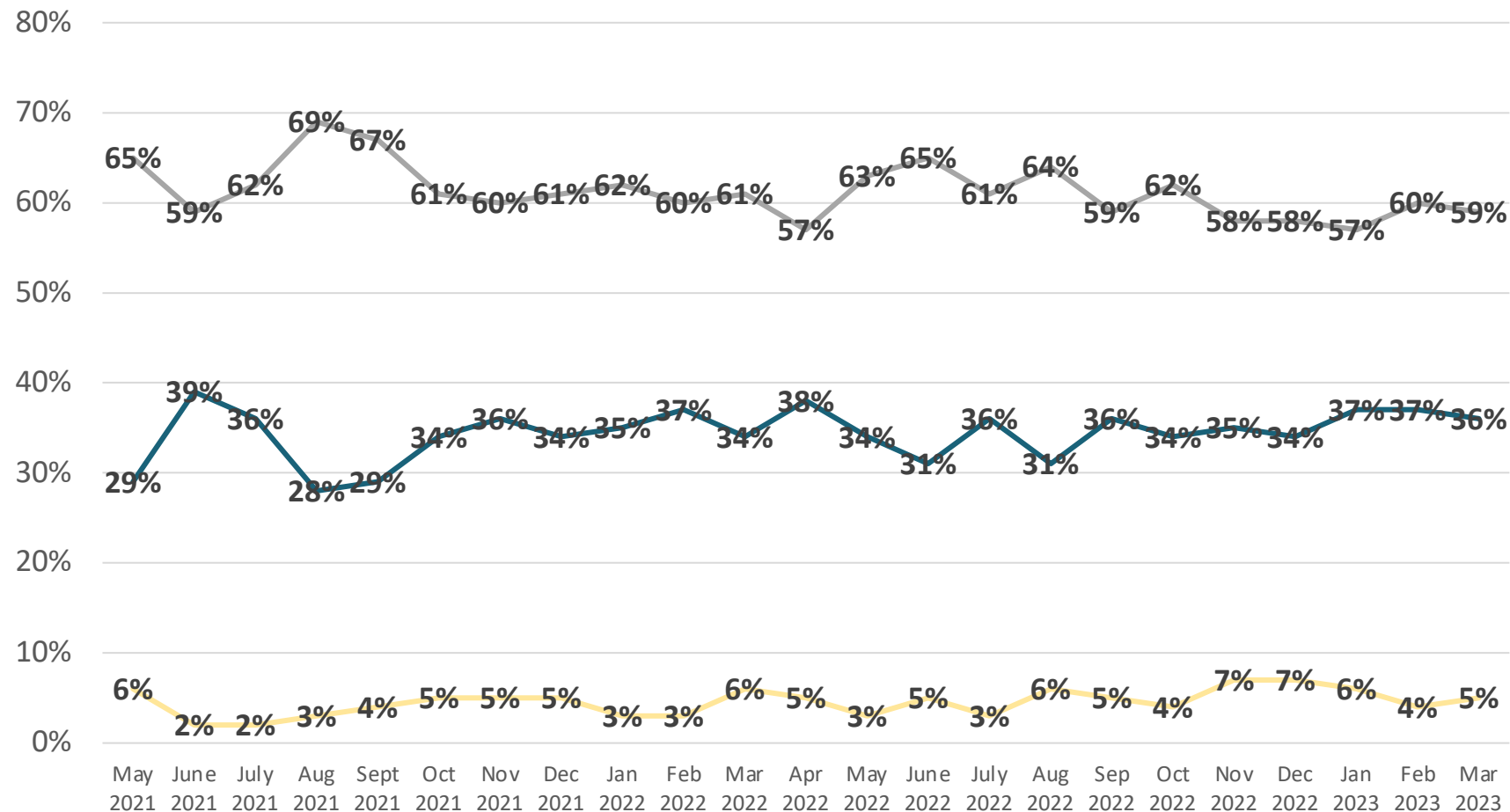
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Increase	25%	31%	30%	25%	25%	28%	31%	31%	32%	30%	28%	34%	30%	30%	30%	30%	30%	31%	26%	27%	36%	31%	32%	+1
Same	70%	66%	68%	72%	70%	66%	66%	63%	65%	66%	67%	63%	65%	64%	66%	64%	63%	65%	67%	65%	60%	66%	61%	-5
Decrease	5%	3%	2%	4%	5%	5%	3%	7%	3%	4%	5%	3%	4%	6%	5%	6%	7%	4%	8%	8%	4%	3%	7%	+4
Net	+20	+28	+28	+21	+20	+23	+28	+24	+29	+26	+23	+21	+26	+24	+25	+24	+23	+27	+18	+19	+32	+28	+25	-3



	Incr.	Same	Decr.	Net
Total	32	61	7	25
East	32	61	8	24
Midwest	29	65	6	22
South	34	58	8	27
West	32	63	5	27
2-9 Employees	26	66	7	19
10-19 Employees	53	39	8	45
20-More Employees	55	44	1	55
\$100K/Less Revenue	37	56	7	30
\$100K-\$250K Revenue	30	64	7	23
\$250K-\$500K Revenue	19	74	8	11
\$500K-\$1 Million Revenue	28	67	5	23
\$1 Million/More Revenue	46	47	7	39
Female-Owned	37	55	8	29
Minority-Owned	45	46	9	35

Employee Wages/Hours Next 3-Months

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Increase	29%	39%	36%	28%	29%	34%	36%	34%	35%	37%	34%	38%	34%	31%	36%	31%	36%	34%	35%	34%	37%	37%	36%	-1
Same	65%	59%	62%	69%	67%	61%	60%	61%	62%	60%	61%	57%	63%	65%	61%	64%	59%	62%	58%	58%	57%	60%	59%	-1
Decrease	6%	2%	2%	3%	4%	5%	5%	5%	3%	3%	6%	5%	3%	5%	3%	6%	5%	4%	7%	7%	6%	4%	5%	+1
Net	+23	+37	+34	+25	+25	+29	+31	+29	+32	+34	+28	+33	+31	+26	+33	+25	+31	+30	+28	+27	+31	+33	+31	-2

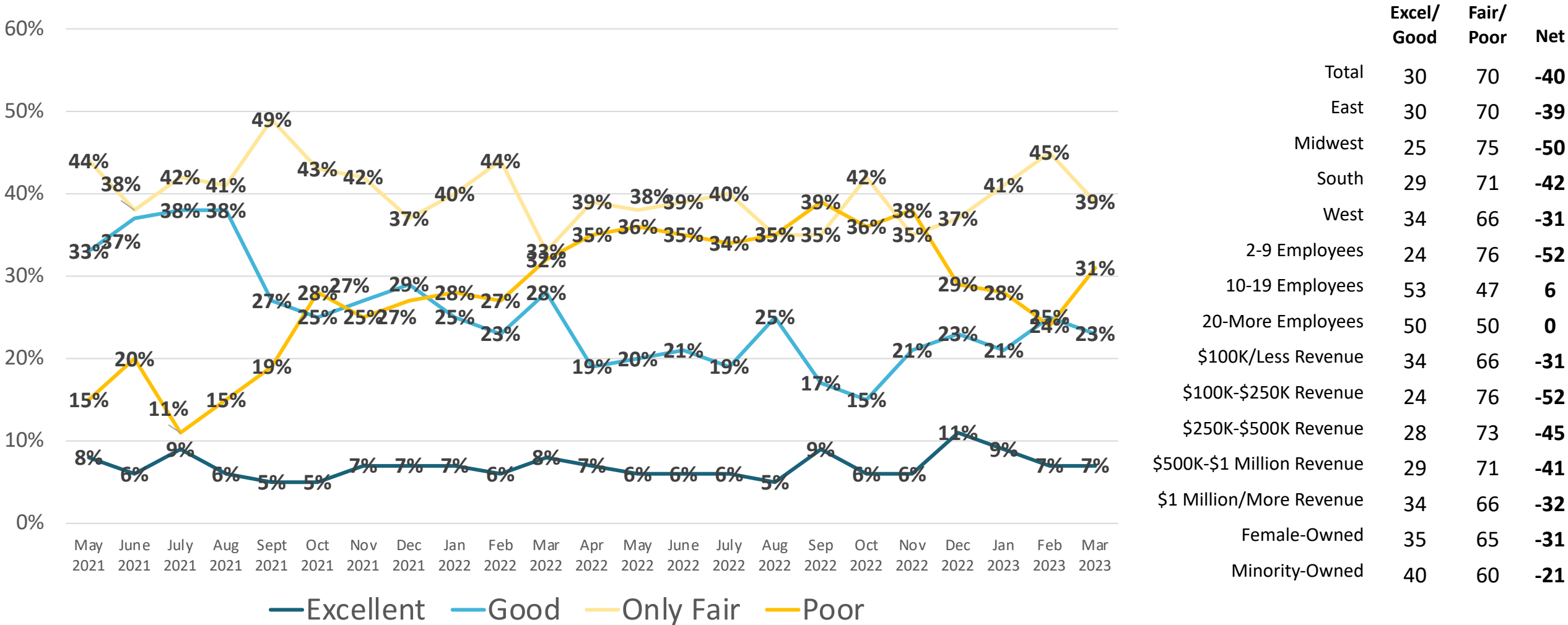


	Incr.	Same	Decr.	Net
Total	36	59	5	31
East	32	65	4	28
Midwest	37	61	2	34
South	39	55	6	33
West	34	60	5	29
2-9 Employees	32	63	6	26
10-19 Employees	52	47	1	52
20-More Employees	54	46	0	54
\$100K/Less Revenue	46	48	7	39
\$100K-\$250K Revenue	36	59	5	31
\$250K-\$500K Revenue	22	71	7	15
\$500K-\$1 Million Revenue	40	56	4	35
\$1 Million/More Revenue	38	62	0	37
Female-Owned	47	47	5	42
Minority-Owned	50	41	9	41

— Increase — Same — Decrease

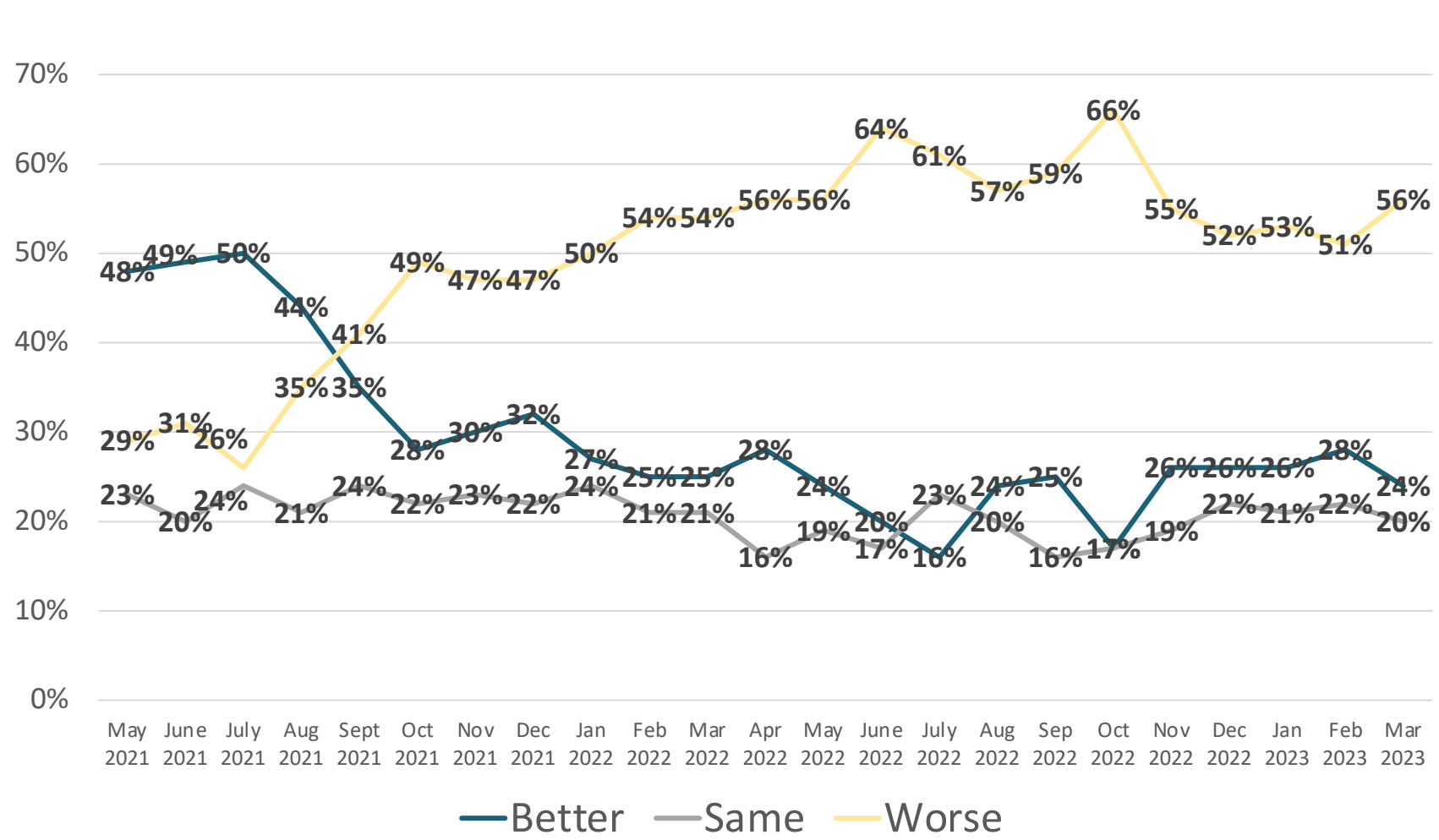
Condition of U.S. Economy

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Excellent/Good	41%	43%	48%	44%	32%	30%	33%	35%	31%	29%	36%	27%	26%	27%	26%	30%	26%	22%	28%	33%	30%	32%	30%	-2
Only Fair/Poor	59%	57%	53%	56%	68%	70%	67%	65%	69%	71%	65%	73%	74%	73%	74%	71%	74%	79%	72%	67%	70%	68%	70%	+2
Net	-18	-14	-5	-12	-36	-40	-34	-30	-38	-42	-29	-47	-48	-46	-48	-41	-48	-57	-44	-34	-40	-36	-40	-4



Direction of U.S. Economy

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Better	48%	49%	50%	44%	35%	28%	30%	32%	27%	25%	25%	28%	24%	20%	16%	24%	25%	17%	26%	26%	26%	28%	24%	-4
Same	23%	20%	24%	21%	24%	22%	23%	22%	24%	21%	21%	16%	19%	17%	21%	20%	16%	17%	19%	22%	21%	22%	20%	-2
Worse	29%	31%	26%	35%	41%	49%	47%	47%	50%	54%	54%	56%	56%	64%	61%	57%	59%	66%	55%	52%	53%	51%	56%	+5
Net	+19	+18	+24	+9	-6	-21	-17	-15	-23	-29	-29	-28	-32	-44	-45	-33	-34	-49	-29	-26	-27	-23	-33	-10



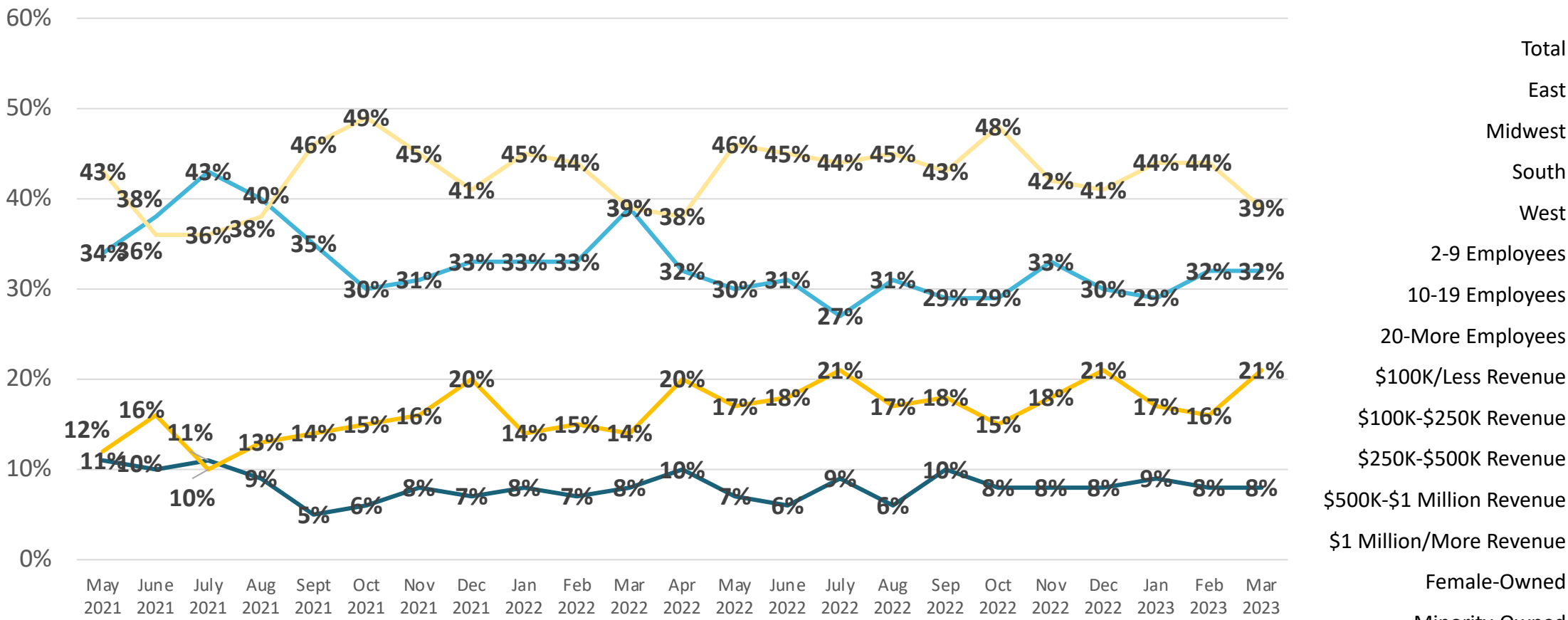
	Better	Same	Worse	Net
Total	24	20	56	-33
East	22	21	58	-36
Midwest	19	20	61	-43
South	23	19	58	-35
West	30	21	48	-18
2-9 Employees	17	22	61	-45
10-19 Employees	46	18	36	10
20-More Employees	54	7	39	16
\$100K/Less Revenue	24	23	54	-30
\$100K-\$250K Revenue	15	23	62	-47
\$250K-\$500K Revenue	21	22	57	-37
\$500K-\$1 Million Revenue	32	15	53	-21
\$1 Million/More Revenue	27	19	54	-27
Female-Owned	31	23	46	-15
Minority-Owned	36	19	46	-10

— Better — Same — Worse

Climate for Small Businesses

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Excellent/Good	45%	49%	54%	49%	40%	36%	39%	40%	41%	41%	47%	42%	37%	37%	35%	37%	39%	37%	41%	38%	39%	40%	40%	0
Only Fair/Poor	55%	51%	46%	51%	60%	64%	61%	60%	59%	59%	53%	58%	63%	63%	65%	63%	61%	63%	59%	62%	62%	60%	60%	0
Net	-10	-2	+8	-2	-20	-28	-22	-20	-18	-18	-6	-16	-26	-26	-30	-26	-22	-26	-18	-24	-23	-20	-20	0

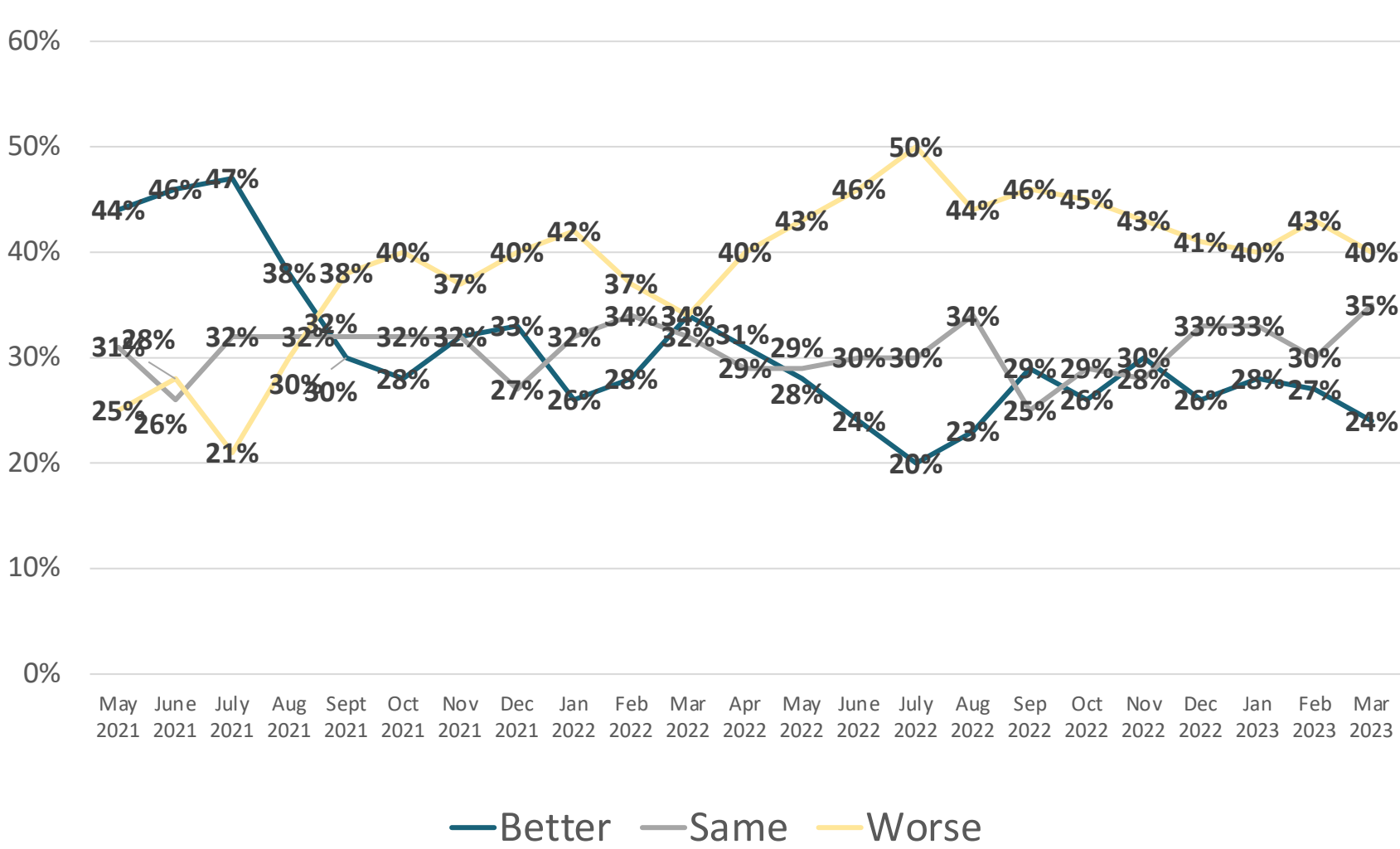
	Excel/ Good	Fair/ Poor	Net
Total	40	60	-20
East	39	61	-22
Midwest	41	59	-17
South	40	60	-21
West	41	59	-19
2-9 Employees	35	65	-30
10-19 Employees	63	37	27
20-More Employees	55	45	10
\$100K/Less Revenue	48	52	-4
\$100K-\$250K Revenue	29	71	-42
\$250K-\$500K Revenue	35	65	-30
\$500K-\$1 Million Revenue	44	57	-13
\$1 Million/More Revenue	45	55	-9
Female-Owned	46	54	-8
Minority-Owned	57	44	13



—Excellent —Good —Only Fair —Poor

Direction of Climate for Small Businesses

	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Better	44%	46%	47%	38%	30%	28%	32%	33%	26%	28%	34%	31%	28%	24%	20%	23%	29%	26%	30%	26%	28%	27%	24%	-3
Same	31%	26%	32%	32%	32%	32%	32%	27%	32%	34%	32%	29%	29%	30%	30%	34%	25%	29%	28%	33%	33%	30%	35%	+5
Worse	25%	28%	21%	30%	38%	40%	37%	40%	42%	37%	34%	40%	43%	46%	50%	44%	46%	45%	43%	41%	40%	43%	40%	-3
Net	+19	+18	+26	+8	-8	-12	-5	-7	-16	-9	0	-9	-15	-22	-30	-21	-17	-19	-13	-15	-12	-16	-16	0



	Better	Same	Worse	Net
Total	24	35	40	-16
East	23	37	40	-17
Midwest	22	39	39	-18
South	23	35	42	-20
West	30	31	39	-8
2-9 Employees	16	39	45	-28
10-19 Employees	53	27	20	33
20-More Employees	56	18	26	30
\$100K/Less Revenue	27	33	40	-13
\$100K-\$250K Revenue	21	33	46	-25
\$250K-\$500K Revenue	19	43	38	-19
\$500K-\$1 Million Revenue	26	31	43	-17
\$1 Million/More Revenue	29	37	34	-5
Female-Owned	35	36	29	6
Minority-Owned	46	26	29	17

— Better — Same — Worse

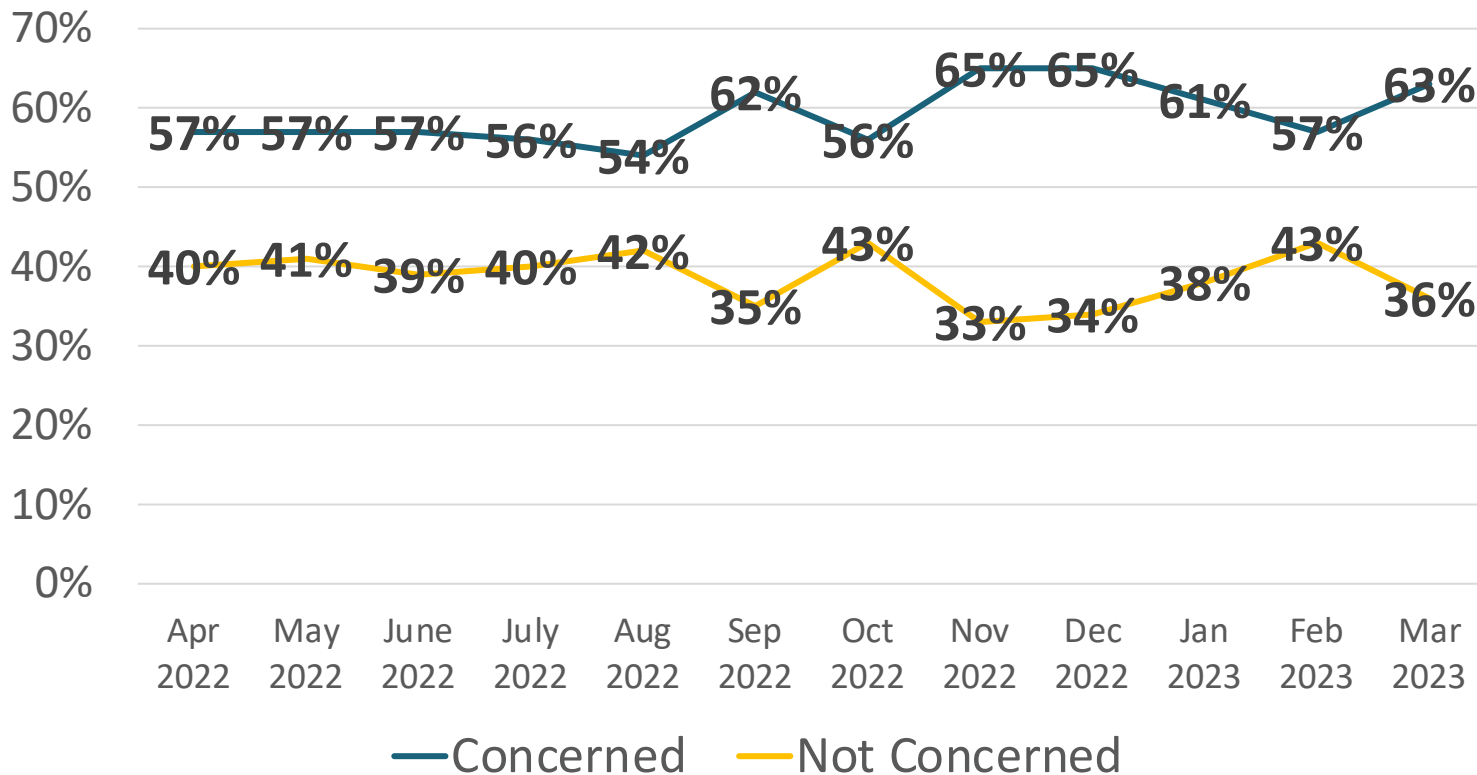
Biggest Business Concerns (1st & 2nd Choice Combo)

	May '21	June '21	July '21	Aug '21	Sept '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22	May '22	June '22	July '22	Aug '22	Sep '22	Oct '22	Nov '22	Dec '22	Jan '23	Feb '23	Mar '23
Higher Prices/Inflation	**	32%	36%	35%	33%	40%	40%	37%	40%	40%	43%	42%	41%	46%	48%	43%	48%	40%	49%	49%	41%	47%	45%
General Operating Costs	28%	24%	25%	20%	23%	21%	20%	19%	21%	24%	21%	28%	14%	18%	23%	26%	20%	23%	26%	26%	19%	23%	30%
Economy/Client Spending	36%	25%	23%	24%	25%	24%	26%	26%	21%	19%	20%	23%	26%	22%	28%	27%	26%	29%	31%	31%	27%	27%	29%
Taxes	26%	21%	16%	17%	18%	18%	15%	13%	14%	15%	13%	15%	11%	12%	16%	12%	12%	12%	15%	14%	21%	13%	17%
Available Workers	12%	12%	11%	15%	14%	13%	15%	18%	11%	14%	12%	15%	14%	13%	8%	12%	12%	13%	12%	13%	10%	15%	16%
Interest Rates	6%	6%	6%	3%	2%	5%	4%	6%	6%	2%	4%	5%	6%	6%	6%	6%	6%	10%	8%	10%	10%	10%	13%
Gas Prices	**	**	**	**	6%	11%	9%	9%	9%	10%	25%	19%	23%	27%	26%	19%	19%	13%	15%	13%	11%	9%	11%
Supply-Chain Disruptions	14%	15%	16%	14%	13%	17%	19%	17%	20%	20%	14%	16%	15%	16%	12%	18%	21%	14%	14%	11%	13%	14%	9%
Political Climate	13%	15%	14%	14%	16%	12%	12%	8%	10%	9%	12%	8%	9%	9%	11%	8%	7%	12%	4%	8%	11%	6%	8%
Government Regulations	17%	12%	11%	13%	13%	11%	10%	10%	14%	10%	10%	8%	10%	4%	8%	5%	7%	9%	4%	7%	11%	8%	6%
Healthcare Costs	12%	11%	12%	10%	4%	5%	6%	5%	5%	7%	7%	4%	8%	7%	3%	5%	7%	6%	6%	6%	7%	7%	6%
Expansion Costs	7%	7%	5%	5%	7%	5%	5%	6%	4%	4%	4%	4%	6%	6%	3%	6%	6%	5%	7%	2%	7%	8%	4%
Compensation/Insurance	**	3%	7%	7%	4%	3%	4%	2%	2%	6%	3%	4%	6%	4%	3%	2%	2%	4%	4%	5%	3%	4%	3%
Loan Accessibility	6%	3%	2%	3%	2%	2%	2%	3%	3%	4%	4%	4%	6%	4%	4%	3%	3%	3%	4%	2%	3%	3%	3%
Covid Restrictions/Sales	25%	15%	16%	21%	20%	14%	13%	20%	21%	16%	9%	7%	5%	6%	4%	10%	5%	5%	3%	5%	5%	6%	2%

How Concerned That Economic Conditions Could Force You to Close Your Business

	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Net
Concerned	57%	57%	57%	56%	54%	62%	56%	65%	65%	61%	57%	63%	+6
Not Concerned	40%	41%	39%	40%	42%	35%	43%	33%	34%	38%	43%	36%	-7
Net	+17	+16	+18	+16	+12	+27	+13	+32	+31	+23	+14	+27	+13

	Concern	Not Concern	Net
Total	63	36	27
East	55	43	12
Midwest	69	31	38
South	63	37	26
West	67	33	33
2-9 Employees	62	37	25
10-19 Employees	64	36	28
20-More Employees	72	28	43
\$100K/Less Revenue	61	39	22
\$100K-\$250K Revenue	71	28	43
\$250K-\$500K Revenue	66	34	33
\$500K-\$1 Million Revenue	72	28	44
\$1 Million/More Revenue	48	52	-3
Female-Owned	64	35	29
Minority-Owned	70	28	43



Biden Administration a Net Positive or Net Negative for Small Businesses

	Feb Total	Mar Total	East	Mid-West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Net Positive	24%	27%	23%	29%	27%	26%	22%	35%	53%
Neither	25%	20%	29%	14%	17%	22%	21%	18%	15%
Net Negative	49%	52%	47%	56%	54%	47%	56%	41%	31%
Unsure	2%	2%	1%	2%	2%	4%	2%	7%	1%

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C-Corp	S-Corp
Net Positive	32%	21%	21%	33%	27%	38%	45%	32%	23%
Neither	17%	22%	17%	21%	22%	20%	15%	18%	21%
Net Negative	48%	57%	60%	44%	48%	41%	38%	49%	53%
Unsure	2%	1%	2%	2%	4%	2%	2%	1%	3%

Biden Administration Forgiven \$400 Billion In Student Loan Debt. Should Taxpayers Be Responsible For Paying Off Loan Debt?

	Oct Total	Nov Total	Dec Total	Jan Total	Feb Total	Mar Total	East	Mid-West	South	West	2-9 Employ	10-19 Employ	20/More Employ
Yes	19%	14%	18%	20%	19%	19%	13%	21%	16%	27%	15%	34%	37%
No	72%	74%	67%	70%	65%	64%	66%	74%	68%	49%	65%	54%	62%
Unsure	9%	12%	15%	10%	16%	17%	21%	6%	16%	24%	20%	12%	2%

	\$100K-Less Rev.	\$100K-\$250K Rev.	\$250K-\$500K Rev.	\$500K-\$1 Mill Rev.	\$1 Mill-More Rev.	Female Owned	Minority Owned	C-Corp	S-Corp
Yes	13%	18%	21%	18%	25%	33%	31%	23%	17%
No	65%	73%	61%	59%	61%	50%	52%	64%	64%
Unsure	22%	10%	17%	23%	14%	17%	17%	13%	19%

The Amount Your Business Spends on Preparing & Filing Taxes

	March Total	East	Mid-West	South	West	2-9 Employ	10-19 Employ	20/More Employ			
Expensive	60%	63%	59%	58%	61%	57%	69%	71%			
Inexpensive	35%	33%	40%	36%	32%	38%	24%	25%			
Unsure	5%	4%	0%	6%	8%	5%	7%	4%			

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C-Corp	S-Corp
Expensive	60%	62%	60%	63%	56%	67%	64%	65%	57%
Inexpensive	35%	37%	38%	33%	35%	25%	31%	31%	38%
Unsure	6%	2%	2%	5%	9%	8%	6%	4%	5%

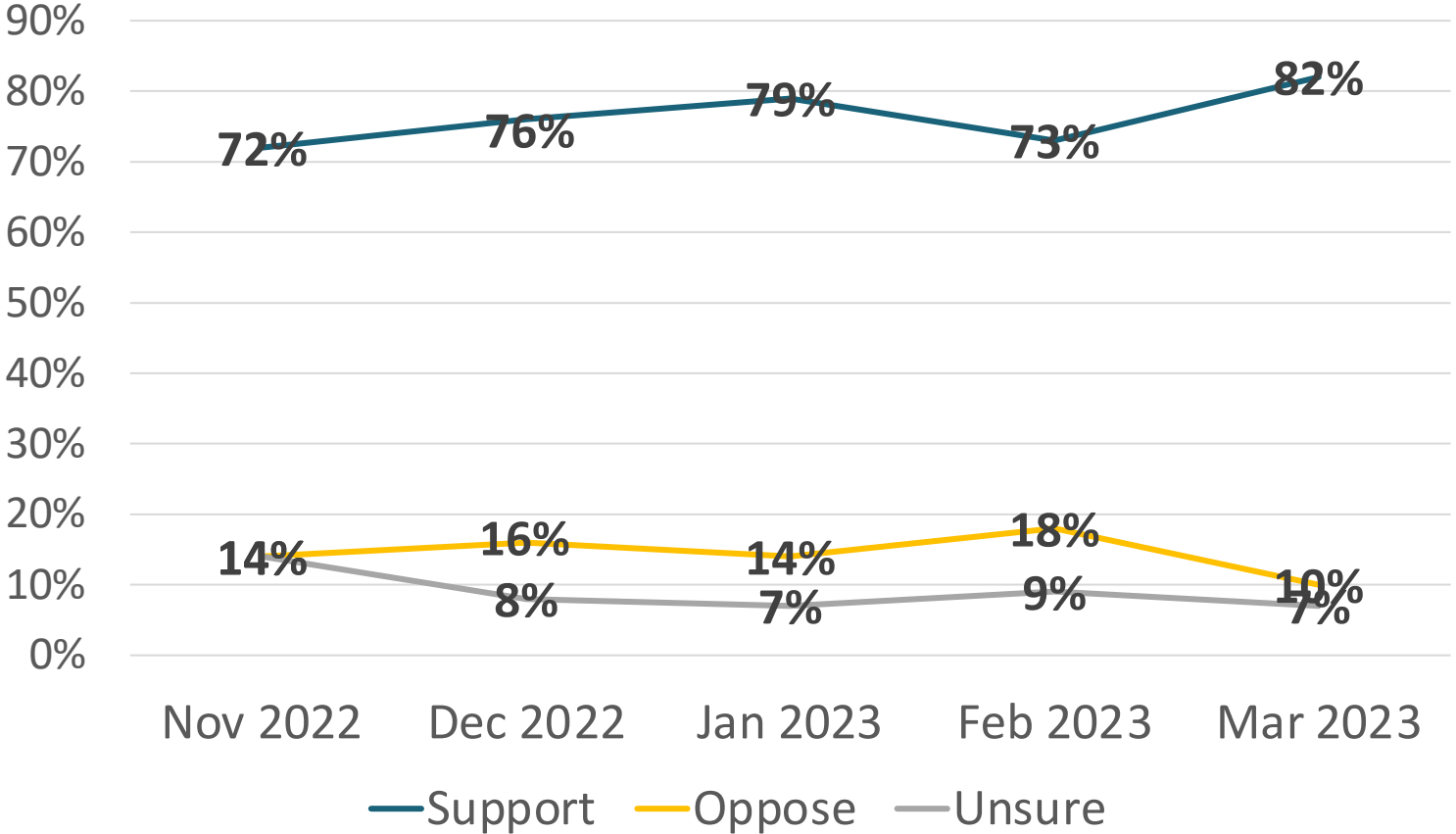
Amount of Time Your Business Deals with Local, State & Federal Regulations

	March Total	East	Mid-West	South	West	2-9 Employ	10-19 Employ	20/More Employ			
Consuming	61%	48%	59%	71%	59%	57%	73%	78%			
Not Consuming	36%	48%	41%	26%	38%	40%	25%	22%			
Unsure	3%	4%	-	3%	3%	3%	2%	-			

	\$100K- Less Rev.	\$100K- \$250K Rev.	\$250K- \$500K Rev.	\$500K- \$1 Mill Rev.	\$1 Mill- More Rev.	Female Owned	Minority Owned	C-Corp	S-Corp
Consuming	54%	57%	60%	64%	70%	65%	70%	73%	54%
Not Consuming	41%	41%	36%	36%	28%	32%	29%	25%	42%
Unsure	6%	2%	4%	-	2%	3%	2%	2%	4%

Making 2017 Tax Cuts and Jobs Act Permanent

	Nov	Dec	Jan	Feb	Mar	Net
Support	72%	76%	79%	73%	82%	+9
Oppose	14%	16%	14%	18%	10%	-8
Unsure	14%	8%	7%	9%	7%	-2
Net	+58	+60	+65	+55	+72	+17

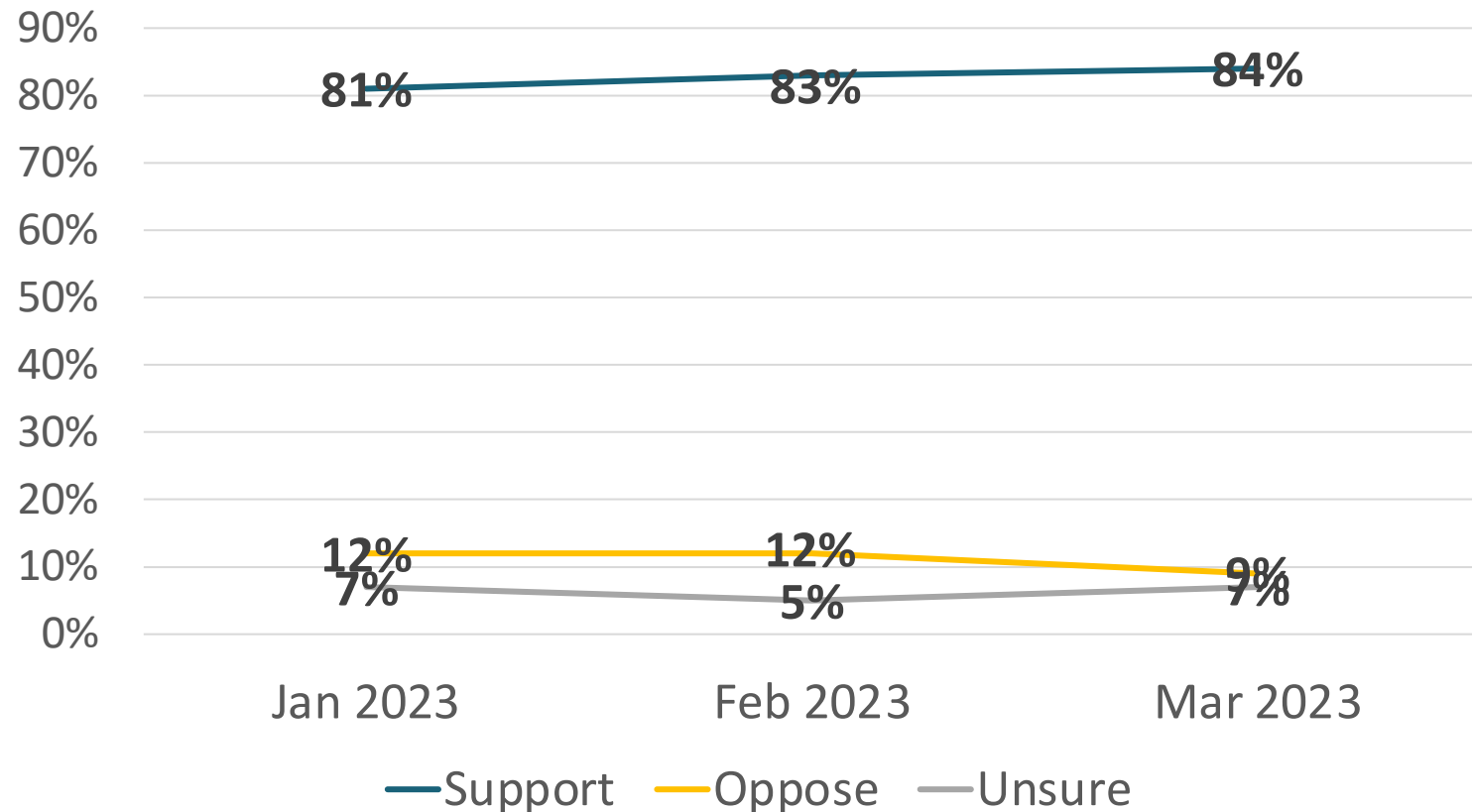


	Supp	Opp	Unsure	Net
Total	82	10	7	72
East	75	12	13	64
Midwest	90	8	3	82
South	86	9	5	76
West	76	13	11	63
2-9 Employees	81	12	7	69
10-19 Employees	88	3	9	85
20-More Employees	87	5	8	81
\$100K/Less Revenue	72	18	11	54
\$100K-\$250K Revenue	88	8	3	80
\$250K-\$500K Revenue	84	11	5	74
\$500K-\$1 Million Revenue	84	8	8	75
\$1 Million/More Revenue	83	7	10	75
Female-Owned	82	10	8	72
Minority-Owned	85	9	7	76

Lifting government regulations to increase the number of healthcare choices and requiring greater transparency to foster more competition in healthcare to lower costs for patients.

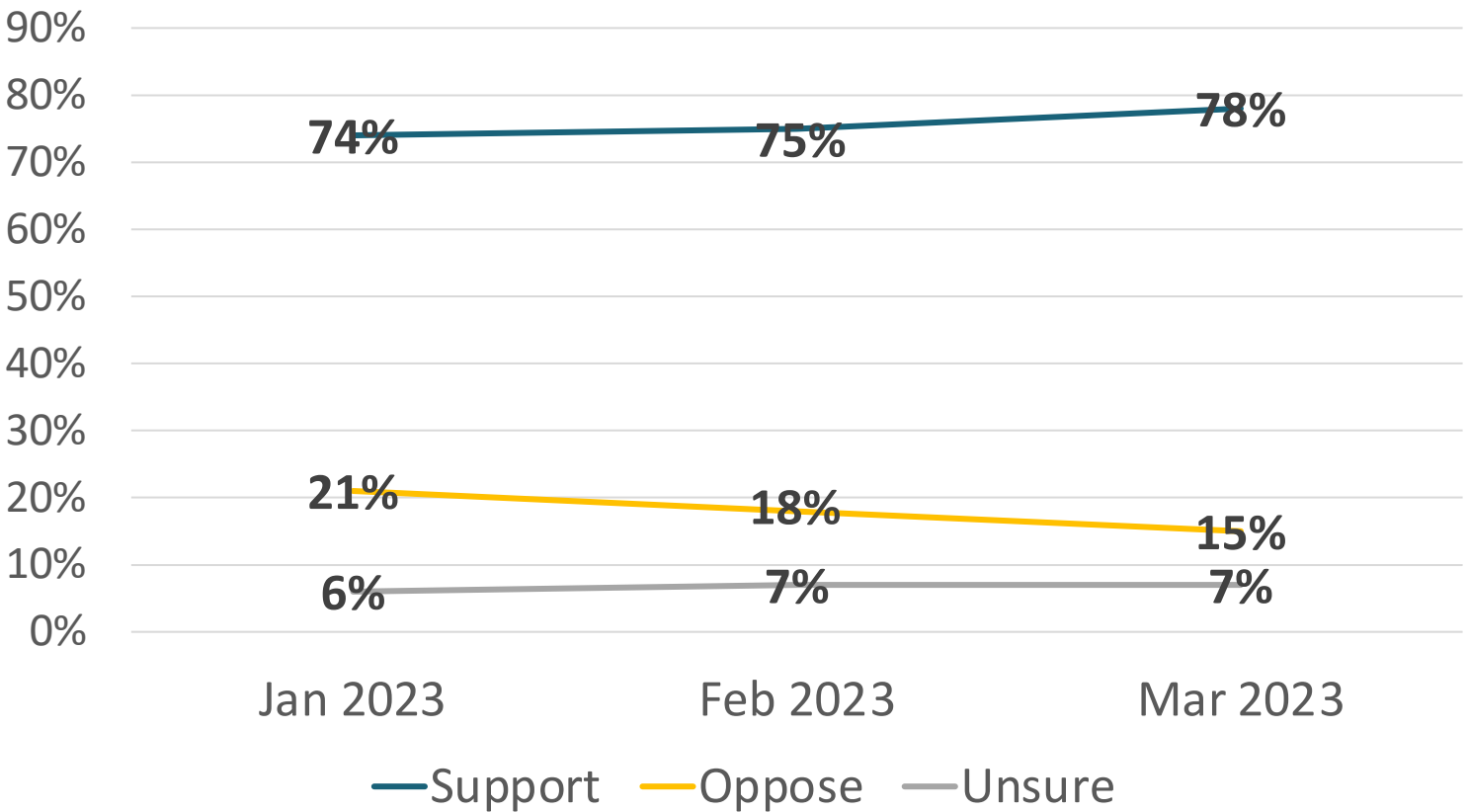
	Jan	Feb	Mar	Net
Support	81%	83%	84%	+1
Oppose	12%	12%	9%	-3
Unsure	7%	5%	7%	+2
Net	+69	+71	+74	+3

	Supp	Opp	Unsure	Net
Total	84	9	7	74
East	87	6	7	81
Midwest	85	10	5	74
South	83	11	6	72
West	82	9	9	73
2-9 Employees	84	9	7	76
10-19 Employees	81	6	13	76
20-More Employees	81	18	1	63
\$100K/Less Revenue	72	18	10	54
\$100K-\$250K Revenue	84	10	5	74
\$250K-\$500K Revenue	84	10	6	74
\$500K-\$1 Million Revenue	89	2	10	87
\$1 Million/More Revenue	89	7	4	82
Female-Owned	82	8	10	74
Minority-Owned	86	10	4	76



Exempting small businesses from any new government regulations that would burden entrepreneurs with increased compliance costs.

	Jan	Feb	Mar	Net
Support	74%	75%	78%	+3
Oppose	21%	18%	15%	-3
Unsure	6%	7%	7%	0
Net	+53	+57	+63	+6

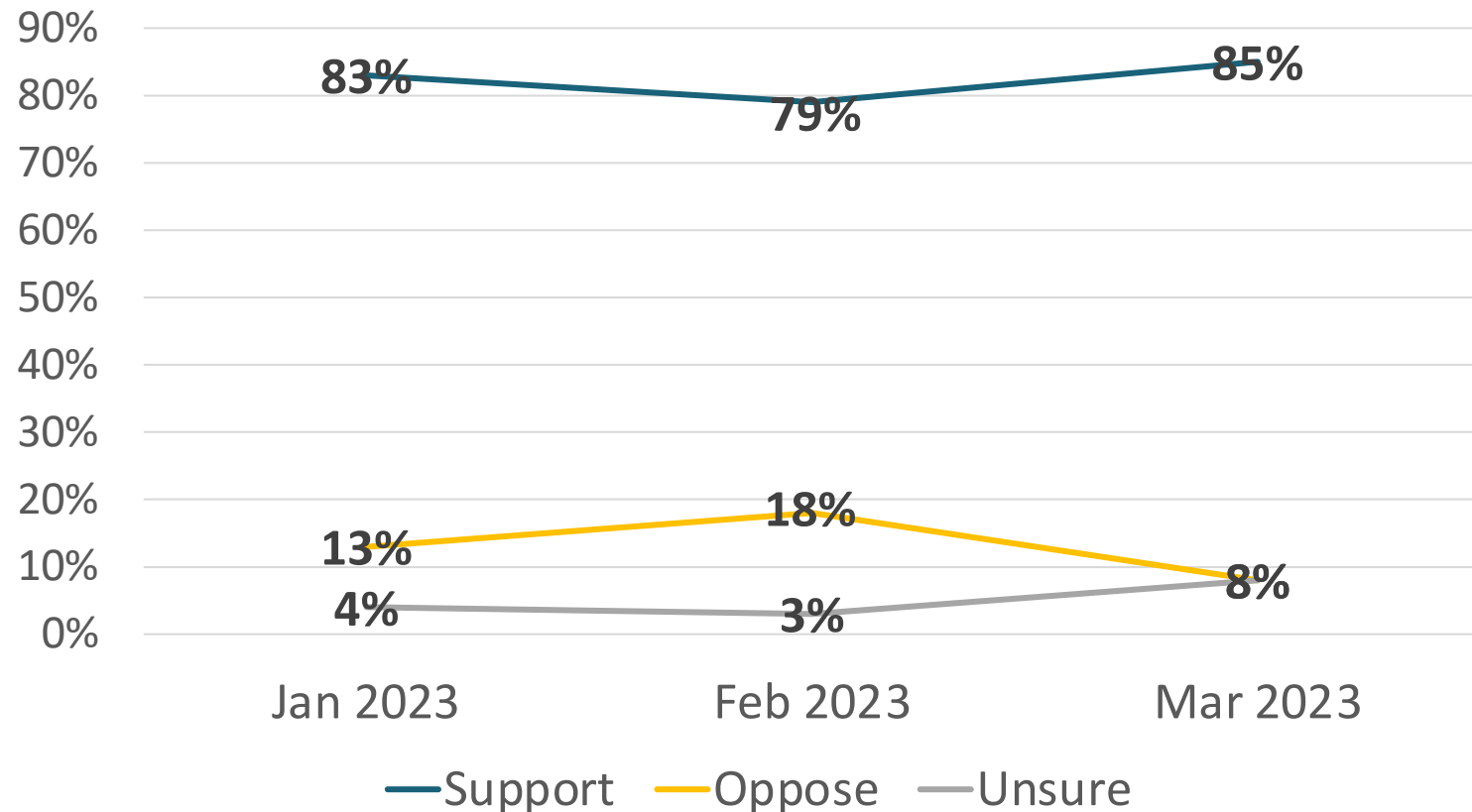


	Supp	Opp	Unsure	Net
Total	78	15	7	63
East	80	14	6	66
Midwest	74	20	7	54
South	85	9	6	76
West	71	19	9	52
2-9 Employees	78	15	7	63
10-19 Employees	73	15	12	58
20-More Employees	85	14	1	71
\$100K/Less Revenue	74	19	8	55
\$100K-\$250K Revenue	72	18	10	54
\$250K-\$500K Revenue	89	5	6	84
\$500K-\$1 Million Revenue	80	18	2	63
\$1 Million/More Revenue	77	15	8	62
Female-Owned	82	6	12	76
Minority-Owned	83	6	10	77

Balancing the federal budget to rein-in spending and reduce inflation.

	Jan	Feb	Mar	Net
Support	83%	79%	85%	+6
Oppose	13%	18%	8%	-10
Unsure	4%	3%	8%	+5
Net	+70	+61	+77	+16

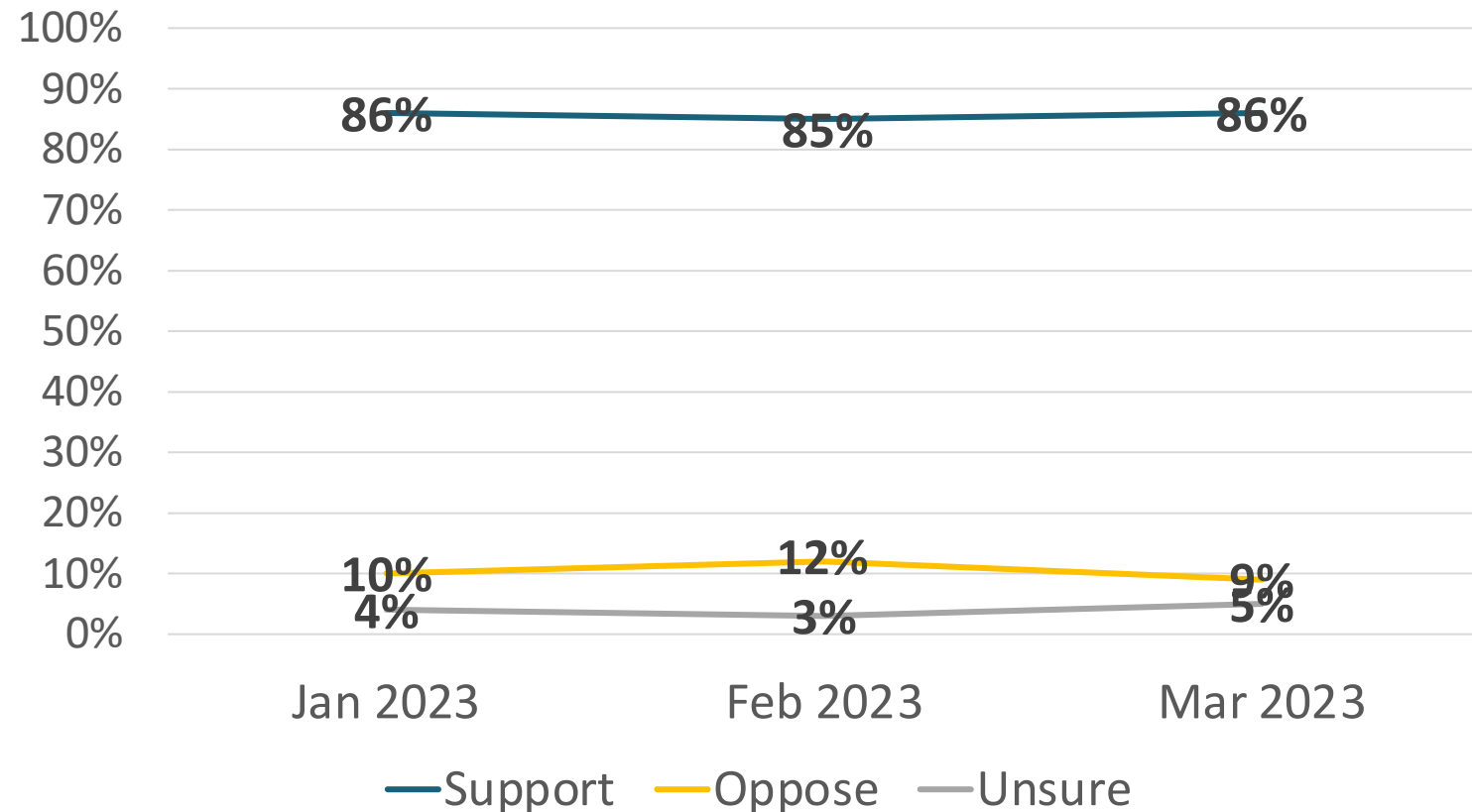
	Supp	Opp	Unsure	Net
Total	85	8	8	77
East	87	9	4	77
Midwest	86	10	4	76
South	85	5	10	80
West	81	9	10	72
2-9 Employees	84	8	8	77
10-19 Employees	79	9	12	70
20-More Employees	91	7	2	84
\$100K/Less Revenue	82	12	6	71
\$100K-\$250K Revenue	84	9	7	75
\$250K-\$500K Revenue	85	8	8	77
\$500K-\$1 Million Revenue	89	2	9	87
\$1 Million/More Revenue	83	10	8	73
Female-Owned	92	5	3	87
Minority-Owned	91	5	4	86



Making it easier for small businesses to raise capital, like get a loan or a line of credit.

	Jan	Feb	Mar	Net
Support	86%	85%	86%	+1
Oppose	10%	12%	9%	-3
Unsure	4%	3%	5%	+2
Net	+76	+73	+77	+4

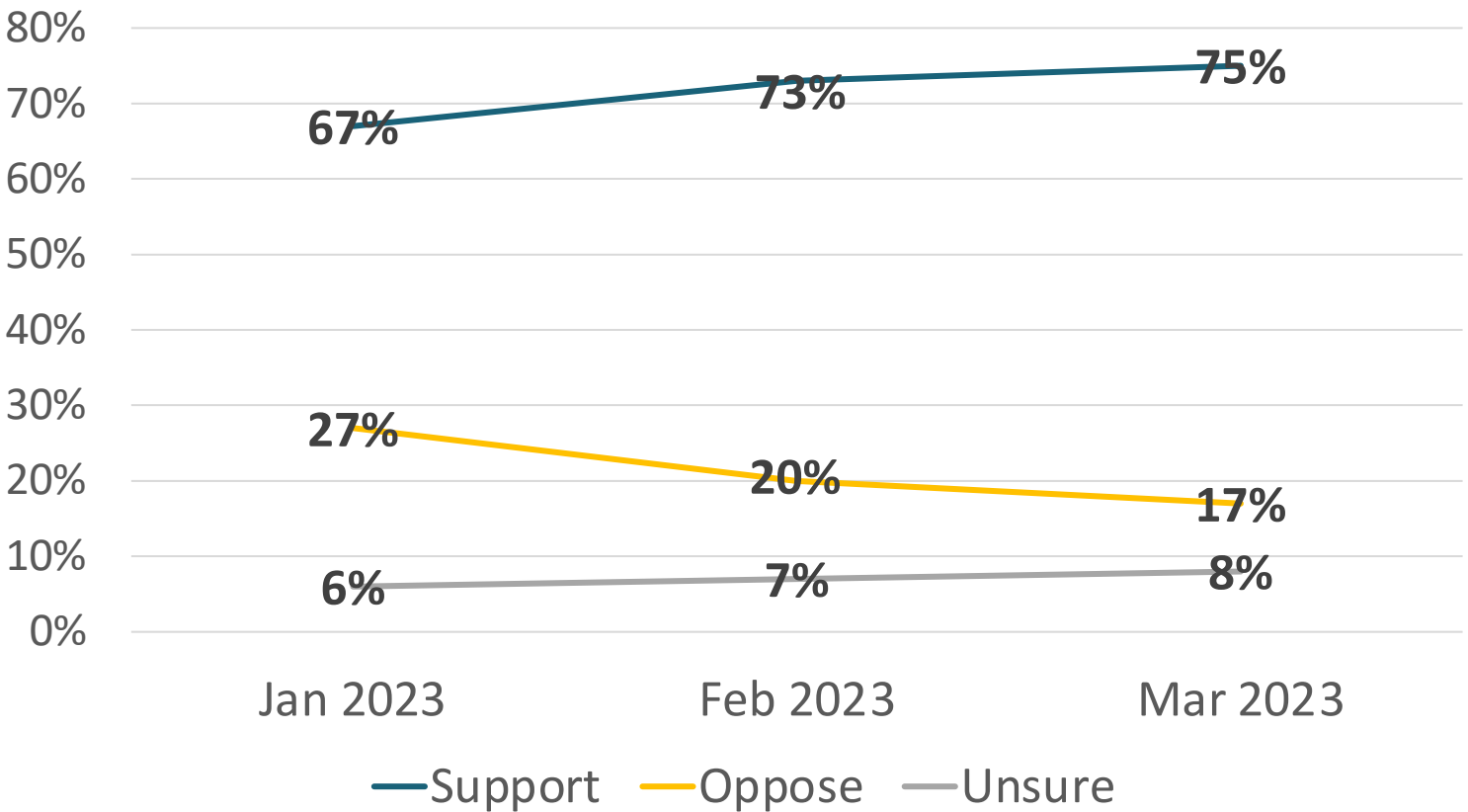
	Supp	Opp	Unsure	Net
Total	86	9	5	77
East	93	5	3	88
Midwest	87	13	0	75
South	87	6	7	82
West	78	14	8	64
2-9 Employees	87	9	4	79
10-19 Employees	72	14	15	59
20-More Employees	90	9	1	82
\$100K/Less Revenue	80	14	7	66
\$100K-\$250K Revenue	86	9	5	77
\$250K-\$500K Revenue	89	4	6	85
\$500K-\$1 Million Revenue	93	6	1	88
\$1 Million/More Revenue	82	12	6	70
Female-Owned	88	8	4	80
Minority-Owned	88	8	4	80



Linking work requirements to government assistance programs--like welfare and food stamps--so able-bodied adults work for their benefits.

	Jan	Feb	Mar	Net
Support	67%	73%	75%	+2
Oppose	27%	20%	17%	-3
Unsure	6%	7%	8%	+1
Net	+40	+53	+58	+5

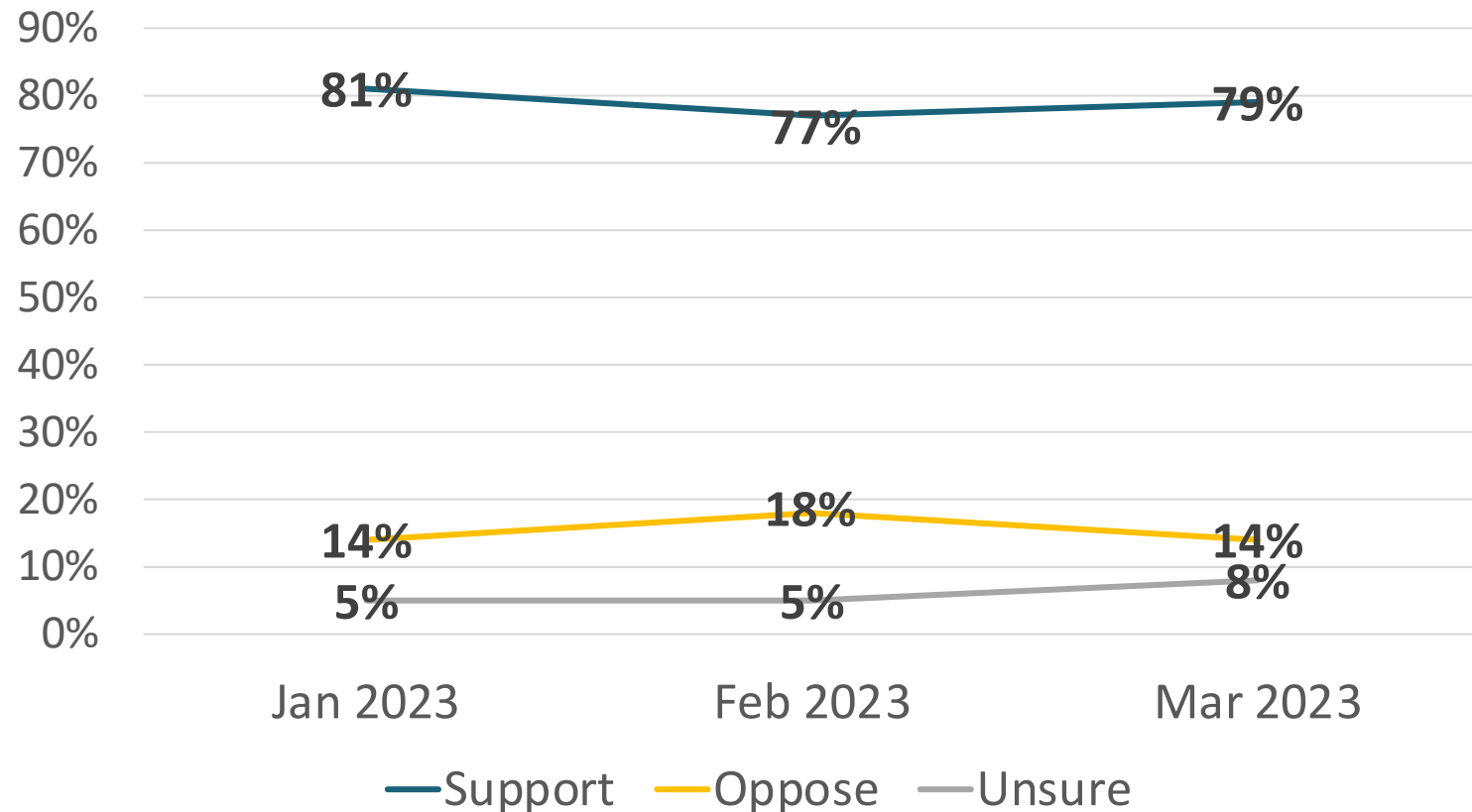
	Supp	Opp	Unsure	Net
Total	75	17	8	58
East	71	17	13	54
Midwest	74	18	8	56
South	82	14	5	68
West	68	22	10	46
2-9 Employees	73	18	8	55
10-19 Employees	79	13	9	66
20-More Employees	79	14	7	66
\$100K/Less Revenue	64	23	13	41
\$100K-\$250K Revenue	70	20	9	50
\$250K-\$500K Revenue	78	17	5	60
\$500K-\$1 Million Revenue	82	13	5	69
\$1 Million/More Revenue	77	13	10	65
Female-Owned	77	13	11	64
Minority-Owned	78	12	10	67



Cutting regulations and pursuing other policies that would help American businesses better compete against foreign companies.

	Jan	Feb	Mar	Net
Support	81%	77%	79%	+2
Oppose	14%	18%	14%	-4
Unsure	5%	5%	8%	+3
Net	+67	+59	+65	+6

	Supp	Opp	Unsure	Net
Total	79	14	8	65
East	69	20	10	49
Midwest	86	11	3	76
South	79	11	10	69
West	79	14	7	65
2-9 Employees	80	13	8	67
10-19 Employees	69	18	13	50
20-More Employees	80	16	4	64
\$100K/Less Revenue	77	16	7	61
\$100K-\$250K Revenue	80	14	5	66
\$250K-\$500K Revenue	79	12	10	67
\$500K-\$1 Million Revenue	78	12	9	66
\$1 Million/More Revenue	78	13	9	66
Female-Owned	83	11	7	72
Minority-Owned	90	8	3	82



Increasing domestic energy production to increase supply and lower prices.

	Jan	Feb	Mar	Net
Support	83%	83%	83%	0
Oppose	12%	13%	12%	-1
Unsure	6%	5%	5%	0
Net	+71	+70	+71	+1

	Supp	Opp	Unsure	Net
Total	83	12	5	71
East	83	14	3	70
Midwest	84	15	1	70
South	86	9	5	77
West	79	13	9	66
2-9 Employees	84	12	5	72
10-19 Employees	76	13	12	63
20-More Employees	87	13	-	74
\$100K/Less Revenue	77	15	8	62
\$100K-\$250K Revenue	84	15	2	69
\$250K-\$500K Revenue	91	5	4	86
\$500K-\$1 Million Revenue	84	11	6	73
\$1 Million/More Revenue	81	15	4	66
Female-Owned	84	11	6	73
Minority-Owned	86	9	5	77

